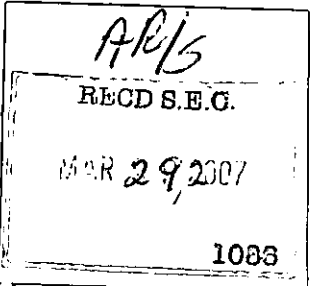


P.E.
12/31/2006



Harleysville
Good people to know

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Delivering results,
Focused on the future.

Harleysville Group Inc.
2006 Annual Report



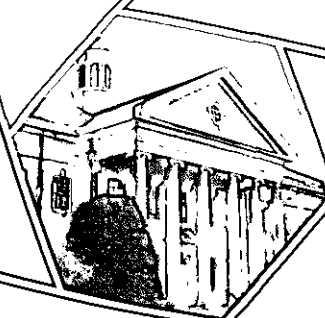


Harleysville Insurance is a leading regional provider of insurance products and services for small and mid-sized businesses, as well as for individuals, and ranks among the top 60 U.S. property/casualty insurance groups based on net written premiums.

Harleysville Group Inc. (NASDAQ:HGIC), a publicly traded holding company for the organization's nine regional property/casualty insurance companies, is 54 percent owned by Harleysville Mutual Insurance Company.

At a glance

- ☐ Consolidated property and casualty operations of Harleysville Group and Harleysville Mutual produced \$1.2 billion of net written premiums in 2006
- ☐ Strong balance sheet
- ☐ Rated A- (Excellent) by A.M. Best Company
- ☐ Multi-line risk portfolio with 83 percent in commercial lines, 17 percent in personal lines
- ☐ Distribution through independent agents in 32 Eastern and Midwestern states
- ☐ Commitment to superior service



Message to our shareholders

I'm pleased to report that, as a result of ongoing, steady improvement in our operating performance, we have achieved the primary corporate financial goals we pledged to accomplish by the end of 2006—that is, returning to overall underwriting profitability and generating a return on equity of 12 percent or better. The actual results we delivered include a 98.6 percent combined ratio and an operating return on equity of 13.0 percent, punctuated by record operating earnings of \$2.65 per share for the year.

What makes these achievements even more noteworthy is the high quality of earnings we've been able to generate at the same time. As you review our 2006 results, you'll see that we ended the year with a paid-to-incurred ratio of 83 percent, a premium-to-surplus ratio of 1.2:1 and cash flow of \$166.1 million, while cash flow as a percent of net written premium was 20 percent. In addition, since year-end 2004, our paid losses have dropped 17 percent from the run rate of two years ago, and our net reserves and statutory surplus have grown by 18 percent and 35 percent, respectively. These numbers reflect the high quality of our reported earnings, in addition to our reserve strength and balance sheet integrity.

Our 2006 results highlight the outstanding efforts of our employees and agents to deliver on the promise we made to our stakeholders to restore Harleysville to a position of leadership within the property/casualty industry. Over the past year, we continued to make progress in that regard through our ongoing efforts to strengthen relationships with our agency partners, upgrade the performance of our operations, and maintain our focus on quality claims handling, underwriting discipline, and the basics of attracting and retaining good business in competitive market conditions. And we know we can accomplish even greater results as we continue to build upon the framework we've established to position our company for long-term success.

Focusing on our customers

At the heart of our success is the relationship we have with our independent agency partners—a relationship that has been strengthened by a field organizational structure that drives greater authority to the front-line decision-makers. Introduced in late 2005, this regional structure has enabled us to better support our agents in their individual markets, and continues to



Michael L. Browne
President and
Chief Executive Officer

Delivering results,
Focused on the future.

drive greater operating discipline, efficiency and consistency throughout the field. By realigning our field operations into four geographic regions—the Mid-Atlantic, Midwest, Northeast and Southeast—we have enhanced our ability to

*"We are confident we can
build on our success ..."*

work closely with our agency partners, which has enabled us to successfully obtain quality new business and retain our best existing business, as evidenced by our strong—and improving—retention levels and overall profitability of our business.

Over the past two years, we have worked especially hard to enhance the relationships we have with our best producers. We currently rank in the top four with 80 percent of our agencies. That means we get a look—often the first look—at their most profitable business because of the value they place on our relationship. We will continue to build on our already strong agency relationships, which is particularly important in a soft market, where those relationships are a differentiator and, we believe, will be a strategic advantage for Harleysville going forward.

Our future success also is dependent upon our people, and getting the right people in the right places—at all levels of our company. We have assembled a senior management and field leadership team that can compete effectively with any in the industry. And we continue to seek the best talent at every position in our organization, whether it's in claims, underwriting or technology. Being "Good people to know" will continue to be a driver of our success.

Disciplined underwriting in a competitive market

Based on our results, it's clear our underwriting has improved, both in commercial and personal

lines. The strides we've made are the result of greater discipline in the overall underwriting process and the implementation of predictive modeling in commercial lines. We've made a significant investment in predictive modeling during the past few years, which is beginning to pay off in terms of greater pricing flexibility, increased retention of higher-quality risks, and a more effective and efficient underwriting process. We're already "scoring" the majority of our commercial lines business—both new and renewal—and virtually all of it will be scored by the end of 2007. We are confident that further refinement of this sophisticated approach will give us a competitive advantage in risk and price selection over our peers.

We also have given a lot of careful consideration to how we underwrite risks in the commercial middle-market to ensure that we properly match price to risk, and that we maintain underwriting discipline in an arena where many companies are tempted to pursue top-line growth at the expense of sound fundamentals. For instance, in the Midwest, we have used our Commercial Output Program to help expand our middle-market writings, with commercial real estate, restaurants and a minor league baseball park as recent success stories. Again, our emphasis on disciplined underwriting—coupled with greater agency/company collaboration and enhanced value-added services, such as loss control—will help us write the best business in the commercial middle-market.

Our turnaround in personal lines—with a combined ratio that has improved to 90.6 percent for the year, and which has generated an underwriting profit in nine of the last 10 quarters—is a remarkable success story. Our strategy of fixing this business on a state-by-state basis, before taking steps to grow, has dramatically improved the quality of our overall personal lines book. Going forward, we will continue to increase our personal lines business in the states we have targeted for profitable growth—states where our premium production was up 4 percent for the year and where we are well-positioned for sustained profitability in the future.

Quality service delivered locally

We also have made significant progress in our efforts to make it easier for our agents to do business with us, much of it from the gains we've made in technology. For example, our agent portal, which we introduced in late 2005, has been rolled out to three-quarters of our agency force. And, by the end of the year, agents were using the portal to submit a substantial amount of new business, and to obtain a wide variety of policy and agency information.

Not only do we see tremendous upside in the future because of the agent portal and other technology enhancements now underway, but we believe our ongoing efforts to strengthen and expand our regional field structure will afford us additional opportunities to augment our service. And, we have continued to enhance the quality and value of our field staff by creating greater synergies between our commercial lines, personal lines, claims and life territory managers—all of which is enabling us to further grow and strengthen our agency franchise.

What often differentiates one insurance company from another is the capability of its claims department. To our agents and policyholders, it can be the most important thing we do because of the opportunity it gives us to deliver on our promise of providing outstanding service. And our claims organization did just that in 2006, while generating some impressive results. Claims process improvements brought greater efficiency to the organization that also continued to enhance our service, while indemnity payments decreased another 3 percent during the year, contributing to increased cash flow and further fueling our investment income.

Ongoing commitment to financial integrity

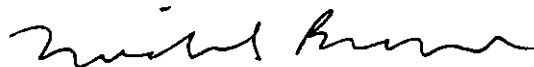
Obviously, our goal is to profitably grow our business. But, we also understand we need to continue to reduce our expense ratio in order to sustain long-term profitability and compete effectively in our targeted markets. During the

past few years, we have made substantial progress in reducing our expenses, even though the soft market has made it more difficult to grow the top line. For instance, our overall staffing is down 22 percent since year-end 2003, and it is projected to decline in the future with the full implementation of technology-generated efficiencies.

We remain committed to further enhancing our reputation for balance sheet integrity, quality earnings and proper reserves. The fact that our net reserves increased by 18 percent since year-end 2004—while our reported earnings improved dramatically—is clear evidence that we continue to strengthen our balance sheet.

I want to close this letter by again recognizing that the continuous improvement we've delivered in 2006 is the direct result of the collective contributions and commitment of our talented people—the 1,900 employees and more than 1,500 agency partners, who together prove to our policyholders every day that those associated with Harleysville Insurance are, indeed, "Good people to know." With these exceptional people working together, we are confident we can build on our success and deliver continued improvements in our results in 2007 and beyond.

Sincerely,



Michael L. Browne
President and Chief Executive Officer

March 9, 2007

... and deliver continued improvements in our results ..."

Delivering results,
Focused on the future.

Harleysville Group Inc.

Historical financial data

(Dollars in millions,
except per share data)

	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996
Results											
Net written premiums	\$838.8	\$839.0	\$839.7	\$843.5	\$797.9	\$747.6	\$701.5	\$724.3	\$686.1	\$616.9	\$660.7
Premiums earned	838.8	841.6	837.7	823.4	764.6	729.9	688.3	707.2	664.6	624.9	615.2
Investment income	102.6	90.6	87.2	86.6	86.3	85.5	86.8	85.9	86.0	81.8	78.0
Total revenues	999.2	948.3	953.4	925.0	847.7	827.8	802.6	824.8	779.3	724.2	707.4
Net income (loss)	111.1	61.4	46.9	(47.6)	46.3	43.5	48.7	39.9	63.4	54.1	28.7

Per common share:

Operating income (loss) [basic] (1)	\$2.70	\$2.01	\$1.29	\$(1.57)	\$1.96	\$1.56	\$1.47	\$1.10	\$1.82	\$1.74	\$0.96
Net income (loss) [basic]	3.58	2.02	1.56	(1.59)	1.56	1.49	1.69	1.37	2.18	1.89	1.03
Cash dividends	0.73	0.69	0.68	0.67	0.63	0.58	0.55	0.52	0.48	0.44	0.40

Ratios:

Statutory combined ratio	98.6%	102.2%	105.9%	123.2%	101.9%	104.2%	106.1%	107.8%	103.2%	103.5%	107.3%
Premium-to-surplus ratio	1.2:1	1.5:1	1.6:1	1.8:1	1.6:1	1.4:1	1.4:1	1.4:1	1.4:1	1.6:1	2.0:1
Debt-to-capital ratio (2)	14%	17%	18%	19%	14%	15%	16%	17%	18%	20%	22%
Return on average equity (2)	17.3%	11.0%	9.0%	(8.8)%	8.2%	8.2%	9.9%	8.6%	14.8%	14.4%	8.5%

Financial position

Total assets	\$2,991.0	\$2,905.3	\$2,718.1	\$2,680.4	\$2,311.5	\$2,045.3	\$2,021.9	\$2,020.1	\$1,934.5	\$1,801.2	\$1,622.6
Debt and lease obligations	118.5	118.5	119.6	120.1	95.6	96.1	96.5	96.8	97.1	97.4	97.7
Shareholders' equity	712.2	614.4	587.9	572.7	632.1	590.3	566.6	526.9	529.7	446.5	370.2

Per common share:

Shareholders' equity	\$22.49	\$20.07	\$19.47	\$19.16	\$21.13	\$20.05	\$19.54	\$18.29	\$18.17	\$15.49	\$13.09
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Market price:

High	\$38.72	\$28.00	\$24.96	\$27.50	\$32.41	\$30.25	\$30.63	\$26.13	\$28.50	\$27.50	\$16.38
Low	25.90	18.44	17.70	18.41	19.58	19.11	11.63	12.63	17.25	14.38	12.25
Close	34.82	26.50	23.87	19.89	26.43	23.89	29.25	14.25	25.81	24.00	15.25

(1) Operating income (loss) is net of tax and excludes after-tax realized investment gains (losses) and the cumulative effect of accounting change, net of tax.

(2) Excludes effect of SFAS No. 115.

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

☒ **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended **December 31, 2006**

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

HARLEYSVILLE GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

0-14697
(Commission file number)

51-0241172
(I.R.S. Employer
Identification No.)

355 Maple Avenue, Harleysville, PA 19438-2297
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(215) 256-5000**

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$1 par value
(Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes ☐ No ☒.

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.
Yes ☐ No ☒.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K ☒.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)
Yes ☐ No ☒.

On June 30, 2006 the last business day of the Registrant's most recently completed second fiscal quarter, the aggregate market value (based on the closing sales price on that date) of the voting stock held by non-affiliates of the Registrant was \$444,927,969.

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date: 31,865,813 shares of Common Stock outstanding on March 1, 2007

DOCUMENTS INCORPORATED BY REFERENCE:

1. Portions of the Registrant's proxy statement relating to the annual meeting of stockholders to be held April 25, 2007 are incorporated by reference in Part III of this report.

HARLEYSVILLE GROUP INC.
ANNUAL REPORT ON FORM 10-K
DECEMBER 31, 2006

	Page
PART I	
ITEM 1. BUSINESS	1
ITEM 1A. RISK FACTORS	15
ITEM 1B. UNRESOLVED STAFF COMMENTS	15
ITEM 2. PROPERTIES	16
ITEM 3. LEGAL PROCEEDINGS	16
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS	16
PART II	
ITEM 5. MARKET FOR REGISTRANT'S COMMON STOCK, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES	17
ITEM 6. SELECTED FINANCIAL DATA	19
ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	20
ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	40
ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	41
ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE	69
ITEM 9A. CONTROLS AND PROCEDURES	69
PART III	
ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE	71
ITEM 11. EXECUTIVE COMPENSATION	71
ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDERS MATTERS	71
ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE	71
ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES	71
PART IV	
ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES	72

PART I

Item 1. Business.

General

Harleysville Group Inc. (the Company) is an insurance holding company headquartered in Pennsylvania which, through its subsidiaries, engages in the property and casualty insurance business on a regional basis. As used herein, "Harleysville Group" refers to Harleysville Group Inc. and its subsidiaries.

The Company is a Delaware corporation formed by Harleysville Mutual Insurance Company (the Mutual Company) in 1979 as a wholly owned subsidiary. In May 1986, the Company completed an initial public offering of its common stock, reducing the percentage of outstanding shares owned by the Mutual Company to approximately 70%. In April 1992, the Mutual Company completed a secondary public offering of a portion of the Company's common stock then owned by it, further reducing the percentage of outstanding shares owned by the Mutual Company. At December 31, 2006, the Mutual Company owned approximately 54% of the Company's outstanding shares.

Harleysville Group and the Mutual Company operate together to pursue a strategy of underwriting a broad array of personal and commercial coverages. These insurance coverages are marketed primarily in the eastern and midwestern United States through approximately 1,500 insurance agencies. Regional offices are maintained in Georgia, Illinois, Indiana, Maryland, Massachusetts, Michigan, Minnesota, New Jersey, New York, North Carolina, Pennsylvania, Tennessee, and Virginia. The Company's property and casualty insurance subsidiaries are: Harleysville-Atlantic Insurance Company (Atlantic), Harleysville Insurance Company (HIC), Harleysville Insurance Company of New Jersey (HNJ), Harleysville Insurance Company of New York (HIC New York), Harleysville Insurance Company of Ohio (HIC Ohio), Harleysville Lake States Insurance Company (Lake States), Harleysville Preferred Insurance Company (Preferred), Harleysville Worcester Insurance Company (Worcester), and Mid-America Insurance Company (Mid-America).

The Company operates regionally. Management believes that the Company's regional organization permits each regional operation to benefit from economies of scale provided by centralized support while encouraging local marketing autonomy and managerial entrepreneurship. Services which directly involve the insured or the agent (i.e., underwriting, claims and marketing) generally are performed regionally in accordance with Company-wide standards to promote high quality service, while actuarial, investment, legal, data processing and similar services are performed centrally. The Company's network of regional insurance companies has expanded significantly in the last twenty-three years. In 1983, the Company acquired Worcester, a property and casualty insurer which has conducted business in New England since 1823. In 1984, HNJ was formed by the Company and began underwriting property and casualty insurance in New Jersey. In 1987, the Company acquired Atlantic, a property and casualty insurer which has conducted business in the southeastern United States since 1905. In 1991, the Company acquired Mid-America, which conducted business in Connecticut, and HIC New York, which primarily conducts business in upstate New York. In 1993, the Company acquired Lake States, which primarily conducts business in Michigan. In 1994, the Company formed HIC Ohio which began underwriting property and casualty insurance in Ohio. In 1997, the Company acquired HIC, which primarily conducts business in Minnesota and neighboring states.

The Company's property and casualty subsidiaries participate in an intercompany pooling arrangement whereby these subsidiaries cede to the Mutual Company all of their net premiums written and assume from the Mutual Company a portion of the pooled business, which includes substantially all of the Mutual Company's property and casualty insurance business. See "Business - Pooling Arrangement."

Business Segments

Harleysville Group has three segments which consist of the personal lines of insurance, the commercial lines of insurance and the investment function. Financial information about these segments is set forth in Note 12 of the Notes to Consolidated Financial Statements.

Narrative Description of Business

Property and Casualty Underwriting

Harleysville Group and the Mutual Company together underwrite a broad line of personal and commercial property and casualty coverages, including automobile, homeowners, commercial multi-peril and workers compensation. The Mutual Company and the Company's insurance subsidiaries participate in an intercompany pooling arrangement under which such subsidiaries and the Mutual Company combine their property and casualty business.

Harleysville Group and the Mutual Company have a pooled rating of "A-" (Excellent) which was affirmed by A.M. Best Company, Inc. (Best's) in December 2006. Best's ratings are based upon factors relevant to policyholders and are not directed toward the protection of investors. Management believes that the Best's rating is an important factor in marketing Harleysville Group's products to its agents and customers, and that the current rating is satisfactory in that regard.

The following table sets forth ratios for the Company's property and casualty subsidiaries, prepared in accordance with U.S. generally accepted accounting principles (GAAP) and with statutory accounting practices (SAP) prescribed or permitted by state insurance authorities. The statutory combined ratio is a standard measure of underwriting profitability. This ratio is the sum of (i) the ratio of incurred losses and loss settlement expenses to net earned premium (loss ratio); (ii) the ratio of expenses incurred for commissions, premium taxes, administrative and other underwriting expenses to net written premium (expense ratio); and (iii) the ratio of dividends to policyholders to net earned premium (dividend ratio). The GAAP combined ratio is calculated in the same manner except that it is based on GAAP amounts and the denominator for each component is net earned premium. When the combined ratio is under 100%, underwriting results are generally considered profitable. Conversely, when the combined ratio is over 100%, underwriting results are generally considered unprofitable. The combined ratio does not reflect investment income, federal income taxes or other non-operating income or expense. Harleysville Group's operating income is a function of both underwriting results and investment income.

HARLEYSVILLE GROUP BUSINESS ONLY

	Year Ended December 31,		
	2006	2005	2004
GAAP combined ratio	99.1%	101.9%	105.6%
Statutory operating ratios:			
Loss ratio	64.3%	67.4%	72.3%
Expense and dividend ratios	34.3%	34.8%	33.6%
Statutory combined ratio	98.6%	102.2%	105.9%

The following table sets forth the net written premiums and combined ratios by line of insurance, prepared in accordance with statutory accounting practices prescribed or permitted by state insurance authorities, for Harleysville Group for the periods indicated:

HARLEYSVILLE GROUP BUSINESS ONLY

	Year Ended December 31,		
	2006	2005	2004
	(dollars in thousands)		
Net Premiums Written			
Commercial:			
Automobile	\$ 206,316	\$ 221,680	\$ 227,105
Workers compensation	97,113	95,877	96,543
Commercial multi-peril	321,270	306,267	287,824
Other commercial	71,189	68,532	66,946
Total commercial	<u>695,888</u>	<u>692,356</u>	<u>678,418</u>
Personal:			
Automobile	71,270	78,787	90,947
Homeowners	63,124	59,175	61,108
Other personal	8,535	8,726	9,230
Total personal	<u>142,929</u>	<u>146,688</u>	<u>161,285</u>
Total Harleysville Group Business	<u>\$ 838,817</u>	<u>\$ 839,044</u>	<u>\$ 839,703</u>
Combined Ratios			
Commercial:			
Automobile	99.3%	101.1%	104.4%
Workers compensation	117.2%	124.0%	122.6%
Commercial multi-peril	98.9%	101.5%	105.5%
Other commercial	86.6%	98.7%	95.5%
Total commercial	100.3%	104.3%	106.7%
Personal:			
Automobile	99.3%	99.2%	113.9%
Homeowners	82.6%	87.6%	87.5%
Other personal	69.8%	72.3%	87.7%
Total personal	90.6%	93.1%	102.8%
Total Harleysville Group Business	98.6%	102.2%	105.9%

Pooling Arrangement

The Company's property and casualty subsidiaries participate in an intercompany pooling arrangement with the Mutual Company. The underwriting pool is intended to produce a more uniform and stable underwriting result from year to year for all companies in the pool than they would experience individually and to reduce the risk of loss of any of the pool participants by spreading the risk among all the participants. Each company participating in the pool has at its disposal the capacity of the entire pool, rather than being limited to policy exposures of a size commensurate with its own capital and surplus. The additional capacity exists because such policy exposures are spread among all the pool participants which each have their own capital and surplus. Regulation is applied to the individual companies rather than to the pool.

Pursuant to the terms of the pooling agreement with the Mutual Company, each of the Company's subsidiary participants cedes premiums, losses and expenses on all of its business to the Mutual Company which, in turn, retrocedes to such subsidiaries a specified portion of premiums, losses and expenses of the Mutual Company and such subsidiaries. Under the terms of the intercompany pooling agreement which became effective January 1, 1986, Preferred and HNJ ceded to the Mutual Company all of their insurance business written on or after January 1, 1986. All of the Mutual Company's property and casualty insurance business written or in force on or after January 1, 1986, was also included in the pooled business. The pooling agreement provides, however, that Harleysville Group is not liable

for any losses incurred by the Mutual Company, Preferred and HNJ prior to January 1, 1986. The pooling agreement does not legally discharge Harleysville Group from its primary liability for the full amount of the policies ceded. However, it makes the Mutual Company liable to Harleysville Group to the extent of the business ceded.

The following table sets forth a chronology of the changes that have occurred in the pooling agreement since it became effective on January 1, 1986.

Chronology of Changes in Pooling Agreement

<u>Date</u>	<u>Harleysville Group Percentage</u>	<u>Mutual Company Percentage</u>	<u>Event</u>
January 1, 1986	30%	70%	Current pooling agreement began with Preferred and HNJ as participants with the Mutual Company.
July 1, 1987	35%	65%	Atlantic acquired and included in the pool.
January 1, 1989	50%	50%	Worcester included in the pool.
January 1, 1991	60%	40%	HIC New York and Mid-America acquired and included in the pool and the Mutual Company formed Pennland (not a pool participant) to write Pennsylvania personal automobile business.
January 1, 1996	65%	35%	Pennland included in the pool.
January 1, 1997	70%	30%	Lake States included in the pool.
January 1, 1998	72%	28%	HIC included in the pool.

When pool participation percentages increased as described above, cash and investments equal to the net increase in liabilities assumed less a ceding commission related to the net increase in the liability for unearned premiums, was transferred from the Mutual Company to Harleysville Group.

All premiums, losses, loss settlement expenses and other underwriting expenses are prorated among the parties to the pooling arrangement on the basis of their participation in the pool. The method of establishing reserves is set forth under "Business - Reserves." The pooling agreement may be amended or terminated by agreement of the parties. Termination may occur only at the end of a calendar year. The Boards of Directors of the Company and the Mutual Company maintain a coordinating committee which reviews and evaluates, and when changes are warranted, approves the pooling arrangements between the Company and the Mutual Company. See "Business-Relationship with the Mutual Company." In evaluating pool participation changes, the coordinating committee considers current and proposed acquisitions, the relative capital positions and revenue contributions of the pool participants, and growth prospects and ability to access capital markets to support that growth. Harleysville Group does not intend to terminate its participation in the pooling agreement.

The following table sets forth the net premiums written and combined ratios by line of insurance for the total pooled business after elimination of management fees, prepared in accordance with statutory accounting practices prescribed or permitted by state insurance authorities, for the periods indicated.

TOTAL POOLED BUSINESS

	Year Ended December 31,		
	2006	2005	2004
	(dollars in thousands)		
Net Premiums Written			
Commercial:			
Automobile	\$ 286,550	\$ 308,576	\$ 316,180
Workers compensation	134,878	133,161	134,088
Commercial multi-peril	446,209	432,788	406,720
Other commercial	98,874	96,782	94,535
Total commercial	<u>966,511</u>	<u>971,307</u>	<u>951,523</u>
Personal:			
Automobile	98,986	109,840	126,801
Homeowners	87,672	84,310	87,051
Other personal	11,854	12,119	12,819
Total personal	<u>198,512</u>	<u>206,269</u>	<u>226,671</u>
Total pooled business	<u>\$ 1,165,023</u>	<u>\$ 1,177,576</u>	<u>\$ 1,178,194</u>
Combined Ratios(1)			
Commercial:			
Automobile	99.5%	101.0%	104.2%
Workers compensation	119.0%	124.4%	123.5%
Commercial multi-peril	99.8%	99.9%	104.0%
Other commercial	78.8%	97.5%	94.2%
Total commercial	100.2%	103.5%	106.0%
Personal:			
Automobile	106.9%	100.9%	116.8%
Homeowners	82.8%	85.3%	85.9%
Other personal	69.8%	72.3%	87.7%
Total personal	94.5%	93.1%	103.7%
Total pooled business	99.3%	101.6%	105.5%

(1) See the definition of combined ratio in "Business-Property and Casualty Underwriting."

The combined ratio for the total pooled business differs from Harleysville Group's combined ratio primarily because of the effect of the inclusion of incurred losses occurring prior to 1986 retained by the Mutual Company and, for 2005 and 2004, the effect of the aggregate catastrophe reinsurance agreement with the Mutual Company. See Note 2(a) of the Notes to Consolidated Financial Statements and Business-Reinsurance.

Reserves. Loss reserves are estimates at a given point in time of what the insurer expects to pay to claimants for claims occurring on or before such point in time, including claims which have been incurred but not yet been reported to the insurer. These are estimates, and it can be expected that the ultimate liability will exceed or be less than such estimates. During the loss settlement period, additional facts regarding individual claims may become known, and consequently it often becomes necessary to refine and adjust the estimates of liability.

Harleysville Group maintains reserves for estimates of the ultimate unpaid cost of all losses incurred, including losses for claims which have been incurred but have not yet been reported to Harleysville Group. Loss settlement expense reserves are intended to cover the ultimate costs of settling all claims, including investigation and litigation costs relating to such claims. The amount of loss reserves for reported claims is based primarily upon a case-by-case evaluation of the type of risk involved and knowledge of the circumstances surrounding each claim and the insurance policy provisions relating to the type of loss. The amounts of loss reserves for incurred but unreported claims

and loss settlement expense reserves are determined utilizing historical information by line of insurance as adjusted to current conditions. Inflation is implicitly provided for in the reserving function through analysis of costs, trends and reviews of historical reserving results. Estimates of the liabilities are reviewed and updated on a regular basis using the most recent information on reported claims and a variety of actuarial techniques. With the exception of reserves relating to some workers compensation long-term disability cases, loss reserves are not discounted.

The following table sets forth a reconciliation of beginning and ending net reserves for unpaid losses and loss settlement expenses for the years indicated for the total pooled business on a statutory basis.

TOTAL POOLED BUSINESS

	Year Ended December 31,		
	2006	2005 (in thousands)	2004
Reserves for losses and loss settlement expenses, beginning of the year	\$ 1,761,198	\$ 1,613,374	\$ 1,514,548
Incurred losses and loss settlement expenses:			
Provision for insured events of the current year	773,770	811,778	825,215
Increase (decrease) in provisions for insured events of prior years	(17,424)	(19,545)	24,381
Total incurred losses and loss settlement expenses	756,346	792,233	849,596
Payments:			
Losses and loss settlement expenses attributable to insured events of the current year	228,632	254,441	260,417
Losses and loss settlement expenses attributable to insured events of prior years	395,159	389,968	490,353
Total payments	623,791	644,409	750,770
Reserves for losses and loss settlement expenses, end of year	\$ 1,893,753	\$ 1,761,198	\$ 1,613,374

The following table sets forth the development of net reserves for unpaid losses and loss settlement expenses from 1996 through 2006 for the pooled business of the Mutual Company and Harleysville Group on a statutory basis. "Reserve for losses and loss settlement expenses" sets forth the estimated liability for unpaid losses and loss settlement expenses recorded at the balance sheet date for each of the indicated years. This liability represents the estimated amount of losses and loss settlement expenses for claims arising in the current and all prior years that are unpaid at the balance sheet date, including losses incurred but not reported.

The "Reserves reestimated" portion of the table shows the reestimated amount of the previously recorded liability based on experience of each succeeding year. The estimate is increased or decreased as payments are made and more information becomes known about the severity of remaining unpaid claims. For example, the 1996 liability has developed a redundancy after ten years, in that reestimated losses and loss settlement expenses are expected to be lower than the initial estimated liability established in 1996 of \$1,033.4 million by \$36.7 million, or 3.6%.

The "Cumulative amount of reserves paid" portion of the table shows the cumulative losses and loss settlement expense payments made in succeeding years for losses incurred prior to the balance sheet date. For example, the 1996 column indicates that as of December 31, 2006, payments of \$909.3 million of the currently reestimated ultimate liability for losses and loss settlement expenses had been made.

The "Redundancy (deficiency)" portion of the table shows the cumulative redundancy or deficiency at December 31, 2006 of the reserve estimate shown on the top line of the corresponding column. A redundancy in reserves means that reserves established in prior years exceeded actual losses and loss settlement expenses or were reevaluated at less than the original reserved amount. A deficiency in reserves means that the reserves established in prior years were less than actual losses and loss settlement expenses or were reevaluated at more than the originally reserved amounts.

The following table includes all 2006 pool participants as if they had participated in the pooling arrangement in all years indicated except for acquired pool participant companies, which are included from their date of acquisition. Under the terms of the pooling arrangement, Harleysville Group is not responsible for losses on the pooled business occurring prior to January 1, 1986.

TOTAL POOLED BUSINESS

	Year ended December 31,										
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
	(dollars in thousands)										
Reserve for losses and loss settlement expenses	\$ 1,033,376	\$ 1,124,910	\$ 1,172,664	\$ 1,181,066	\$ 1,136,848	\$ 1,147,517	\$ 1,224,380	\$ 1,514,548	\$ 1,613,374	\$ 1,761,198	\$ 1,893,753
Reserves reestimated:											
One year later	995,656	1,068,687	1,090,640	1,115,747	1,114,404	1,143,701	1,397,821	1,538,929	1,593,829	1,743,774	
Two years later	961,228	1,005,208	1,042,183	1,097,544	1,124,881	1,308,498	1,459,056	1,566,305	1,602,547		
Three years later	918,006	972,318	1,027,968	1,106,107	1,245,333	1,369,239	1,501,724	1,605,840			
Four years later	894,015	961,721	1,028,927	1,182,626	1,290,895	1,413,644	1,557,058				
Five years later	887,697	962,861	1,073,694	1,214,740	1,325,808	1,478,729					
Six years later	890,713	995,904	1,099,420	1,244,763	1,387,325						
Seven years later	912,615	1,018,216	1,126,334	1,302,257							
Eight years later	934,640	1,039,515	1,179,344								
Nine years later	952,437	1,088,898									
Ten years later	996,689										
Cumulative amount of reserves paid:											
One year later	328,691	338,377	358,526	391,524	395,561	372,642	437,855	490,353	389,968	395,159	
Two years later	523,307	540,522	562,908	609,016	609,777	654,045	759,313	742,476	642,066		
Three years later	656,234	674,740	695,315	753,893	801,234	884,746	935,691	921,520			
Four years later	741,013	756,502	777,204	864,840	945,886	1,005,199	1,051,788				
Five years later	790,902	801,602	838,597	951,286	1,019,943	1,076,672					
Six years later	821,164	837,855	892,222	1,001,074	1,066,271						
Seven years later	845,843	877,219	926,315	1,035,686							
Eight years later	873,007	902,405	952,929								
Nine years later	893,244	924,160									
Ten years later	909,318										
Cumulative redundancy/ (deficiency)	36,687	36,012	(6,680)	(121,191)	(250,477)	(331,212)	(332,678)	(91,292)	10,827	17,424	
Cumulative redundancy/ (deficiency) expressed as a percent of year-end reserves	3.6%	3.2%	(0.6%)	(10.3%)	(22.0%)	(28.9%)	(27.2%)	(6.0%)	0.7%	1.0%	
Cumulative redundancy/ (deficiency) excluding pre-1986 reserve development (1)	78,294	72,708	27,529	(88,514)	(220,187)	(301,749)	(305,396)	(71,680)	23,319	24,863	

(1) Excludes years not included in pooling arrangement with Harleysville Group.

Harleysville Group's reserves primarily are derived from those established for the total pooled business. The terms of the pooling agreement provide that Harleysville Group is not liable for any losses incurred by the Mutual Company, Preferred and HNJ prior to January 1, 1986. The GAAP loss reserve experience of Harleysville Group, as reflected in its financial statements, is shown in the following table which sets forth a reconciliation of beginning and ending net reserves for unpaid losses and loss settlement expenses for the years indicated for the business of Harleysville Group only.

HARLEYSVILLE GROUP BUSINESS ONLY

	Year Ended December 31,		
	2006	2005 (in thousands)	2004
Reserves for losses and loss settlement expenses, beginning of the year	\$ 1,237,090	\$ 1,131,609	\$ 1,062,660
Incurred losses and loss settlement expenses:			
Provision for insured events of the current year	557,908	584,929	593,198
Increase (decrease) in provision for insured events of prior years	(18,085)	(17,533)	12,462
Total incurred losses and loss settlement expenses	539,823	567,396	605,660
Payments:			
Losses and loss settlement expenses attributable to insured events of the current year	165,409	183,645	186,629
Losses and loss settlement expenses attributable to insured events of prior years	281,655	278,270	350,082
Total payments	447,064	461,915	536,711
Reserves for losses and loss settlement expenses, end of the year	\$ 1,329,849	\$ 1,237,090	\$ 1,131,609

See page 9 for reconciliation of net reserves to gross reserves.

Harleysville Group recognized net favorable development in the provision for insured events of prior years of \$18,085,000 in 2006, primarily due to lower-than-expected claims severity in accident years 2002 through 2005 for most commercial and personal lines of business, partially offset by greater-than-expected claims severity in the 2001 and prior accident years. The favorable development consisted of \$8,096,000 in commercial lines and \$9,989,000 in personal lines.

Harleysville Group recognized net favorable development in the provision for insured events of prior years of \$17,533,000 in 2005, primarily due to lower-than-expected claims severity in accident years 2004 and 2003, partially offset by greater-than-expected claims severity in commercial lines in 2002 and prior accident years. The favorable development consisted of \$3,940,000 in commercial lines and \$13,593,000 in personal lines.

Harleysville Group recognized net adverse development in the provision for insured events of prior years of \$12,462,000 in 2004, primarily due to greater-than-expected claims severity in commercial lines.

The following table sets forth the development of net reserves for unpaid losses and loss settlement expenses for Harleysville Group. The effect of changes to the pooling agreement participation is reflected in this table. For example, the January 1, 1997 increase in Harleysville Group's pooling participation from 65% to 70% is reflected in the first line of the 1997 column. Amounts of assets equal to increases in net liabilities were transferred to Harleysville Group from the Mutual Company in conjunction with each respective pooling change. The amount of the assets transferred has been netted against and has reduced the cumulative amounts paid for years prior to the pooling changes. For example, the 1996 column of the "Cumulative amount of reserves paid" portion of the table reflects the assets transferred in conjunction with the 1997 increase in the pooling percentage from 65% to 70% as a decrease netted in the "one year later" line. The cumulative amounts paid are reflected in this manner to maintain comparability. This is because when Harleysville Group pays claims subsequent to the date of a pool participation increase, the amounts paid

are greater, however, the prior year's reserve amounts are reflective of a lower pool participation percentage. By reflecting pooling participation increases in this manner, loss development is not obscured. Loss development reflects Harleysville Group's share of the total pooled business loss development since January 1, 1986 when Harleysville Group began participation, plus loss development of any subsidiary not participating in the pooling agreement.

Loss development information for the total pooled business is presented on pages 6 to 8 to provide greater analysis of underlying claims development.

HARLEYSVILLE GROUP BUSINESS

	Year Ended December 31,										
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006
	(dollars in thousands)										
Reserve for losses and loss settlement expenses	\$ 718,700	\$ 793,563	\$ 813,519	\$ 823,914	\$ 792,584	\$ 800,861	\$ 857,182	\$ 1,062,660	\$ 1,131,609	\$ 1,237,090	\$ 1,329,849
Reserves reestimated:											
One year later	688,972	750,956	753,987	774,977	775,234	796,213	976,241	1,075,122	1,114,076	1,219,005	
Two years later	662,393	704,157	717,324	761,234	781,117	909,048	1,015,209	1,091,322	1,114,813		
Three years later	630,170	678,757	706,491	765,816	862,320	947,660	1,042,276	1,114,275			
Four years later	611,179	670,534	705,615	815,380	889,996	975,978	1,076,597				
Five years later	606,037	669,789	732,315	833,373	911,482	1,017,319					
Six years later	606,642	688,055	745,714	851,335	950,295						
Seven years later	616,886	698,996	761,438	887,252							
Eight years later	627,620	710,694	794,126								
Nine years later	636,796	740,893									
Ten years later	663,301										
Cumulative amount of reserves paid:											
One year later	200,907	228,622	252,972	279,153	282,110	265,422	312,224	350,082	278,270	281,655	
Two years later	330,158	371,624	397,685	433,901	434,579	465,001	541,063	529,126	456,921		
Three years later	423,337	465,897	491,274	536,547	569,696	628,494	665,513	655,219			
Four years later	482,016	523,050	548,696	613,701	671,230	712,677	746,455				
Five years later	516,221	553,984	590,172	673,327	722,038	761,490					
Six years later	536,473	577,360	626,171	706,659	752,787						
Seven years later	551,515	603,092	648,203	728,973							
Eight years later	568,463	618,715	664,758								
Nine years later	580,524	631,916									
Ten years later	589,638										
Net cumulative redundancy/ (deficiency)	55,399	52,670	19,393	(63,338)	(157,711)	(216,458)	(219,415)	(51,615)	16,796	18,085	
Net cumulative redundancy/ (deficiency) expressed as a percent of year end reserves	7.7%	6.6%	2.4%	(7.7%)	(19.9%)	(27.0%)	(25.6%)	(4.9%)	1.5%	1.5%	
Gross reserve	\$ 796,820	\$ 868,393	\$ 893,420	\$ 901,352	\$ 864,843	\$ 879,056	\$ 928,335	\$ 1,219,977	\$ 1,317,735	\$ 1,480,802	\$ 1,493,645
Ceded reserve	78,120	74,830	79,901	77,438	72,259	78,195	71,153	157,317	186,126	243,712	163,796
Net reserve	<u>\$ 718,700</u>	<u>\$ 793,563</u>	<u>\$ 813,519</u>	<u>\$ 823,914</u>	<u>\$ 792,584</u>	<u>\$ 800,861</u>	<u>\$ 857,182</u>	<u>\$ 1,062,660</u>	<u>\$ 1,131,609</u>	<u>\$ 1,237,090</u>	<u>\$ 1,329,849</u>
Gross cumulative redundancy/ (deficiency)	<u>\$ (16,176)</u>	<u>\$ (29,651)</u>	<u>\$ (60,118)</u>	<u>\$ (163,721)</u>	<u>\$ (282,071)</u>	<u>\$ (336,522)</u>	<u>\$ (340,284)</u>	<u>\$ (100,677)</u>	<u>\$ 2,335</u>	<u>\$ 2,143</u>	
Gross re-estimated	\$ 812,996	\$ 898,044	\$ 953,538	\$ 1,065,073	\$ 1,146,914	\$ 1,215,578	\$ 1,268,619	\$ 1,320,654	\$ 1,315,400	\$ 1,478,659	
Ceded re-estimated	149,695	157,151	159,412	177,821	196,619	198,259	192,022	206,379	200,587	259,654	
Net re-estimated	<u>\$ 663,301</u>	<u>\$ 740,893</u>	<u>\$ 794,126</u>	<u>\$ 887,252</u>	<u>\$ 950,295</u>	<u>\$ 1,017,319</u>	<u>\$ 1,076,597</u>	<u>\$ 1,114,275</u>	<u>\$ 1,114,813</u>	<u>\$ 1,219,005</u>	

Note: The amount of cash and investments received equal to the increase in liabilities for unpaid losses and loss settlement expenses was \$93,966,000, \$28,318,000 and \$12,392,000 for the changes in pool participation in 1996, 1997 and 1998, respectively.

Reinsurance. Harleysville Group follows the customary industry practice of reinsuring a portion of its exposures and paying to the reinsurers a portion of the premiums received. Insurance is ceded principally to reduce the net liability on individual risks and to protect against catastrophic losses. Reinsurance does not legally discharge an insurer from its primary liability for the full amount of the policies, although it does make the assuming reinsurer liable to the insurer to the extent of the reinsurance ceded. Therefore, a ceding company is subject to credit risk with respect to its reinsurers. Harleysville Group has not entered into any finite reinsurance agreements.

The reinsurance described below is maintained for the Company's subsidiaries and the Mutual Company and its wholly owned subsidiaries. Reinsurance premiums and recoveries are allocated to participants in the pooling agreement according to pooling percentages.

Reinsurance for property and auto physical damage losses is currently maintained under a per risk excess of loss treaty affording recovery to \$8.0 million above a retention of \$2.0 million. Harleysville Group's 2006 pooling share of such recovery would be \$5.8 million above a retention of \$1.4 million. In addition, the Company's subsidiaries and the Mutual Company and its wholly owned subsidiaries are reinsured under a catastrophe reinsurance treaty effective for one year from July 1, 2006 which provides coverage ranging from 20% to 85% of up to \$245.0 million in excess of a retention of \$40.0 million for any given catastrophe. Harleysville Group's 2006 pooling share of this coverage would range from 20% to 85% of up to \$176.4 million in excess of a retention of \$28.8 million for any given catastrophe. Accordingly, pursuant to the terms of the treaty, the maximum recovery would be \$153.5 million for any catastrophe involving an insured loss equal to or greater than \$285.0 million. Harleysville Group's pooling share of this maximum recovery would be \$110.5 million for any catastrophe involving an insured loss of \$205.2 million or greater. The treaty includes reinstatement provisions providing for coverage for a second catastrophe and requiring payment of an additional premium in the event of a first catastrophe occurring. Most terrorism losses would not be covered by the treaty. Harleysville Group has not purchased funded catastrophe covers. Harleysville Group and Mutual have purchased property per risk excess of loss reinsurance which covers certain terrorism losses and provides for recovery of up to \$8.0 million in excess of \$2.0 million of terrorism losses for any one risk under certain circumstances. The maximum recovery by Harleysville Group on a terrorism loss occurrence is \$7.9 million.

Casualty reinsurance (including liability and workers compensation) is currently maintained under an excess of loss treaty affording recovery to \$38.0 million above a retention of \$2.0 million for each loss occurrence. Harleysville Group's 2006 pooling share of a recovery would be up to \$27.4 million above a retention of \$1.4 million. In addition, there is reinsurance to protect Harleysville Group from large workers compensation losses. For umbrella liability coverages, reinsurance protection up to \$9.0 million is provided over a retention of \$1.0 million. Harleysville Group's 2006 pooling share would provide for recovery of \$6.5 million over a retention of \$0.7 million. The casualty reinsurance programs provide coverage for a terrorist event with no reinstatement provision.

Effective January 1, 2007, the retention on the casualty excess of loss treaty was increased from \$2.0 million to \$3.0 million. Effective January 1, 2007, the treaty affords recovery to \$37.0 million above the \$3.0 million retention. Harleysville Group's pooling share of such recovery would be \$26.6 million above a retention of \$2.2 million. Additionally, effective January 1, 2007, the Company's subsidiaries and Mutual and its wholly owned subsidiaries retained a 25% co-participation of the first \$4.0 million in excess of \$1.0 million on their umbrella treaty. The maximum recovery for an umbrella loss under the new treaty is \$8.0 million. Harleysville Group's pooling share of this recovery would be \$5.8 million.

Harleysville Group had a reinsurance agreement with the Mutual Company whereby the Mutual Company reinsured accumulated catastrophe losses in a quarter up to \$14.4 million in excess of \$3.6 million in return for a reinsurance premium. The agreement excluded catastrophe losses resulting from earthquakes, hurricanes or terrorism. The agreement was terminated December 31, 2005 and the coverage will not be replaced as it is no longer deemed necessary based on the current catastrophe risk profile.

The terms and charges for reinsurance coverage are typically negotiated annually. The reinsurance market is subject to conditions which are similar to those in the direct property and casualty insurance market, and there can be no assurance that reinsurance will remain available to Harleysville Group to the same extent and at the same cost currently maintained.

Harleysville Group considers numerous factors in choosing reinsurers, the most important of which are the financial stability and credit worthiness of the reinsurer. Harleysville Group has not experienced any material uncollectible reinsurance recoverables.

The Company's subsidiaries and the Mutual Company are servicing carriers in the "Write-Your-Own" (WYO) program of the United States government's National Flood Insurance Program (NFIP). The WYO program is a cooperative undertaking of the insurance industry and the Federal Emergency Management Agency. As servicing carriers, Harleysville Group and Mutual bear no risk of loss on flood insurance policies. All of the premiums collected on flood insurance policies are ceded to the federal government and, in exchange a servicing fee is received from which agency commission, claim handling fees and other related expenses are paid.

As a writer of personal and commercial automobile policies in the state of Michigan, in compliance with applicable state regulations, Harleysville Group cedes premiums and claims for medical benefits and work loss, above a specified retention amount, to the Michigan Catastrophic Claims Association. For policies effective July 1, 2006 to June 30, 2007, the required retention is \$400,000.

Competition. The property and casualty insurance industry is highly competitive on the basis of both price and service. There are numerous companies competing for the categories of business underwritten by Harleysville Group in the geographic areas where Harleysville Group operates, many of which are substantially larger and have considerably greater financial resources than Harleysville Group. In addition, because the insurance products of Harleysville Group and the Mutual Company are marketed exclusively through independent insurance agencies, most of which represent more than one company, Harleysville Group faces competition within each agency.

Marketing. Harleysville Group markets its insurance products through independent agencies and monitors the performance of these agencies relative to many factors including profitability, growth and retention. At December 31, 2006, there were approximately 1,500 agencies.

Investments

An important element of the financial results of Harleysville Group is the return on invested assets. An investment objective of Harleysville Group is to maintain a widely diversified fixed maturities portfolio structured to maximize after-tax investment income while minimizing credit risk through investments in high quality instruments. An objective also is to provide adequate funds to pay claims without forced sales of investments. At December 31, 2006, substantially all of Harleysville Group's fixed maturity investment portfolio was rated investment grade and the investment portfolio did not contain any real estate or mortgage loans. Harleysville Group also invests in equity securities with the objective of capital appreciation.

Harleysville Group has adopted and follows an investment philosophy which precludes the purchase of non-investment grade fixed income securities. However, due to uncertainties in the economic environment, it is possible that the quality of investments held in Harleysville Group's portfolio may change.

The following table shows the composition of Harleysville Group's fixed maturity investment portfolio at amortized cost, excluding short-term investments, by rating as of December 31, 2006:

	December 31, 2006	
	Amount	Percent
	(dollars in thousands)	
Rating(1)		
U.S. Treasury and U.S. agency bonds (2)	\$ 646,771	30.8%
Aaa	677,484	32.3
Aa	462,664	22.0
A	287,129	13.7
Baa	6,604	0.3
Ba	15,475	0.7
B	3,981	0.2
Total	<u>\$ 2,100,108</u>	<u>100.0%</u>

(1) Ratings assigned by Moody's Investors Services, Inc.

(2) Includes GNMA pass-through obligations and collateralized mortgage obligations.

Harleysville Group invests in both taxable and tax-exempt fixed income securities as part of its strategy to maximize after-tax income. Such strategy considers, among other factors, the impact of the alternative minimum tax. Tax-exempt bonds made up approximately 27%, 36% and 46% of the total investment portfolio at December 31, 2006, 2005 and 2004, respectively.

The following table shows the composition of Harleysville Group's investment portfolio at carrying value, excluding short-term investments, by type of security as of December 31, 2006:

	December 31, 2006	
	Amount	Percent
	(dollars in thousands)	
Fixed maturities:		
U.S. Treasury obligations	\$ 85,601	3.9%
U.S. agency obligations	185,837	8.5
Mortgage-backed securities	374,507	17.2
Obligations of states and political subdivisions	718,287	34.1
Corporate securities	741,099	33.0
Total fixed maturities	2,105,331	96.7
Equity securities	71,446	3.3
Total	\$ 2,176,777	100.0%

Investment results of Harleysville Group's fixed maturity investment portfolio are as shown in the following table:

	Year Ended December 31,		
	2006	2005	2004
	(dollars in thousands)		
Invested assets(1)	\$ 1,954,158	\$ 1,733,086	\$ 1,640,367
Investment income(2)	\$ 95,101	\$ 86,463	\$ 84,367
Average yield	4.9%	5.0%	5.1%

- (1) Average of the aggregate invested amounts at amortized cost at the beginning and end of the period.
- (2) Investment income does not include investment expenses, realized investment gains or losses or provision for income taxes.

The following table indicates the composition of Harleysville Group's fixed maturity investment portfolio at carrying value, excluding short-term investments, by time to maturity as of December 31, 2006:

	December 31, 2006	
	Amount	Percent
	(dollars in thousands)	
Due in(1)		
1 year or less	\$ 221,712	10.5%
Over 1 year through 5 years	833,499	39.6
Over 5 years through 10 years	608,605	28.9
Over 10 years	67,008	3.2
	1,730,824	82.2
Mortgage-backed securities	374,507	17.8
Total	\$ 2,105,331	100.0%

- (1) Based on stated maturity dates with no prepayment assumptions. Actual maturities may differ because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

The average expected life of Harleysville Group's investment portfolio as of December 31, 2006 was approximately 5.0 years.

Regulation

Insurance companies are subject to supervision and regulation in the states in which they transact business. Such supervision and regulation relate to numerous aspects of an insurance company's business and financial condition. The purpose of such supervision and regulation is the protection of policyholders. The extent of such supervision and regulation varies, but generally derives from state statutes which delegate regulatory, supervisory and administrative authority to state insurance departments. Accordingly, the authority of the state insurance departments typically includes the establishment of standards of solvency which must be met and maintained by insurers, the licensing to do business of insurers and agents, the nature of and limitations on investments, the approval process for premium rates for property and casualty insurance, the provisions which insurers must make for current losses and future liabilities, the deposit of securities for the benefit of policyholders and the approval of policy forms. Such insurance departments also conduct periodic examinations of the affairs of insurance companies and require the filing of annual and other reports relating to the financial condition of insurance companies.

All of the states in which Harleysville Group and the Mutual Company do business have guaranty fund laws under which insurers doing business in such states can be assessed up to 2% of annual premiums written by the insurer in that state in order to fund policyholder liabilities of insolvent insurance companies. Under these laws in general, an insurer is subject to assessment, depending upon its market share of a given line of business, to assist in the payment of policyholder and third party claims against insolvent insurers.

State laws also require Harleysville Group to participate in involuntary insurance programs for automobile insurance, as well as other property and casualty lines, in states in which Harleysville Group writes such lines. These programs include joint underwriting associations, assigned risk plans, fair access to insurance requirements (FAIR) plans, reinsurance facilities and wind storm plans. These state laws generally require all companies that write lines covered by these programs to provide coverage (either directly or through reinsurance) for insureds who cannot obtain insurance in the voluntary market. The legislation creating these programs usually allocates a pro rata portion of risks attributable to such insureds to each company on the basis of direct written premiums or the number of automobiles insured. Generally, state law requires participation in such programs as a condition to doing business. The loss ratio on insurance written under involuntary programs generally has been greater than the loss ratio on insurance in the voluntary market.

State insurance holding company acts regulate insurance holding company systems. Each insurance company in the holding company system is required to register with the insurance supervisory agency of its state of domicile and furnish certain information concerning transactions between companies within the holding company system that may materially affect the operations, management or financial condition of the insurer within the system, including the payment of dividends from the insurance subsidiaries to the Company.

Insurance holding company acts require that all transactions involving any insurer within the holding company system, including those involving the Mutual Company and the Company's insurance subsidiaries, must be fair and equitable to that insurer. Further, approval of the applicable insurance commissioner is required prior to the consummation of a transaction affecting the control of an insurer.

The Terrorism Risk Insurance Act of 2002 (the Act) established a program that provides a backstop for insurance-related losses resulting from any act of terrorism as defined. The Act, originally set to expire in 2005, was extended through December 31, 2007 in December 2005 (the Extended Act). Under the program, the federal government will pay 90% (85% in 2007) of covered losses after an insurer's losses exceed a deductible determined by a statutorily prescribed formula, up to a combined annual aggregate limit for the federal government and all insurers of \$100 billion. If an act of terrorism or acts of terrorism result in covered losses exceeding the \$100 billion annual limit, insurers with losses exceeding their deductibles will not be responsible for additional losses. The triggering threshold for certifying an act of terrorism was \$50 million in 2006 and is \$100 million in 2007 under the Extended Act.

The statutory formula for determining a company's deductible for each year is based on the company's direct commercial earned premiums for the prior calendar year multiplied by a specified percentage. These percentages were raised from 10% for 2004 and 15% for 2005 to 17.5% for 2006 and 20% for 2007. The Extended Act excludes the following lines of business from coverage under the Act and are not to be included in the deductible calculation: commercial auto, burglary and theft, surety, professional liability and farmowners' multi-peril insurance.

The Act requires all property and casualty insurers to make terrorism insurance coverage available in all of their covered commercial property and casualty insurance policies (as defined in the Act).

In the event the Act is not renewed beyond 2007, or is renewed in a materially different form, the Company may have to attempt to obtain appropriate reinsurance for the related terrorism risk, seek exclusion from coverage related to terrorism exposure from the appropriate regulatory authorities, limit certain of its writings, or pursue a solution encompassing aspects of one or more of the foregoing.

The insurance industry has received adverse publicity about alleged anti-competitive activities by certain insurance brokers and insurers. Harleysville Group primarily distributes its products through its agents and writes less than 1% of its premiums through brokers. There are no contingent commission arrangements with such brokers.

The property and casualty insurance industry has been subject to significant public scrutiny and comment primarily due to concerns regarding solvency issues, rising insurance costs, and the industry's methods of operations. Accordingly, regulations and legislation may be adopted or enacted: to provide a greater role for the federal government in regulation of insurance companies; to strengthen state oversight, particularly in the field of solvency and investments; to further restrict an insurer's flexibility in underwriting and pricing risks; and to impose new taxes and assessments. It is not possible to predict whether, in what form or in what jurisdictions, any of these measures might be adopted or the effect, if any, on Harleysville Group.

The Company's insurance subsidiaries generally are restricted by the insurance laws of their respective states of domicile as to the amount of dividends they may pay to the Company without the prior approval of the respective state regulatory authorities. Generally, the maximum dividend that may be paid by an insurance subsidiary during any year without prior regulatory approval is limited to a stated percentage of that subsidiary's statutory surplus as of a certain date, or adjusted net income of the subsidiary, for the preceding year. Applying the current regulatory restrictions as of December 31, 2006, \$117.5 million would be available for distribution to Harleysville Group Inc. during 2007 without prior approval. The Company's insurance subsidiaries paid dividends to the Company of \$15.0 million in 2005, and \$26.6 million in 2004. No dividends were paid in 2006.

Various states have adopted the National Association of Insurance Commissioners (NAIC) risk-based capital (RBC) standards that require insurance companies to calculate and report statutory capital and surplus needs based on a formula measuring underwriting, investment and other business risks inherent in an individual company's operations. These RBC standards have not affected the operations of Harleysville Group since each of the Company's insurance subsidiaries has statutory capital and surplus in excess of RBC requirements.

Harleysville Group is required to file financial statements for its subsidiaries, prepared by using statutory accounting practices, with state regulatory authorities. The adjustments necessary to reconcile net income and shareholders' equity determined by using SAP to net income and shareholders' equity determined in accordance with GAAP are as follows:

	Net Income Year Ended December 31,			Shareholders' Equity December 31,	
	2006	2005	2004	2006	2005
			(in thousands)		
SAP amounts	\$ 131,263	\$ 62,330	\$ 45,776	\$ 686,149	\$ 566,802
Adjustments:					
Deferred policy acquisition costs	(1,856)	3,418	1,722	102,317	104,173
Deferred income taxes	(13,120)	(513)	325	10,361	33,709
Unrealized investment gains				5,262	13,215
Pension	118	(1,701)	1,611	(18,251)	(25,892)
Other, net	(5,006)	(1,276)	(1,722)	14,473	14,503
Holding company(1)	(330)	(827)	(834)	(88,149)	(92,127)
GAAP amounts	<u>\$ 111,069</u>	<u>\$ 61,431</u>	<u>\$ 46,878</u>	<u>\$ 712,162</u>	<u>\$ 614,383</u>

(1) Represents the GAAP loss and equity amounts for Harleysville Group Inc., excluding the earnings of and investment in subsidiaries.

Relationship with the Mutual Company

Harleysville Group's operations are interrelated with the operations of the Mutual Company due to the pooling arrangement and other factors. The Mutual Company owned approximately 54% of the issued and outstanding common stock of Harleysville Group Inc. at December 31, 2006. Harleysville Group employees provide a variety of services to the Mutual Company and its wholly owned subsidiaries. The cost of facilities and employees required to conduct the business of both companies is charged on a cost-allocated basis. Harleysville Group also manages the operations of the Mutual Company and its wholly owned subsidiaries pursuant to a management agreement which commenced January 1, 1993 under which Harleysville Group receives a management fee. Harleysville Group received \$6.4 million, \$6.7 million, and \$6.8 million for the years ended December 31, 2006, 2005 and 2004, respectively, for all such management services.

All of the Company's officers are officers of the Mutual Company, and six of the Company's eight directors are directors of the Mutual Company. A coordinating committee exists to review and evaluate the pooling agreement and other material transactions between Harleysville Group and the Mutual Company and is responsible for matters involving actual or potential conflicts of interest between the two companies. The coordinating committee currently consists of six non-employee directors, two from Harleysville Group Inc. and three from the Mutual Company all of whom are not members of both Boards and one, a non-voting Chairman, who is a member of both Boards. The decisions of the coordinating committee are binding on the two companies. No intercompany transaction can be authorized by the coordinating committee unless both of the Company's committee members conclude that such transaction is fair and equitable to Harleysville Group.

The Mutual Company leases the home office from a company subsidiary and it shares most of the facility with Harleysville Group. Rental income under the lease was \$4.1 million for 2006, \$4.0 million for 2005 and \$3.7 million for 2004. Harleysville Group believes that the lease terms are no less favorable to it than if the property were leased to a non-affiliate.

In connection with the acquisition of Mid-America and HIC New York, the Company borrowed approximately \$18.5 million from the Mutual Company. See Note 7 of the Notes to Consolidated Financial Statements. For additional information with respect to transactions with the Mutual Company, see Note 2 of the Notes to Consolidated Financial Statements.

Employees

All employees are paid by Harleysville Group Inc. and, accordingly, are considered to be employees of Harleysville Group Inc. As of December 31, 2006, there were 1,898 employees. They provide a variety of services to the Mutual Company and its wholly owned subsidiaries. See "Business-Relationship with the Mutual Company" and Note 2 of the Notes to Consolidated Financial Statements.

Available Information

The Company maintains a website at www.harleysvillegroup.com. Our annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and amendments to those reports, filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, are available free of charge on our website as soon as practicable after electronic filing of such material with, or furnishing it to, the Securities and Exchange Commission.

Item 1A. Risk Factors.

For a discussion of risk factors, see "Management's Discussion and Analysis - Risk Factors."

Item 1B. Unresolved Staff Comments.

None.

Item 2. Properties.

The buildings which house the headquarters of Harleysville Group and the Mutual Company are leased to the Mutual Company by a subsidiary of Harleysville Group. See "Business-Relationship with the Mutual Company." The Mutual Company charges Harleysville Group for an appropriate portion of the rent under an intercompany allocation agreement. The buildings containing the headquarters of Harleysville Group and the Mutual Company have approximately 220,000 square feet of office space. Harleysville Group also rents office facilities in certain of the states in which it does business.

Item 3. Legal Proceedings.

Harleysville Group is a party to numerous lawsuits arising in the ordinary course of its insurance business. Harleysville Group believes that the resolution of these lawsuits will not have a material adverse effect on its financial condition and results of operations.

Item 4. Submission of Matters to a Vote of Security Holders.

No matter was submitted to a vote of the security holders during the fourth quarter of 2006.

PART II

Item 5. Market for the Registrant's Common Stock, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The stock of Harleysville Group Inc. is quoted on the NASDAQ National Market System, and assigned the symbol HGIC. At the close of business on March 1, 2007, the approximate number of holders of record of Harleysville Group Inc.'s common stock was 2,249 (counting all shares held in single nominee registration as one shareholder).

The payment of dividends is subject to the discretion of Harleysville Group Inc.'s Board of Directors which each quarter considers, among other factors, Harleysville Group's operating results, overall financial condition, capital requirements and general business conditions. The present quarterly dividend of \$0.19 per share paid in each of the third and fourth quarters of 2006 is expected to continue during 2007. As a holding company, one of Harleysville Group Inc.'s sources of cash with which to pay dividends is dividends from its subsidiaries. Harleysville Group Inc.'s insurance company subsidiaries are subject to state laws that restrict their ability to pay dividends. See Note 8 of the Notes to Consolidated Financial Statements.

The following table sets forth the amount of cash dividends declared per share, and the high and low bid quotations as reported by NASDAQ for Harleysville Group Inc.'s common stock for each quarter during the past two years.

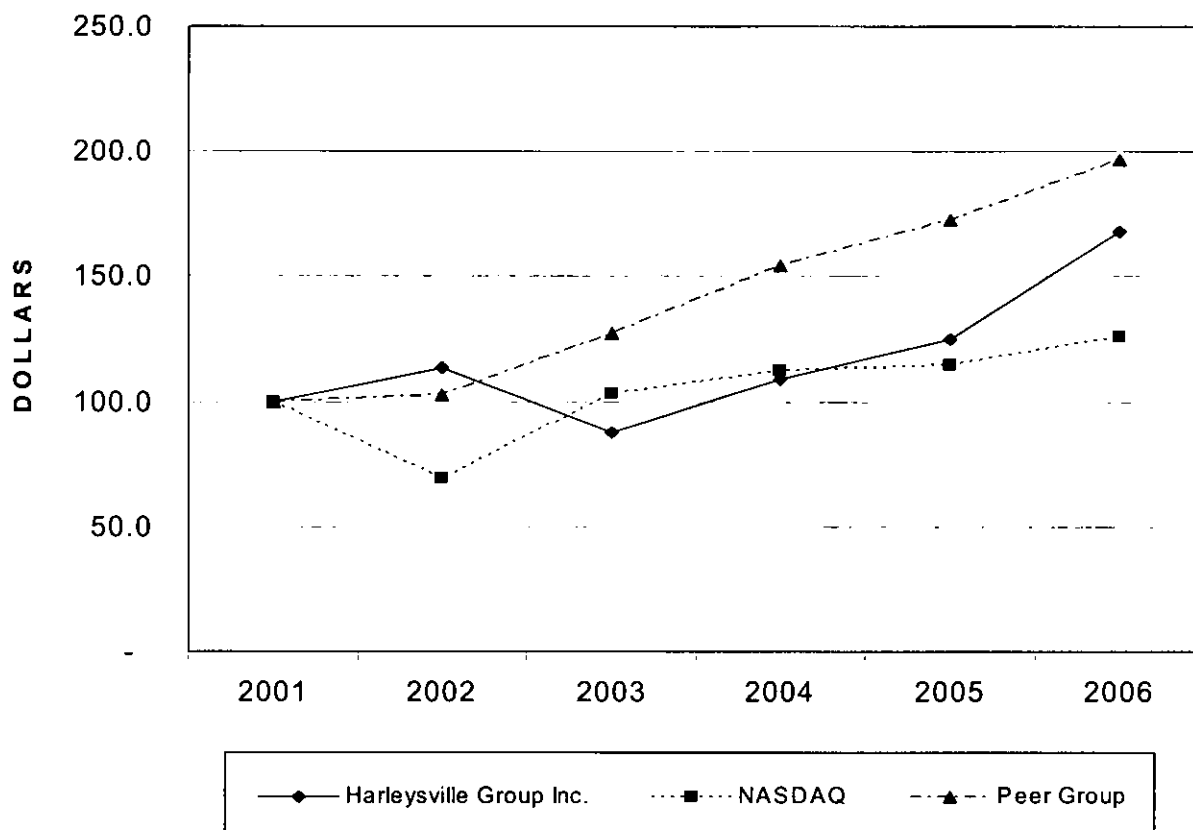
	<u>High</u>	<u>Low</u>	<u>Cash Dividends Declared</u>
2006			
First Quarter	\$ 30.14	\$ 26.19	\$.175
Second Quarter	31.66	27.50	.175
Third Quarter	36.21	31.36	.19
Fourth Quarter	38.68	34.74	.19
	<u>High</u>	<u>Low</u>	<u>Cash Dividends Declared</u>
2005			
First Quarter	\$ 24.22	\$ 19.75	\$.17
Second Quarter	21.28	20.07	.17
Third Quarter	24.04	21.30	.175
Fourth Quarter	27.97	24.00	.175

Securities Authorized for Issuance Under Equity Plans. See "Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters."

Stock Performance Chart.

The following graph shows changes over the past five-year period (all full calendar-year periods) in the value of \$100 invested in: 1) Harleysville Group common stock; 2) the NASDAQ Stock Market index; and 3) the Peer Group index. All values are as of the last trading day of each year.

Comparison of 5-Year Cumulative Total Stockholder Return



	2001	2002	2003	2004	2005	2006
Harleysville Group Inc.	100.0	113.4	87.9	109.1	124.8	167.9
NASDAQ	100.0	69.1	103.4	112.5	114.9	126.2
Peer Group	100.0	102.8	127.1	154.0	172.8	196.5

The year-end values of each investment shown in the preceding graph are based on share price appreciation plus dividends, with the dividends reinvested as of the day such dividends were ex-dividend. The calculations exclude trading commissions and taxes. Total stockholder returns from each investment, whether measured in dollars or percentages, can be calculated from the year-end investment values shown in the legend.

The graph was prepared by the Center for Research in Security Prices (CRSP). The NASDAQ National Market System index includes all U.S. Companies in the NASDAQ National Market System and Peer Group index includes 55 NASDAQ Company stocks in SIC Major Group 633 (SIC 6330-6339: U.S. and foreign, fire, marine and casualty insurance). A complete list of these companies may be obtained from CRSP at the University of Chicago Graduate School of Business, 1101 East 58th Street, Chicago, Illinois 60637; (773) 702-7467. CRSP reweights the indices daily, using the market capitalization on the previous trading day.

Item 6. Selected Financial Data.

At December 31, 2006, Harleysville Group Inc. (Company) was approximately 54% owned by Harleysville Mutual Insurance Company (the Mutual Company). Harleysville Group Inc. and its wholly owned subsidiaries (collectively, Harleysville Group) are engaged in property and casualty insurance. These subsidiaries are: Harleysville-Atlantic Insurance Company, Harleysville Insurance Company, Harleysville Insurance Company of New Jersey, Harleysville Insurance Company of New York, Harleysville Insurance Company of Ohio, Harleysville Lake States Insurance Company, Harleysville Preferred Insurance Company, Harleysville Worcester Insurance Company, Mid-America Insurance Company, and Harleysville Ltd., a real estate partnership that owns the home office.

	Year Ended December 31,				
	2006	2005	2004	2003	2002
	(in thousands, except per share data)				
Income Statement Data(1):					
Premiums earned	\$ 838,821	\$ 841,567	\$ 837,665	\$ 823,407	\$ 764,636
Investment income, net	102,609	90,572	87,171	86,597	86,265
Realized investment gains (losses)	40,605	233	12,667	(920)	(18,448)
Total revenues	999,171	948,340	953,392	924,965	847,736
Income (loss) before income taxes	156,368	78,921	55,637	(89,450)	56,482
Income taxes (benefit)	46,241	17,490	8,759	(41,821)	10,227
Net income (loss)	111,069	61,431	46,878	(47,629)	46,255
Basic earnings (loss) per share	\$ 3.58	\$ 2.02	\$ 1.56	\$ (1.59)	\$ 1.56
Diluted earnings (loss) per share	\$ 3.52	\$ 2.01	\$ 1.55	\$ (1.59)	\$ 1.53
Cash dividends per share	\$.73	\$.69	\$.68	\$.67	\$.63
Balance Sheet Data at Year End:					
Total investments	\$ 2,249,014	\$ 2,064,388	\$ 1,966,917	\$ 1,854,633	\$ 1,706,900
Total assets	2,990,984	2,905,266	2,718,063	2,680,389	2,311,524
Debt	118,500	118,500	119,625	120,145	95,620
Shareholders' equity	712,162	614,383	587,924	572,747	632,112
Shareholders' equity per share	\$ 22.49	\$ 20.07	\$ 19.47	\$ 19.16	\$ 21.13

- (1) The Company's insurance subsidiaries participate in an underwriting pooling arrangement with the Mutual Company. Harleysville Group's participation was 72% for all years presented. See "Management's Discussion and Analysis of Results of Operations and Financial Condition" and Note 2(a) of the Notes to Consolidated Financial Statements.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Certain of the statements contained herein (other than statements of historical facts) are forward-looking statements. Such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and include estimates and assumptions related to the Company's growth and economic, competitive, legislative and regulatory developments. These forward-looking statements are subject to change and uncertainty which are, in many instances, beyond the Company's control and have been made based upon management's expectations and beliefs concerning future developments and their potential effect on Harleysville Group. There can be no assurance that future developments will be in accordance with management's expectations. Actual financial results, including premium growth and underwriting results, could differ materially from those anticipated by Harleysville Group depending on the outcome of certain factors, which may include changes in property and casualty loss trends and reserves; catastrophe losses; competition in insurance product pricing; government regulation and changes therein which may impede the ability to charge adequate rates; performance of the financial markets; fluctuations in interest rates; availability and price of reinsurance; the A. M. Best rating of Harleysville Group; and the status of labor markets in which the Company operates.

Overview

The Company's net income is primarily determined by three elements:

- net premium income
- investment income
- amounts paid or reserved to settle insured claims

Variations in premium income are subject to a number of factors, including

- limitations on premium rates arising from the competitive market place or regulation
- limitations on available business arising from a need to maintain the quality of underwritten risks
- the Company's ability to maintain its "A-" (Excellent) rating by A.M. Best
- the ability of the Company to maintain a reputation for efficiency and fairness in claims administration

Variations on investment income are subject to a number of factors, including

- general interest rate levels
- specific adverse events affecting the issuers of debt obligations held by the Company
- changes in the prices of equity securities generally and those held by the Company specifically

Loss and loss settlement expenses are affected by a number of factors, including

- the quality of the risks underwritten by the Company
- the nature and severity of catastrophic losses
- the availability, cost and terms of reinsurance
- underlying settlement costs, including medical and legal costs

The Company seeks to manage each of the foregoing to the extent within its control. Many of the foregoing factors are partially, or entirely, outside of the control of the Company.

Critical Accounting Policies and Estimates

The consolidated financial statements are prepared in conformity with U.S. generally accepted accounting principles, which require Harleysville Group to make estimates and assumptions (see Note 1 of the Notes to Consolidated Financial Statements). Harleysville Group believes that of its significant accounting policies, the following may involve a higher degree of judgment and estimation. The judgments, or the methodology on which the judgments are made, are reviewed quarterly with the Audit Committee.

Liabilities for Losses and Loss Settlement Expenses. The liability for losses and loss settlement expenses represents estimates of the ultimate unpaid cost of all losses incurred, including losses for claims which have not yet been reported to Harleysville Group. The amount of loss reserves for reported claims is based primarily upon a case-by-case evaluation of the type of risk involved, knowledge of the circumstances surrounding each claim and the insurance policy provisions relating to the type of loss. The amounts of loss reserves for unreported claims and loss settlement expense reserves are determined utilizing historical information by line of insurance as adjusted to current conditions. Inflation is implicitly provided for in the reserving function through analysis of costs, trends and reviews of historical reserving results. Estimates of the liabilities are reviewed and updated on a regular basis using the most recent information on reported claims and a variety of actuarial techniques. It is expected that such estimates will be more or less than the amounts ultimately paid when the claims are settled. Changes in these estimates are reflected in current operations.

Investments. Generally, unrealized investment gains or losses on investments carried at fair value, net of applicable income taxes, are reflected directly in shareholders' equity as a component of comprehensive income and, accordingly, have no effect on net income. However, if the fair value of an investment declines below its cost and that decline is deemed other than temporary, the amount of the decline below cost is charged to earnings. Harleysville Group monitors its investment portfolio and reviews investments that have experienced a decline in fair value below cost each quarter to evaluate whether the decline is other than temporary. Such evaluations consider, among other things, the magnitude and reasons for a decline, the prospects for the fair value to recover in the near term and Harleysville Group's ability and intent to retain the investment for a period of time sufficient to allow for a recovery in value. Future adverse investment market conditions, or poor operating results of underlying investments, could result in an impairment charge in the future.

Harleysville Group has written down to fair value, without exception, any equity security that has declined below cost by more than 20% and maintained such decline for six months, or by 50% or more, in the quarter in which either such decline occurred. In some cases, securities that have declined by a lesser amount or for a shorter period of time are written down if the evaluation indicates the decline is other than temporary. Fair value of equity securities is based on the closing market value. The fair value of mutual fund holdings is based on the closing net asset value reported by the fund. The fair value of fixed maturities is based upon data supplied by an independent pricing service. It can be difficult to determine the fair value of non-traded securities but Harleysville Group does not own a material amount of non-traded securities.

Policy Acquisition Costs. Policy acquisition costs, such as commissions, premium taxes and certain other underwriting and agency expenses that vary with and are primarily related to the production of business, are deferred and amortized over the effective period of the related insurance policies and in proportion to the premiums earned. The method followed in computing deferred policy acquisition costs limits the amount of such deferred costs to their estimated realizable value. The estimation of net realizable value takes into account the premium to be earned, related investment income over the claim paying period, expected losses and loss settlement expenses, and certain other costs expected to be incurred as the premium is earned. Future changes in estimates, the most significant of which is expected losses and loss settlement expenses, may require adjustments to deferred policy acquisition costs. If the estimation of net realizable value indicates that the acquisition costs are unrecoverable, further analyses are completed to determine if a reserve is required to provide for losses that may exceed the related unearned premiums.

Contingencies. Besides claims related to its insurance products, Harleysville Group is subject to proceedings, lawsuits and claims in the normal course of business. Harleysville Group assesses the likelihood of any adverse outcomes to these matters as well as potential ranges of probable losses. There can be no assurance that actual outcomes will be consistent with those assessments.

The application of certain of these critical accounting policies to the years ended December 31, 2006 and 2005 is discussed in greater detail below.

Results of Operations

Harleysville Group underwrites property and casualty insurance in both the personal and commercial lines of insurance. The personal lines of insurance include both auto and homeowners, and the commercial lines include auto, commercial multi-peril and workers compensation. The business is marketed primarily in the eastern and midwestern United States through independent agents.

Historically, Harleysville Group's results of operations have been influenced by factors affecting the property and casualty insurance industry in general. The operating results of the United States property and casualty insurance industry have been subject to significant variations due to competition, weather, catastrophic events, regulation, the availability and cost of satisfactory reinsurance, general economic conditions, judicial trends, fluctuations in interest rates and other changes in the investment environment.

Harleysville Group's premium growth and underwriting results have been, and continue to be, influenced by market conditions. Insurance industry price competition has often made it difficult both to obtain and to retain properly priced personal and commercial lines business. It is management's policy to maintain its underwriting standards.

The key elements of Harleysville Group's business model are the sales of properly priced and underwritten personal and commercial property and casualty insurance through independent agents and the investment of the premiums in a manner designed to assure that claims and expenses can be paid while providing a return on the capital employed. Loss trends and investment performance are critical factors in influencing the success of the business model. These factors are affected by the factors impacting the insurance industry in general as described above and factors unique to Harleysville Group as described in the following discussion.

Transactions with Affiliates

The Company's property and casualty subsidiaries participate in a pooling agreement with the Mutual Company. The pooling agreement provides for the allocation of premiums, losses, loss settlement expenses and underwriting expenses between Harleysville Group and the Mutual Company. Harleysville Group is not liable for any losses incurred by the Mutual Company, Preferred and HNJ prior to January 1, 1986, the date the pooling agreement became effective. Harleysville Group's participation in the pool has been 72% since January 1, 1998.

Because the pooling agreement does not relieve Harleysville Group of primary liability as the originating insurer, there is a concentration of credit risk arising from business ceded to the Mutual Company. However, the pooling agreement provides for the right of offset and the amount of credit risk with the Mutual Company was not material at December 31, 2006 and 2005. The Mutual Company has an A. M. Best rating of "A-" (Excellent).

Harleysville Group has attempted to reduce the potential impact of future catastrophes by achieving greater geographic distribution of risks, reducing exposure in catastrophe-prone areas and through reinsurance, including an agreement with the Mutual Company. Effective January 1, 1997, Harleysville Group entered into a reinsurance agreement with the Mutual Company whereby the Mutual Company, in return for a reinsurance premium, reinsured accumulated catastrophe losses up to \$14.4 million in a quarter for 2005 and 2004. This reinsurance coverage was in excess of a retention of \$3.6 million in a quarter for 2005 and 2004. The agreement excluded catastrophe losses resulting from earthquakes, terrorism or hurricanes, and supplemented the existing external catastrophe reinsurance program. Under this agreement, Harleysville Group ceded no premiums earned to the Mutual Company in 2006 and premiums earned of \$8.8 million and \$8.6 million for 2005 and 2004, respectively. Losses incurred of \$0.2 million, \$(0.2) million, and \$0.7 million for 2006, 2005, and 2004, respectively were ceded to the Mutual Company under the agreement. The premiums for this reinsurance were established in consultation with an independent actuarial firm. The agreement was terminated December 31, 2005 and the coverage was not replaced as it is no longer deemed necessary based on the current catastrophe risk profile.

Harleysville Ltd. is a subsidiary of the Company and leases the home office to the Mutual Company, which shares the facility with Harleysville Group. Rental income under the lease was \$4.1 million, \$4.0 million and \$3.7 million for 2006, 2005 and 2004, respectively, and is included in other income after elimination of intercompany amounts of \$2.5 million in 2006, \$2.4 million in 2005 and \$2.3 million in 2004. The lease has a five-year term expiring December 31, 2009 and includes a formula for additional rent for any additions, improvements or renovations. The Mutual Company is responsible for the building operating expenses including maintenance and repairs. The pricing of the lease was based upon an appraisal obtained from an independent real estate appraiser.

Harleysville Group provides certain management services to the Mutual Company and other affiliates. Harleysville Group received a fee of \$6.4 million, \$6.7 million and \$6.8 million in 2006, 2005 and 2004, respectively, for its services under these management agreements. Under related agreements, Harleysville Group serves as the paymaster for Harleysville companies, with each company being charged for its proportionate share of salary and employee benefits expense based upon time allocation. The level of fees has been approved by each state insurance department having jurisdiction.

Intercompany balances are created primarily from the pooling arrangement (settled quarterly), allocation of common expenses, collection of premium balances and payment of claims (settled monthly). No interest is charged or received on intercompany balances due to the timely settlement terms and nature of the items.

Harleysville Group borrowed \$18.5 million from the Mutual Company in connection with the acquisition of Mid-America and HIC New York in 1991. It was a demand loan with a stated maturity in March 1998 which had been extended to March 2005. In February 2005, the maturity was extended again to March 2012 and the interest rate became LIBOR plus 0.45%, which was a commercially reasonable market rate in 2005. Interest expense on this loan was \$1.0 million, \$0.7 million and \$0.4 million in 2006, 2005 and 2004, respectively.

Harleysville Group has no material relationships with current or former members of management other than compensatory plans and arrangements disclosed or described in the Company's public filings.

Off Balance Sheet Arrangements

Harleysville Group has off-balance-sheet credit risk related to approximately \$77.0 million and \$73.0 million of premium balances due to the Mutual Company from agents and insureds at December 31, 2006 and 2005, respectively. The Mutual Company bills and collects such receivables on behalf of Harleysville Group for efficiency reasons. Harleysville Group recognizes any associated bad debts, which have not been material.

2006 Compared to 2005

Premiums earned decreased \$2.7 million for the year ended December 31, 2006. The decrease was primarily due to a decrease in premiums earned for personal lines of \$8.8 million, partially offset by an increase of \$6.1 million in commercial lines premiums earned. The increase in premiums earned for commercial lines was primarily due to higher average premiums, partially offset by fewer policy counts in the commercial automobile line of business. The decline in premiums earned for personal lines was primarily due to fewer policy counts. The reduction in personal lines volume was driven primarily by a reduction of personal automobile business from the continued implementation of more stringent underwriting processes.

Investment income increased \$12.1 million for the year ended December 31, 2006, resulting from an increase in invested assets, a greater percentage of invested assets in fixed maturity securities and higher interest rates on short-term investments.

Realized investment gains increased \$40.4 million for the year ended December 31, 2006, primarily resulting from gains on the sale of equity securities in the second quarter of 2006.

Harleysville Group holds securities with unrealized losses at December 31, 2006 as follows:

			Length of Unrealized Loss	
	Fair Value	Unrealized Loss	Less Than 12 Months	Over 12 Months
			(in thousands)	
Fixed maturities:				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$ 182,244	\$ 2,757	\$ 74	\$ 2,683
Obligations of states and political subdivisions	197,399	4,235	380	3,855
Corporate securities	342,697	7,601	1,608	5,993
Mortgage-backed securities	176,889	2,852	426	2,426
Total fixed maturities	<u>\$ 899,229</u>	<u>\$ 17,445</u>	<u>\$ 2,488</u>	<u>\$ 14,957</u>
Equity securities	\$ 1,586	\$ 36	\$ 18	\$ 18

There are 2 positions that comprise the unrealized loss in equity investments at December 31, 2006. They have not been below cost for significant continuous amounts of time. Harleysville Group has been monitoring these securities and it is possible that some may be written down in the income statement in the future.

Of the total fixed maturity securities with an unrealized loss at December 31, 2006, securities with a fair value of \$729.2 million and an unrealized loss of \$13.0 million are classified as available for sale and are carried at fair value on the balance sheet while securities with a fair value of \$170.0 million and an unrealized loss of \$4.4 million are classified as held to maturity on the balance sheet and are carried at amortized cost.

The fixed maturity investments with continuous unrealized losses for less than twelve months were primarily due to the impact of the higher market interest rates rather than a decline in credit quality. There are \$603.4 million in fixed maturity securities, at fair value, that at December 31, 2006, had been below amortized cost for over twelve months. The \$15.0 million of unrealized losses on such securities primarily relates to securities which carry investment grade ratings and have declined in fair value roughly in line with market interest rate changes. Harleysville Group currently has the ability and intent to hold these securities until recovery.

Income before income taxes and cumulative effect of accounting change increased \$77.4 million for the year ended December 31, 2006 compared to the prior year. The increase was primarily due to the increase in investment income, increased realized investment gains and improved underwriting results.

The improved underwriting results were primarily due to improved underwriting results in both commercial and personal lines.

An insurance company's statutory combined ratio is a standard measure of underwriting profitability. This ratio is the sum of (1) the ratio of incurred losses and loss settlement expenses to net earned premium, (2) the ratio of expenses incurred for commissions, premium taxes, administrative and other underwriting expenses to net written premium, and (3) the ratio of dividends to policyholders to net earned premium. The combined ratio does not reflect investment income, federal income taxes or other non-operating income or expense. A ratio of less than 100 percent generally indicates underwriting profitability. Harleysville Group's statutory combined ratio decreased to 98.6% for the year ended December 31, 2006 from 102.2% for the year ended December 31, 2005. Such decrease was due to improved underwriting results in both commercial lines and personal lines, primarily resulting from improved loss experience, partially offset by greater catastrophe losses and higher underwriting expenses in 2006.

The statutory combined ratios by line of business for the year ended December 31, 2006 as compared to the year ended December 31, 2005 were as follows:

	For the Year Ended December 31,	
	2006	2005
Commercial:		
Automobile	99.3%	101.1%
Workers compensation	117.2%	124.0%
Commercial multi-peril	98.9%	101.5%
Other commercial	86.6%	98.7%
Total commercial	100.3%	104.3%
Personal:		
Automobile	99.3%	99.2%
Homeowners	82.6%	87.6%
Other personal	69.8%	72.3%
Total personal	90.6%	93.1%
Total personal and commercial	98.6%	102.2%

The commercial lines statutory combined ratio decreased to 100.3% for the year ended December 31, 2006 from 104.3% for the year ended December 31, 2005. The decrease is primarily due to declines in the combined ratio for all lines of business due to improved loss severity. The personal lines statutory combined ratio decreased to 90.6% for the year ended December 31, 2006 from 93.1% for the year ended December 31, 2005. The decrease is primarily due to improved property results in the homeowners line, partially offset by higher catastrophe losses.

The following table presents the liability for unpaid losses and loss settlement expenses by major line of business:

	December 31, 2006	December 31, 2005
	(in thousands)	
Commercial:		
Automobile	\$ 308,961	\$ 282,521
Workers compensation	327,630	310,609
Commercial multi-peril	481,173	432,314
Other commercial	92,542	80,204
Total commercial	<u>1,210,306</u>	<u>1,105,648</u>
Personal:		
Automobile	87,508	95,707
Homeowners	30,319	34,465
Other personal	1,716	1,270
Total personal	<u>119,543</u>	<u>131,442</u>
Total personal and commercial	1,329,849	1,237,090
Plus reinsurance recoverables	163,796	243,712
Total liability	<u>\$ 1,493,645</u>	<u>\$ 1,480,802</u>

The following table presents the increase (decrease) in the liability for unpaid losses and loss settlement expenses attributable to insured events of prior years for the year ended December 31, 2006 by line of business:

**Increase (Decrease) in the Liability for Unpaid Losses and Loss Settlement Expenses
Attributable to Insured Events of Prior Years
For the Year Ended December 31, 2006**

		Accident Years		
	Total	2005	2004	2003 and Prior Years
		(in thousands)		
Line of Business				
Commercial:				
Automobile	\$ (5,136)	\$ 1,134	\$ (5,711)	\$ (559)
Workers compensation	341	(2,931)	(3,705)	6,977
Commercial multi-peril	(3,110)	(12,328)	(6,108)	15,326
Other commercial	<u>(191)</u>	<u>(1,131)</u>	<u>(1,323)</u>	<u>2,263</u>
Total commercial	<u>(8,096)</u>	<u>(15,256)</u>	<u>(16,847)</u>	<u>24,007</u>
Personal:				
Automobile	(4,968)	(2,402)	(3,484)	918
Homeowners	(5,505)	(1,357)	(1,968)	(2,180)
Other personal	<u>484</u>	<u>193</u>	<u>83</u>	<u>208</u>
Total personal	<u>(9,989)</u>	<u>(3,566)</u>	<u>(5,369)</u>	<u>(1,054)</u>
Total net development	\$ (18,085)	\$ (18,822)	\$ (22,216)	\$ 22,953

In 2006, Harleysville Group recognized net favorable development of \$18.1 million in the provision for insured events of prior years, primarily due to lower-than-expected claims severity in casualty lines in accident years 2002 through 2005, partially offset by adverse development in prior accident years.

A reduction in commercial automobile severity in accident years 2002 through 2004 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in commercial automobile severity in accident year 2005 and in accident years prior to 2002 was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$5.1 million in favorable development was recognized in the commercial automobile line during 2006.

A reduction in workers compensation severity in accident years 2002 through 2005 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in workers compensation medical severity in accident years 1997 through 2001 was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$0.3 million in adverse development was recognized in the workers compensation line during 2006.

A reduction in commercial multi-peril severity in accident years 2002 through 2005 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in commercial multi-peril severity in the liability portion of the line in accident years prior to 2002 was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$3.1 million in favorable development was recognized in the commercial multi-peril line during 2006.

A reduction in personal automobile severity for accident years 2002 through 2005 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in personal automobile severity for 1997 and prior accident years was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$5.0 million of favorable development was recognized in the personal automobile line during 2006.

A reduction in homeowners severity was broadly observed during 2006 and led to the recognition of favorable development of \$5.5 million in this line in 2006.

The following table presents workers compensation claim count information for the total pooled business in which Harleysville Group participates and payment amounts which are Harleysville Group's pooling share of the total pooled amounts:

	For the year ended December 31, 2006	For the year ended December 31, 2005
	(dollars in thousands)	
Number of claims pending, beginning of period	6,020	6,832
Number of claims reported	8,601	9,372
Number of claims settled or dismissed	(9,140)	(10,184)
Number of claims pending, end of period	<u>5,481</u>	<u>6,020</u>
Losses paid	\$ 55,818	\$ 66,486
Loss settlement expenses paid	\$ 12,610	\$ 14,045

Workers compensation losses primarily consist of indemnity and medical costs for injured workers. The reduction in claim counts reflects the impact of a reduction in workers compensation exposure as policy counts have declined.

Harleysville Group records the actuarial best estimate of the ultimate unpaid losses and loss settlement expenses incurred. Actuarial loss reserving techniques and assumptions, which rely on historical information as adjusted to reflect current conditions, have been consistently applied during the periods presented. Changes in the estimate of the liability for unpaid losses and loss settlement expenses reflect actual payments and evaluations of new information and data since the last reporting date. These changes correlate with actuarial trends.

The following table presents case and incurred but not reported (IBNR) reserves by line of business and a statistically determined range of estimates of the ultimate unpaid losses and loss settlement expenses incurred for each line of business as of December 31, 2006. The range of estimates around the actuarial best estimates is statistically determined in order to provide information regarding the variability of the actuarial best estimates. The statistical analysis is completed only on a basis that is net of reinsurance recoverables, as this appropriately reflects Harleysville Group's risk profile based on the type and quality of its reinsurance. The ranges were determined using both paid and incurred loss development data with a 1,000 trial simulation run against each set of data. Development factors within each 12-month development period were assumed to be normally distributed with the means equal to the estimated age-to-age factors and the standard deviations equal to the actual standard deviations of the data used. The resulting ranges produced by the simulation were then used to create a reasonable representation of a 90% confidence interval using the 5% point as the low end of the range and the 95% point as the high end of the range. The total commercial lines range and total personal lines range were developed as separate simulations using the means and standard deviations of the individual lines as inputs. Therefore, the 90% confidence interval for all lines of business is smaller than the straight sum of the individual lines of business 90% intervals.

**Liability for Unpaid Losses and Loss Settlement Expenses
at December 31, 2006**

	Case	IBNR	LAE Liability	IBNR (Inc. LAE) (in thousands)	Total Liability	Statistically Determined Range of Estimates	
						High	Low
Line of Business							
Commercial:							
Automobile	\$ 109,203	\$ 149,316	\$ 50,442	\$ 199,758	\$ 308,961	\$ 341,775	\$ 224,326
Workers compensation	151,291	134,539	41,800	176,339	327,630	382,819	256,856
Commercial multi-peril	122,588	227,494	131,091	358,585	481,173	542,499	347,028
Other commercial	16,111	53,390	23,041	76,431	92,542	109,153	47,705
Total commercial	<u>399,193</u>	<u>564,739</u>	<u>246,374</u>	<u>811,113</u>	<u>1,210,306</u>	1,294,381	935,547
Personal:							
Automobile	44,072	28,488	14,948	43,436	87,508	94,051	72,550
Homeowners	9,781	14,235	6,303	20,538	30,319	32,430	15,309
Other personal	486	973	257	1,230	1,716	1,742	903
Total personal	<u>54,339</u>	<u>43,696</u>	<u>21,508</u>	<u>65,204</u>	<u>119,543</u>	133,581	109,254
Total net liability	<u>453,532</u>	<u>608,435</u>	<u>267,882</u>	<u>876,317</u>	<u>1,329,849</u>		
Reinsurance recoverables	<u>131,284</u>	<u>31,582</u>	<u>930</u>	<u>32,512</u>	<u>163,796</u>		
Gross liability	\$ 584,816	\$ 640,017	\$ 268,812	\$ 908,829	\$ 1,493,645		

Reinsurance receivables were \$167.2 and \$249.0 million at December 31, 2006 and 2005, respectively. Of these amounts, \$93.9 million and \$183.9 million, respectively or 56% and 74%, respectively, of the receivables were due from governmental bodies, regulatory agencies or quasi governmental pools and reinsurance facilities where, Harleysville Group believes, there is virtually no credit risk. The decrease in the amounts due from these types of pools and facilities is primarily based on a decrease of \$85.1 million in the amount due from the National Flood Insurance Program primarily as a result of settling 2005 claims arising from Hurricane Katrina. The remainder of the reinsurance recoverables are principally due from reinsurers rated A- or higher by the A.M. Best Company.

Because of the nature of insurance claims, there are uncertainties inherent in the estimates of ultimate losses. Harleysville Group's reorganization of its claims operation in recent years has resulted in new people and processes involved in settling claims. As a result, more recent statistical data reflects different patterns than in the past and gives rise to uncertainty as to the pattern of future loss settlements. There are uncertainties regarding future loss cost trends particularly related to medical treatments and automobile repair. Court decisions, regulatory changes and economic conditions can affect the ultimate cost of claims that occurred in the past. Accordingly, the ultimate liability for unpaid losses and loss settlement expenses will likely differ from the amount recorded at December 31, 2006.

The property and casualty industry has had substantial aggregate loss experience from claims related to asbestos-related illnesses, environmental remediation, product liability, mold, and other uncertain exposures. Harleysville Group has not experienced significant losses from such claims.

Net catastrophe losses increased \$7.4 million for the year ended December 31, 2006, primarily due to more severe catastrophes impacting Harleysville Group in 2006.

Effective for one year from July 1, 2006, the Company's subsidiaries and the Mutual Company and its wholly owned subsidiaries renewed its catastrophe reinsurance which provides coverage ranging from 20% to 85% of up to \$245 million in excess of a retention of \$40 million for any given catastrophe excluding terrorism for commercial lines. Harleysville Group's 2006 pooling share of this coverage would range from 20% to 85% of up to \$176.4 million in excess of a retention of \$28.8 million for any given catastrophe. Pursuant to the terms of the treaty, the maximum recovery would be \$153.5 million for any catastrophe involving an insured loss equal to or greater than \$285 million. Harleysville Group's 2006 pooling share of this maximum recovery would be \$110.5 million for any catastrophe involving an insured loss of \$205.2 million or greater. The treaty includes reinstatement provisions providing for coverage for a second catastrophe and requiring payment of an additional premium in the event of a first catastrophe occurring. Harleysville Group and the Mutual Company have purchased property per risk excess of loss reinsurance which covers certain terrorism losses and provides for recovery of up to \$8.0 million in excess of \$2.0 million of terrorism losses for any one risk under certain circumstances. The maximum recovery by Harleysville Group on a terrorism loss occurrence is \$7.9 million.

The income tax expense for the year ended December 31, 2006 includes the tax benefit of \$8.6 million associated with tax-exempt income compared to \$10.2 million in the prior year.

Underwriting expenses, including amortization of deferred policy acquisition costs, increased \$1.0 million for the year ended December 31, 2006 compared to the prior year. The increase in underwriting expenses was primarily due to higher incentive costs for agents and employees, and higher compensation expenses recognized under SFAS No. 123(R), which was adopted as of January 1, 2006 as described in Notes 1 and 10 to the Consolidated Financial Statements, partially offset by lower pension costs and lower severance charges. Severance charges of \$1.2 million and \$3.5 million were incurred in 2006 and 2005, respectively, related to ongoing expense-reduction initiatives.

Harleysville Group froze its defined benefit pension plan at the then current benefit levels as of March 31, 2006. Harleysville Group's portion of pension expense for the plan was \$1.9 million and \$9.7 million for 2006 and 2005, respectively. Harleysville Group enhanced its 401(k) retirement savings plan to provide for a company contribution equal to 5% of salary for all eligible employees, effective April 1, 2006, and recognized expense of \$2.9 million in 2006 due to this enhancement.

Other income increased \$1.2 million for the year ended December 31, 2006 primarily due to an increase of \$1.7 million in claim handling fees received in connection with the National Flood Insurance Program, related primarily to flood claims from Hurricane Katrina.

Effective December 31, 2005, Harleysville Group and the Mutual Company terminated the reinsurance agreement whereby the Mutual Company reinsured certain accumulated catastrophe losses as described in Note 2 of Notes to Consolidated Financial Statements. The coverage was not replaced as it is no longer deemed necessary based on our current catastrophe risk profile. Harleysville Group ceded to the Mutual Company no premiums earned in 2006, and premiums earned of \$8.8 million in 2005. Losses incurred of \$0.2 million and \$(0.2) million were ceded to the Mutual Company in 2006 and 2005, respectively, related to this agreement.

2005 Compared to 2004

Premiums earned increased \$3.9 million for the year ended December 31, 2005. The increase was primarily due to an increase in premiums earned for commercial lines of \$22.7 million, partially offset by a decrease of \$18.8 million in personal lines premiums earned. The increase in premiums earned for commercial lines was primarily due to higher average premiums partially offset by fewer policy counts in the commercial automobile and workers compensation lines of business. The decline in premiums earned for personal lines was primarily due to fewer policy counts. The reduction in personal lines volume was driven primarily by a reduction of personal automobile business from the continued implementation of more stringent underwriting processes.

Investment income increased \$3.4 million for the year ended December 31, 2005, resulting from an increase in invested assets partially offset by a lower yield on the fixed maturity investment portfolio.

Realized investment gains decreased \$12.4 million for the year ended December 31, 2005, primarily resulting from gains on the sale of two equity securities in the first quarter of 2004.

Income before income taxes increased \$23.3 million for the year ended December 31, 2005 compared to the prior year. The increase was primarily due to the increase in investment income and a lower underwriting loss, partially offset by lower realized investment gains.

The lower underwriting loss was primarily due to the change in the provision for insured events of prior years associated with lesser loss severity and lower property losses during 2005.

Harleysville Group's statutory combined ratio decreased to 102.2% for the year ended December 31, 2005 from 105.9% for the year ended December 31, 2004. Such decrease was due to improved underwriting results in both commercial lines and personal lines, primarily resulting from improved loss experience and lower catastrophe losses in 2005. The improved loss experience reflects lower claims severity in general and lower claim frequency in property coverage.

The statutory combined ratios by line of business for the year ended December 31, 2005 as compared to the year ended December 31, 2004 were as follows:

	For the Year Ended December 31,	
	2005	2004
Commercial:		
Automobile	101.1%	104.4%
Workers compensation	124.0%	122.6%
Commercial multi-peril	101.5%	105.5%
Other commercial	98.7%	95.5%
Total commercial	104.3%	106.7%
Personal:		
Automobile	99.2%	113.9%
Homeowners	87.6%	87.5%
Other personal	72.3%	87.7%
Total personal	93.1%	102.8%
Total personal and commercial	102.2%	105.9%

The commercial lines statutory combined ratio decreased to 104.3% for the year ended December 31, 2005 from 106.7% for the year ended December 31, 2004. The decrease is primarily due to lesser loss severity and lower property losses. The personal lines statutory combined ratio decreased to 93.1% for the year ended December 31, 2005 from 102.8% for the year ended December 31, 2004. The decrease is primarily due to the change in the provision for insured events of prior years associated with lesser loss severity.

The following table presents the increase (decrease) in the liability for unpaid losses and loss settlement expenses attributable to insured events of prior years for the year ended December 31, 2005 by line of business:

**Increase (Decrease) in the Liability for Unpaid Losses and Loss Settlement Expenses
Attributable to Insured Events of Prior Years
For the Year Ended December 31, 2005**

	Total	Accident Years		
		2004	2003	2002 and Prior Years
		(in thousands)		
Line of Business				
Commercial:				
Automobile	\$ (3,027)	\$ (4,581)	\$ (1,298)	\$ 2,852
Workers compensation	573	(5,536)	(6,088)	12,197
Commercial multi-peril	(3,717)	(15,091)	(2,277)	13,651
Other commercial	2,231	(1,561)	1,629	2,163
Total commercial	<u>(3,940)</u>	<u>(26,769)</u>	<u>(8,034)</u>	<u>30,863</u>
Personal:				
Automobile	(9,595)	(5,391)	(2,296)	(1,908)
Homeowners	(4,782)	(1,854)	(662)	(2,266)
Other personal	784	280	125	379
Total personal	<u>(13,593)</u>	<u>(6,965)</u>	<u>(2,833)</u>	<u>(3,795)</u>
Total net development	<u>\$ (17,533)</u>	<u>\$ (33,734)</u>	<u>\$ (10,867)</u>	<u>\$ 27,068</u>

In 2005, Harleysville Group recognized net favorable development of \$17.5 million in the provision for insured events of prior years, primarily due to lower-than-expected claims severity in accident years 2004 and 2003, partially offset by greater-than-expected claims severity in commercial lines in 2002 and prior accident years.

A reduction in commercial automobile severity in accident years 2004 and 2003 was observed during 2005 and led to the recognition of favorable development for those accident years in 2005. An increase in commercial automobile severity in accident years prior to 2003 was observed during 2005 and led to the recognition of adverse development for those accident years in 2005. In total, \$3.0 million in favorable development was recognized in the commercial automobile line during 2005.

A reduction in workers compensation severity in accident years 2004 and 2003 was observed during 2005 and led to the recognition of favorable development for those accident years in 2005. An increase in workers compensation severity in accident years prior to 2003 was observed during 2005 and led to the recognition of adverse development for those accident years in 2005. In total, \$0.5 million in adverse development was recognized in the workers compensation line during 2005.

A reduction in commercial multi-peril severity in accident years 2004 and 2003 was observed during 2005 and led to the recognition of favorable development for those accident years in 2005. An increase in commercial multi-peril severity in accident years prior to 2003 was observed during 2005 and led to the recognition of adverse development for those accident years in 2005. In total, \$3.7 million in favorable development was recognized in the commercial multi-peril line during 2005.

A reduction in both personal automobile and homeowners severity was broadly observed during 2005 and led to the recognition of favorable development for those lines of business in 2005. In total, \$9.6 million in favorable development was recognized in the personal automobile line and \$4.8 million in favorable development was recognized in the homeowners line during 2005.

Net catastrophe losses decreased \$2.8 million for the year ended December 31, 2005, primarily due to less severe catastrophes impacting Harleysville Group in 2005.

Underwriting expenses, including amortization of deferred policy acquisition costs, increased \$11.0 million for the year ended December 31, 2005 compared to the prior year. Severance charges of \$3.5 million and \$2.1 million were incurred in 2005 and 2004, respectively, related to ongoing expense-reduction initiatives. The remaining increase in underwriting expenses was primarily due to higher incentive costs for agents and employees.

Other expense decreased \$1.4 million for the year ended December 31, 2005 primarily related to the write-off of capitalized costs for a software project during the year ended December 31, 2004.

New Accounting Standards

In February 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 155, "Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140." This accounting standard permits fair value remeasurement for any hybrid financial instrument containing an embedded derivative that otherwise would require bifurcation; clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133; establishes a requirement to evaluate interests in securitized financial assets to identify them as freestanding derivatives or as hybrid financial instruments containing an embedded derivative requiring bifurcation; clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and amends SFAS No. 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument pertaining to a beneficial interest other than another derivative financial instrument. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year beginning after September 15, 2006. The impact of adopting this statement on Harleysville Group's results of operations and financial condition is not material.

In June 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109." This Interpretation clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." This Interpretation is effective for fiscal years beginning after December 15, 2006. The impact of adopting this Interpretation on Harleysville Group's results of operations and financial condition is not expected to be material.

In September 2006, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin (SAB) No. 108 to address diversity in practice in quantifying financial statement misstatements. SAB 108 requires that registrants quantify the impact on the current year's financial statements of correcting all misstatements, including the carryover and reversing effects of prior years' misstatements, as well as the effects of errors arising in the current year. SAB 108 is effective as of the first fiscal year ending after November 15, 2006, allowing a one-time transitional cumulative effect adjustment to retained earnings as of January 1, 2006, for errors that were not previously deemed material, but are material under the guidance in SAB No. 108. Adoption of SAB No. 108 will have no impact on Harleysville Group.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This statement applies under other accounting pronouncements that require or permit fair value measurements. The statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. The impact of adopting this statement is currently being evaluated.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R)." This statement requires an employer to recognize the overfunded or underfunded status of a single-employer defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in the funded status in the year in which the changes occur through comprehensive income. An employer with publicly traded equity securities is required to initially recognize the funded status of defined benefit post-retirement plans and provide required disclosures as of the end of the fiscal year ending after December 15, 2006. Adoption of SFAS No. 158 had no impact on accumulated other comprehensive income as of December 31, 2006, as the projected benefit obligation was equal to the accumulated benefit obligation due to the freeze of the plan in 2006, and a minimum liability equal to the difference between the fair value of plan assets and the accumulated benefit obligation had been recognized in accumulated other comprehensive income as of that date.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities--Including an amendment of FASB Statement No. 115." SFAS No. 159 permits companies to choose to measure many financial instruments and certain other items at fair value at specified election dates. Upon adoption, an entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. Most of the provisions apply only to entities that elect the fair value option. However, the amendment to SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," applies to all entities with available for sale and trading securities. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The impact of adopting this statement is currently being evaluated.

Liquidity and Capital Resources

Liquidity is a measure of the ability to generate sufficient cash to meet cash obligations as they come due. Harleysville Group's primary sources of cash are premium income, investment income and maturing investments. Cash outflows can be variable because of uncertainties regarding settlement dates for liabilities for unpaid losses and because of the potential for large losses, either individually or in the aggregate. Accordingly, Harleysville Group maintains investment and reinsurance programs generally intended to provide adequate funds to pay claims without forced sales of investments. Harleysville Group models its exposure to catastrophes and has the ability to pay claims without selling held to maturity securities even for events having a low (less than 1%) probability. Even in years of greater catastrophe frequency, Harleysville Group has been able to pay claims without liquidating any investments. Harleysville Group has also considered scenarios of declines in revenue and increases in loss payments, and has the ability to meet cash requirements under such scenarios without selling held to maturity securities. Harleysville Group's policy with respect to fixed maturity investments is to purchase only those that are of investment grade quality.

Net cash provided by operating activities was \$166.1 million and \$165.1 million for 2006 and 2005, respectively. The increase in net cash provided by operating activities during 2006 is primarily from lower paid losses and greater investment income, partially offset by higher federal income tax payments.

Net cash used by investing activities was \$168.8 million and \$149.8 million for 2006 and 2005, respectively. The change is primarily due to increased net purchases of investments due to the increase in cash provided by operating activities and the change in cash from financing activities.

Financing activities provided net cash of \$2.5 million and used net cash of \$15.2 million for 2006 and 2005, respectively. The change was primarily due to an increase in the issuance of common stock.

Harleysville Group participates in a securities lending program whereby certain fixed maturity securities from the investment portfolio are loaned to other institutions for a short period of time in return for a fee. At December 31, 2006, Harleysville Group held cash collateral of \$124.8 million related to securities on loan with a market value of \$121.0 million. Harleysville Group's policy is to require initial collateral of 102% of the market value of loaned securities plus accrued interest, which is required to be maintained daily by the borrower at no less than 100% of such market value plus accrued interest over the life of the loan. Acceptable collateral includes cash and money market instruments, government securities, "A" rated corporate obligations, "AAA" rated asset-backed securities or GICs and Funding Agreements from issuers rated "A" or better.

The Company had \$22.0 million of cash and marketable securities at December 31, 2006, which are available for general corporate purposes including dividends, debt service, capital contributions to subsidiaries, acquisitions and the repurchase of stock. Harleysville Group has no material commitments for capital expenditures as of December 31, 2006.

As a holding company, the Company's principal source of cash for the payment of dividends is dividends from its subsidiaries. The Company's insurance subsidiaries are subject to state laws that restrict their ability to pay dividends.

Applying the current regulatory restrictions as of December 31, 2006, \$117.5 million would be available for distribution to the Company by its subsidiaries in 2007 without prior regulatory approval. See the Business-Regulation section of this Form 10-K, which includes a reconciliation of net income and shareholders' equity as determined under statutory accounting practices to net income and shareholders' equity as determined in accordance with accounting principles generally accepted in the United States of America. Also, see Note 8 of the Notes to Consolidated Financial Statements.

On August 18, 2006, Harleysville Group Inc. entered into a credit agreement with HSBC Bank USA, National Association, as Administrative Agent, and participating lenders relating to a five year \$100 million revolving credit facility. At Harleysville Group Inc.'s election, interest will be calculated at the LIBOR Rate plus a Margin (currently 0.750% based on the credit rating of the Company's debt) or the Alternate Base Rate (the greater of the Prime Rate or the Federal Funds Effective Rate plus 1/2 of 1%). In addition, there is a fee of 0.150% per annum on the loan commitment amount, regardless of usage. The agreement requires compliance with certain covenants, which include minimum net worth and leverage and fixed charge coverage ratios. The credit facility is available for general corporate purposes. There have been no borrowings under the credit facility. The Company is in compliance with all applicable covenants.

The National Association of Insurance Commissioners (NAIC) adopted risk-based capital (RBC) standards that require insurance companies to calculate and report statutory capital and surplus needs based on a formula measuring underwriting, investment and other business risks inherent in an individual company's operations. These RBC standards have not affected the operations of Harleysville Group since each of the Company's insurance subsidiaries has statutory capital and surplus in excess of RBC requirements.

These RBC standards require the calculation of a ratio of total adjusted capital to Authorized Control Level. Insurers with a ratio below 200% are subject to different levels of regulatory intervention and action. Based upon their 2006 statutory financial statements, the ratio of total adjusted capital to the Authorized Control Level for the Company's nine insurance subsidiaries at December 31, 2006 ranged from 580% to 704%.

The following summarizes Harleysville Group's contractual obligations at December 31, 2006.

	<u>Total</u>	<u>Less Than 1 Year</u>	<u>1-3 Years</u> (in thousands)	<u>4-5 Years</u>	<u>After 5 Years</u>
Contractual obligations:					
Debt	\$ 118,500				\$ 118,500
Interest on debt	\$ 43,685	\$ 6,823	\$ 13,646	\$ 13,646	\$ 9,570
Gross liability for unpaid losses and loss settlement expenses	\$ 1,493,645	\$ 359,993	\$ 410,271	\$ 193,896	\$ 529,485
Net liability for unpaid losses and loss settlement expenses	\$ 1,329,849	\$ 332,462	\$ 385,656	\$ 179,530	\$ 432,201

The table above does not include capital lease obligations, operating lease obligations or purchase obligations as they are either not applicable or not material. The timing of the amounts for the gross and net liability for unpaid losses and loss settlement expenses are an estimate based on historical experience and expectations of future payment patterns. However, the timing of these payments may vary significantly from the amounts stated above.

Property and casualty insurance premiums are established before the amount of losses and loss settlement expenses, or the extent to which inflation may affect such expenses, are known. Consequently, Harleysville Group attempts, in establishing rates, to anticipate the potential impact of inflation. In the past, inflation has contributed to increased losses and loss settlement expenses.

Risk Factors

You should consider carefully the following risks, as well as the other information contained in this 2006 Report on Form 10-K. If any of the following events described in the risk factors below actually occur, our business, financial condition and results of operations could be adversely affected. You should refer to the other information set forth in this 2006 Report on Form 10-K including our consolidated financial statements and the related notes.

Risks Related to the Property and Casualty Insurance Industry Generally

If our estimated liability for losses and loss settlement expenses is incorrect, our reserves may not be adequate to cover our ultimate liability for losses and loss settlement expenses and may have to be increased.

We are required to maintain loss reserves for our estimated liability for losses and loss settlement expenses associated with reported and unreported claims for each accounting period. We regularly review our reserving techniques and our overall amount of reserves and, based on our estimated liability, raise or lower the levels of our reserves accordingly. If our estimates are incorrect and our reserves are inadequate, we are obligated to increase our reserves. An increase in reserves results in an increase in losses and a reduction in our net income for the period in which the deficiency in reserves is identified. Accordingly, an increase in reserves could have a material adverse effect on our results of operations, liquidity and financial condition. Our reserve amounts are estimated based on what we expect our ultimate liability for losses and loss settlement expenses to be. These estimates are based on facts and circumstances of which we are aware, predictions of future events, trends in claims severity and frequency and other subjective factors. Although we use a number of actuarial methods to project our ultimate liability, there is no method that can always exactly predict our ultimate liability for losses and loss settlement expenses.

In addition to reviewing our reserving techniques, as part of our reserving process we also consider:

- information regarding each claim for losses;
- our loss history and the industry's loss history;
- legislative enactments, judicial decisions and legal developments regarding damages;
- changes in political attitudes; and
- trends in general economic conditions, including inflation.

If certain catastrophic events occur, they could have a significant impact on our financial and operational condition.

Results of property insurers are subject to weather and other events prevailing in any given year. While one year may be relatively free of major weather or other disasters, another year may have numerous such events causing results for that year to be materially worse than for other years.

Our insurance subsidiaries have experienced, and are expected in the future to experience, catastrophe losses. It is possible that a catastrophic event or a series of multiple catastrophic events could have a material adverse effect on the operating results and financial condition of our insurance subsidiaries, thereby limiting the ability of our insurance subsidiaries to pay dividends to us. In the last 8 years, the largest non-flood catastrophe to affect our results of operations was Hurricane Floyd in the third quarter of 1999, which resulted in \$15.1 million of losses.

Various events can cause catastrophes, including severe winter weather, hurricanes, windstorms, earthquakes, hail, war, terrorism, explosions and fires. The frequency and severity of these catastrophes are inherently unpredictable. The extent of losses from a catastrophe is a function of both the total amount of insured exposures in the area affected by the event and the severity of the event.

Our insurance subsidiaries seek to reduce the impact on our business of a catastrophe through geographic diversification and through the purchase of reinsurance covering various categories of catastrophes, which generally excludes terrorism. Nevertheless, reinsurance may prove inadequate if

- a major catastrophic loss exceeds the reinsurance limit or

- an insurance subsidiary pays a number of smaller catastrophic loss claims that, individually, fall below the subsidiary's retention level.

We are heavily regulated in the states in which we operate and if we violate those regulations or if the regulations unreasonably restrict our ability to do business, or if they change significantly, it could have an adverse effect on our business.

We are subject to extensive supervision and regulation in the states in which we transact business. The purpose of supervision and regulation is to protect individual policyholders and not shareholders or other investors. Our business can be adversely affected by private passenger automobile insurance regulations and any other regulations affecting property and casualty insurance companies. For example, laws and regulations can reduce or set rates at levels that we do not believe are adequate for the risks we insure. Other laws and regulations can limit our ability to cancel or refuse to renew policies and require us to offer coverage to all consumers. Changes in laws and regulations, or their interpretations, pertaining to insurance, including workers compensation, may also have an adverse effect on our business. Although the federal government does not directly regulate the insurance industry, federal initiatives, such as federal terrorism backstop legislation, from time to time, also can impact the insurance industry.

In addition, proposals intended to control the cost and availability of health care services have been debated in the U.S. Congress and state legislatures. Although we do not write health insurance, rules affecting health care services can affect other insurance that we write, including workers compensation and commercial and personal automobile and liability insurance. We cannot determine whether or in what form health care reform legislation may be adopted by the U.S. Congress or any state legislature. We also cannot determine the nature and effect, if any, that the adoption of health care legislation or regulations, or changing interpretations, at the federal or state level would have on us.

If demand for property and casualty insurance decreases, it could have an adverse impact on our business.

Historically, the results of the property and casualty insurance industry have been subject to significant fluctuations over time due to competition and due to unpredictable developments, including:

- natural and man-made disasters;
- fluctuations in interest rates and other changes in the investment environment that affect returns on our investments;
- inflationary pressures that affect the size of losses; and
- legislative and regulatory changes and judicial decisions that affect insurers' liabilities.

The demand for property and casualty insurance, particularly commercial lines, also can vary with the overall level of economic activity.

If we are unable to reduce our exposure to risks through reliable reinsurance or if the cost of reinsurance increases, our risk of loss, or the cost of controlling our risk of loss, will increase.

We transfer a portion of our exposure to selected risks to other insurance and reinsurance companies through reinsurance arrangements. Under our reinsurance arrangements, another insurer assumes a specified portion of our losses and loss adjustment expenses in exchange for a specified portion of policy premiums. The availability, amount and cost of reinsurance depend on market conditions and may vary significantly. Any decrease in the amount of our reinsurance will increase our risk of loss. Furthermore, we face a credit risk when we obtain reinsurance because we are still liable for the transferred risks if the reinsurer cannot meet the transferred obligations. Therefore, the inability of any of our reinsurers to meet its financial obligations could materially and adversely affect our operations.

Many reinsurers experienced significant losses related to Hurricanes Katrina, Rita and Wilma during 2005. Many reinsurers have increased rates not only for business in states impacted by these storms, but have also increased rates for business in other areas of the country, including the markets in which we write.

The threat of terrorism and military and other actions may result in decreases in our net income, revenue and assets under management and may adversely affect our investment portfolio.

The threat of terrorism, both within the United States and abroad, and military and other actions and heightened security measures in response to these types of threats, may cause significant volatility and declines in the

equity markets in the United States, Europe and elsewhere, as well as loss of life, property damage, additional disruptions to commerce and reduced economic activity. Actual terrorist attacks could cause losses from insurance claims related to the property and casualty insurance operations of Harleysville Group, as well as a decrease in our stockholders' equity, net income and/or revenue. The effects of changes related to Harleysville Group may result in a decrease in our stock price. The Terrorism Risk Insurance Act of 2002, which was extended in 2005, requires that some coverage for terrorist loss be offered by primary property insurers and provides Federal assistance for recovery of claims through 2007. In addition, some of the assets in our investment portfolio may be adversely affected by declines in the equity markets and economic activity caused by the continued threat of terrorism, ongoing military and other actions and heightened security measures.

We cannot predict at this time whether and the extent to which industry sectors in which we maintain investments may suffer losses as a result of potential decreased commercial and economic activity, or how any such decrease might impact the ability of companies within the affected industry sectors to pay interest or principal on their securities, or how the value of any underlying collateral might be affected.

We can offer no assurances that the threats of future terrorist-like events in the United States and abroad or military actions by the United States will not have a material adverse effect on our business, financial condition or results of operations.

Certain changes in the accounting standards issued by the Financial Accounting Standards Board or other standard-setting bodies could have a material adverse impact on our reported net income.

We are subject to the application of U.S. GAAP and other accounting standards, which are periodically revised and/or expanded. As such, we are required to adopt new or revised accounting standards issued by recognized authoritative bodies, including the Financial Accounting Standards Board. It is possible that future changes required to be adopted could change the current accounting treatment that we apply and such changes could result in material adverse impacts on our results of operations and financial condition.

If our investments lose value, our revenues and earnings will be adversely affected.

Like many other property and casualty insurance companies, we depend on income from our investment portfolio for a significant portion of our revenues and earnings. Any significant decline in our investment income as a result of falling interest rates, decreased dividend payment rates or general market conditions would have an adverse effect on our results. Any significant decline in the market value of our investments would reduce our shareholders' equity and our policyholders' surplus, which could impact our ability to write additional business.

If our financial strength ratings are reduced, we may be adversely impacted.

Insurance companies are subject to financial strength ratings produced by external rating agencies. Higher ratings generally indicate greater financial stability and a stronger ability to pay claims. Ratings are assigned by rating agencies to insurers based upon factors that they believe are relevant to policyholders. Ratings are not recommendations to buy, hold or sell our securities.

Although other agencies cover the property and casualty industry, we believe our ability to write business is most influenced by our rating from A. M. Best. According to A. M. Best, its ratings are designed to assess an insurer's financial strength and ability to meet ongoing policyholder obligations. Currently, our rating from A. M. Best is "A-", the 4th of A. M. Best's 16 ratings. A rating below "A-" from A. M. Best could materially adversely affect the business we write. We believe that our financial strength rating from Moody's (which is A3, the 7th of Moody's 21 ratings), although important, has less of an impact on our business. An unfavorable change in our Moody's financial strength rating, however, could make it more expensive for us to access capital markets. We cannot be sure that we will maintain our current A. M. Best or Moody's ratings. Although Standard & Poor's rates our debt securities at BBB-/Stable (the 10th of Standard & Poor's 23 ratings), Standard & Poor's does not currently rate our financial strength and ability to meet ongoing obligations.

Risks Related to Our Company in Particular

We face significant competition from other regional and national insurance companies, agents and from self-insurance, which may result in lower revenues.

We compete with local, regional and national insurance companies, including direct writers of insurance coverage. Many of these competitors are larger than we are and many have greater financial, technical and operating resources. In addition, we face competition within each insurance agency that sells our insurance because we sell through independent agencies that represent more than one insurance company.

The property and casualty insurance industry is highly competitive on the basis of product, price and service. If our competitors offer products with more coverage, or price their products more aggressively, our ability to grow or renew our business may be adversely impacted. There are more than 250 groups writing property and casualty insurance in the United States, and we are approximately 60th in size. Our most significant competitors vary significantly in our different lines of business and in the geographic markets in which we compete. The internet also could emerge as a significant source of new competition, both from existing competitors using their brand name and resources to write business through this distribution channel and from new competitors.

We also face competition because of entities that self-insure, primarily in the commercial insurance market. From time to time, certain of our customers and potential customers may examine the benefits and risks of self-insurance and other alternatives to traditional insurance.

A number of new, proposed or potential legislative or industry developments could further increase competition in the property and casualty insurance industry. These developments include:

- the enactment of the Gramm-Leach-Bliley Act of 1999, which could result in increased competition from new entrants to the insurance market, including banks and other financial service companies;
- programs in which state-sponsored entities provide property insurance in catastrophe-prone areas or other alternative market types of coverage; and
- changing practices caused by the internet, which have led to greater competition in the insurance business and, in some cases, greater expectations for customer service.

New competition from these developments could cause the supply or demand for insurance to change, which could adversely affect our results of operations and financial condition.

If adverse conditions in the eastern and midwestern United States exist, our business would be disproportionately impacted.

We write property and casualty insurance business in the eastern and midwestern United States. Consequently, unusually severe storms or other natural or man-made disasters that destroy property in these states could adversely affect our operations. Our revenues and profitability also are subject to prevailing economic and regulatory conditions in the states in which we write insurance. We may be exposed to risks of adverse developments that are greater than if we conducted business nationwide.

We depend on independent insurance agents, which exposes us to risks not applicable to companies with dedicated agents.

We market and sell our insurance products through independent, non-exclusive insurance agencies. These agencies are not obligated to sell our insurance products, and generally they also sell our competitors' insurance products. As a result, our business depends in part on the marketing and sales efforts of these agencies. If we diversify and expand our business geographically, then we may need to expand our network of agencies to successfully market our products. If these agencies fail to market our products successfully, our business may be adversely impacted. Also, independent agents may decide to sell their businesses to banks, other insurance agencies or other businesses. Changes in ownership of agencies, or expansion of agencies through acquisition, could adversely affect an agency's ability to control growth and profitability, thereby adversely affecting our business.

If our insurance subsidiaries are not able to pay adequate dividends to us, our ability to meet our obligations and pay dividends would be affected.

Our principal assets are the shares of capital stock of our insurance company subsidiaries. We principally rely on dividends from our insurance company subsidiaries to meet our obligations for paying principal and interest on outstanding debt obligations and for paying corporate expenses and dividends to shareholders. As described below, the payment of dividends by our insurance company subsidiaries is subject to regulatory restrictions and will depend on the surplus and future earnings of these subsidiaries, as well as other regulatory restrictions. As a result, we may not be able to receive dividends from these subsidiaries at times and in amounts necessary to meet our obligations or to allow us to pay dividends.

Generally, the maximum dividend that may be paid by an insurance subsidiary during any year without prior regulatory approval is limited to a stated percentage of that subsidiary's statutory surplus as of a certain date, or adjusted net income of the subsidiary for the preceding year. Our insurance subsidiaries paid dividends to us of \$15.0 million in 2005, and \$26.6 million in 2004. No dividends were paid in 2006. Applying the current regulatory restrictions as of December 31, 2006, \$117.5 million would be available for distribution to us without prior approval during 2007. We anticipate no objections to the payment of the dividends described in the preceding sentence.

Notwithstanding the foregoing, if insurance regulators otherwise determine that payment of a dividend to an affiliate would be detrimental to an insurance subsidiary's policyholders or creditors, because of the financial condition of the insurance subsidiary or otherwise, the regulators may block dividends to affiliates that would otherwise be permitted without prior approval.

Our subsidiaries are permitted under the terms of our indebtedness to incur additional indebtedness that may restrict or prohibit the making of distributions, the payment of dividends or the making of loans by our subsidiaries to us. We cannot assure you that the agreements governing the current and future indebtedness of our subsidiaries will permit our subsidiaries to provide us with sufficient dividends, distributions or loans to fund payments on these notes when due.

Although we have paid cash dividends in the past, we may not be able to pay cash dividends in the future.

We have a history of paying dividends to our shareholders when sufficient cash is available. However, future cash dividends will depend upon our results of operations, financial condition, cash requirements and other factors, including the ability of our subsidiaries to make distributions to us, which ability is restricted in the manner previously discussed in this section. Also, there can be no assurance that we will continue to pay dividends even if the necessary financial conditions are met and if sufficient cash is available for distribution.

If our technology initiatives are not successful, or the benefits are not realized, our business could be adversely affected.

Our businesses are increasingly dependent on technology. Our inability to anticipate or manage problems with technology, or fully realize the expected benefits from investments in technology, could adversely affect our ability to write business, and could adversely impact our financial results.

If we lose our key personnel our business could be adversely affected.

The success of our business is dependent, to a large extent, on our ability to attract and retain key employees, in particular our senior officers, and key management, sales, information systems, underwriting, claims and corporate personnel. Competition to attract and retain key personnel is intense. Although we have change of control agreements with a number of key managers, in general, we do not have employment contracts or non-compete arrangements with, or key person insurance covering, our employees, including our key employees.

Applicable insurance laws and certain provisions in our certificate of incorporation make it difficult to effect a change of control of our Company, and the Mutual Company has significant influence over potential change of control transactions, which could affect our share value.

Under applicable insurance laws and regulations of the states in which our subsidiaries are domiciled, no person may acquire control of us unless that person has filed a statement containing specified information with the insurance commissioner of each state and obtains advance approval for such acquisition. Under applicable laws and regulations, any person acquiring, directly or indirectly (by revocable proxy or otherwise), 10% or more of the voting stock of any other person is presumed to have acquired control of such person, and a person who beneficially acquires 10% or more of our common stock without obtaining advance approval of the insurance commissioner of each state would be in violation of applicable insurance laws and would be subject to injunctive action requiring disposition or seizure of the shares and prohibiting the voting of such shares, as well as other action determined by the insurance commissioner of each such state.

In addition, many state insurance laws require prior notification to the state insurance department of a change of control of a non-domiciliary insurance company licensed to transact an insurance business in that state. Although these pre-notification statutes do not authorize the state insurance departments to disapprove the change of control, they authorize regulatory action – including a possible revocation of our authority to do business – in the affected state if particular conditions exist such as undue market concentration. Any future transactions that would constitute a change of control of us may require prior notification in the states that have pre-acquisition notification laws.

As of December 31, 2006, the Mutual Company owned approximately 54% of our outstanding common stock. The Mutual Company's stock ownership and ability, by reason of such ownership, to elect our board of directors, provides it with significant influence over potential change of control transactions.

Finally, our certificate of incorporation permits our board of directors to issue up to one million shares of preferred stock having such terms, including voting rights, as the board of directors shall fix and determine.

Item 7A. Quantitative and Qualitative Disclosures about Market Risk.**Interest Rate Risk**

Harleysville Group's exposure to market risk for changes in interest rates is concentrated in its investment portfolio and, to a lesser extent, its debt obligations. Harleysville Group monitors this exposure through periodic reviews of asset and liability positions. Estimates of cash flows and the impact of interest rate fluctuations relating to the investment portfolio are modeled regularly.

Principal cash flows and related weighted-average interest rates by expected maturity dates for financial instruments sensitive to interest rates are as follows:

	December 31, 2006	
	Principal Cash Flows	Weighted-Average Interest Rate
	(dollars in thousands)	
Fixed maturities and short-term investments:		
2007	\$ 308,724	5.24%
2008	203,435	5.13%
2009	215,533	4.65%
2010	197,445	4.80%
2011	252,237	5.45%
Thereafter	986,801	5.26%
Total	<u>\$ 2,164,175</u>	
Fair value	<u>\$ 2,176,945</u>	
Debt		
2012	\$ 18,500	5.80%
2013	100,000	5.75%
Total	<u>\$ 118,500</u>	
Fair value	<u>\$ 115,894</u>	

Actual cash flows may differ from those stated as a result of calls and prepayments.

Equity Price Risk

Harleysville Group's portfolio of equity securities, which is carried on the balance sheet at fair value, has exposure to price risk. Price risk is defined as the potential loss in fair value resulting from an adverse change in prices. Portfolio characteristics are analyzed regularly and price risk is actively managed through a variety of techniques.

The combined total of realized and unrealized equity investment gains was \$8.6 million, \$1.2 million and \$11.8 million in 2006, 2005 and 2004, respectively. During these three years, the largest total equity investment gain and (loss) in a quarter was \$8.3 million (4th quarter 2004) and \$(5.8) million (2nd quarter 2006), respectively.

Item 8. Financial Statements and Supplementary Data.

	<u>Page</u>
Consolidated Financial Statements	
Consolidated Balance Sheets as of December 31, 2006 and 2005	42
Consolidated Statements of Income for Each of the Years in the Three-year Period Ended December 31, 2006	43
Consolidated Statements of Shareholders' Equity for Each of the Years in the Three-year Period Ended December 31, 2006	44
Consolidated Statements of Cash Flows for Each of the Years in the Three-year Period Ended December 31, 2006	46
Notes to Consolidated Financial Statements	47
Report of Independent Registered Public Accounting Firm	68

HARLEYSVILLE GROUP
CONSOLIDATED BALANCE SHEETS
(in thousands, except share data)

	December 31,	
	2006	2005
Assets		
Investments:		
Fixed maturities:		
Held to maturity, at amortized cost (fair value \$377,348 and \$430,877)	\$ 378,049	\$ 426,579
Available for sale, at fair value (amortized cost \$1,600,940 and \$1,235,841)	1,606,333	1,247,017
Equity securities, at fair value (cost \$62,932 and \$139,371)	71,446	179,980
Short-term investments, at cost, which approximates fair value	72,237	64,319
Fixed maturity securities on loan:		
Held to maturity, at amortized cost (fair value \$4,487 and \$7,010)	4,408	7,070
Available for sale, at fair value (amortized cost \$116,711 and \$138,718)	116,541	139,423
Total investments	2,249,014	2,064,388
Cash	227	466
Receivables:		
Premiums	147,445	141,882
Reinsurance (affiliate \$0 and \$216)	167,199	249,020
Accrued investment income	25,823	24,016
Total receivables	340,467	414,918
Deferred policy acquisition costs	102,317	104,173
Prepaid reinsurance premiums	37,242	34,256
Property and equipment, net	16,690	18,038
Deferred income taxes	60,643	63,357
Securities lending collateral	124,755	150,938
Due from affiliate	5,716	1,022
Other assets	53,913	53,710
Total assets	<u>\$ 2,990,984</u>	<u>\$ 2,905,266</u>
Liabilities and Shareholders' Equity		
Liabilities:		
Unpaid losses and loss settlement expenses (affiliate \$178,327 and \$187,293)	\$ 1,493,645	\$ 1,480,802
Unearned premiums (affiliate \$33,850 and \$41,618)	443,738	440,755
Accounts payable and accrued expenses	98,184	99,888
Securities lending obligation	124,755	150,938
Debt (affiliate \$18,500 and \$18,500)	118,500	118,500
Total liabilities	<u>2,278,822</u>	<u>2,290,883</u>
Shareholders' equity:		
Preferred stock, \$1 par value, authorized 1,000,000 shares; none issued		
Common stock, \$1 par value, authorized 80,000,000 shares; issued 2006,		
33,060,600 and 2005, 32,008,142 shares; outstanding 2006, 31,662,691 and		
2005, 30,610,233 shares	33,061	32,008
Additional paid-in capital	197,607	169,881
Accumulated other comprehensive income	14	20,288
Retained earnings	505,967	417,705
Deferred compensation		(1,012)
Treasury stock, at cost, 1,397,909 shares	(24,487)	(24,487)
Total shareholders' equity	<u>712,162</u>	<u>614,383</u>
Total liabilities and shareholders' equity	<u>\$ 2,990,984</u>	<u>\$ 2,905,266</u>

See accompanying notes to consolidated financial statements.

HARLEYSVILLE GROUP
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
For the years ended December 31, 2006, 2005 and 2004
(dollars in thousands)

	Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income	Retained Earnings	Deferred Compensation	Treasury Stock	Total
	Shares	Amount						
Balance at December 31, 2003	31,298,532	\$ 31,299	\$ 156,997	\$ 60,450	\$ 350,844 46,878	\$ (2,356)	\$ (24,487)	\$ 572,747 46,878
Net income								
Other comprehensive loss, net of tax:								
Unrealized investment losses, net of reclassifi- cation adjustment				(12,106)				(12,106)
Minimum pension liability adjustment				(6,293)				(6,293)
Other comprehensive loss								(18,399)
Comprehensive income								28,479
Issuance of common stock:								4,252
Incentive plans	262,310	262	3,990					
Dividend Reinvestment Plan	28,632	28	546					574
Tax benefit from stock options exercised			156					156
Cash dividends paid					(20,440)			(20,440)
Deferred compensation						2,156		2,156
Balance at December 31, 2004	31,589,474	31,589	161,689	42,051	377,282 61,431	(200)	(24,487)	587,924 61,431
Net income								
Other comprehensive loss, net of tax:								
Unrealized investment losses, net of reclassifi- cation adjustment				(20,896)				(20,896)
Minimum pension liability adjustment				(867)				(867)
Other comprehensive loss								(21,763)
Comprehensive income								39,668
Issuance of common stock:								7,460
Incentive plans	392,417	393	7,067					
Dividend Reinvestment Plan	26,251	26	561					587
Tax benefit from stock options exercised			564					564
Cash dividends paid					(21,008)			(21,008)
Deferred compensation						(812)		(812)
Balance at December 31, 2005	32,008,142	\$ 32,008	\$ 169,881	\$ 20,288	\$ 417,705	\$ (1,012)	\$ (24,487)	\$ 614,383

(Continued)

HARLEYSVILLE GROUP
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
For the years ended December 31, 2006, 2005 and 2004
(dollars in thousands)
(Continued)

	<u>Common Stock</u>		<u>Additional</u>	<u>Accumulated</u>	<u>Retained</u>	<u>Deferred</u>	<u>Treasury</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Paid-in</u>	<u>Other</u>	<u>Earnings</u>	<u>Compensation</u>	<u>Stock</u>	
			<u>Capital</u>	<u>Comprehensive</u>				
				<u>Income</u>				
Net income		\$	\$	\$	\$ 111,069	\$	\$	\$ 111,069
Other comprehensive loss, net of tax:								
Unrealized investment losses, net of reclassification adjustment				(25,189)				(25,189)
Minimum pension liability adjustment				4,915				4,915
Other comprehensive loss								(20,274)
Comprehensive income								90,795
Issuance of common stock:								
Incentive plans	1,033,472	1,034	20,359					21,393
Dividend Reinvestment Plan	18,986	19	592					611
Tax benefit from stock compensation			3,258					3,258
Stock compensation			4,529					4,529
Reclassification of deferred compensation			(1,012)			1,012		
Cash dividends paid					(22,807)			(22,807)
Balance at December 31, 2006	<u>33,060,600</u>	<u>\$ 33,061</u>	<u>\$ 197,607</u>	<u>\$ 14</u>	<u>\$ 505,967</u>	<u>\$</u>	<u>\$ (24,487)</u>	<u>\$ 712,162</u>

See accompanying notes to consolidated financial statements.

HARLEYSVILLE GROUP
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Year Ended December 31,		
	2006	2005	2004
Cash flows from operating activities:			
Net income	\$ 111,069	\$ 61,431	\$ 46,878
Adjustments to reconcile net income to net cash provided by operating activities:			
Cumulative effect of accounting change, net of tax	(942)		
Change in receivables, unearned premiums and prepaid reinsurance	74,448	(59,395)	(27,407)
Change in affiliate balance	(4,694)	(13,520)	(3,686)
Increase in unpaid losses and loss settlement expenses	12,843	163,067	97,758
Deferred income taxes	13,123	1,499	(210)
(Increase) decrease in deferred policy acquisition costs	1,856	(3,418)	(1,722)
Amortization and depreciation	4,291	5,097	5,234
Realized investment gains	(40,605)	(233)	(12,667)
Change in other assets and other liabilities	(11,289)	9,706	10,016
Other, net	5,965	859	1,492
Net cash provided by operating activities	<u>166,065</u>	<u>165,093</u>	<u>115,686</u>
Cash flows from investing activities:			
Held to maturity investments:			
Purchases			(117,127)
Maturities	58,219	58,638	54,733
Available for sale investments:			
Purchases	(575,900)	(416,763)	(135,752)
Maturities	170,954	122,097	138,556
Sales	186,254	35,990	30,600
Net (purchases) sales or maturities of short-term investments	(7,918)	49,503	(82,411)
Sale (purchase) of property and equipment, net	(375)	743	(1,253)
Net cash used by investing activities	<u>(168,766)</u>	<u>(149,792)</u>	<u>(112,654)</u>
Cash flows from financing activities:			
Issuance of common stock	22,011	6,970	4,826
Repayment of debt		(1,125)	(520)
Dividends paid (to affiliate, \$12,412, \$11,732 and \$11,562)	(22,807)	(21,008)	(20,440)
Excess tax benefits from share-based payment arrangements	3,258		
Net cash provided (used) by financing activities	<u>2,462</u>	<u>(15,163)</u>	<u>(16,134)</u>
Increase (decrease) in cash	(239)	138	(13,102)
Cash at beginning of year	466	328	13,430
Cash at end of year	<u>\$ 227</u>	<u>\$ 466</u>	<u>\$ 328</u>

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1 - Description of Business and Summary of Significant Accounting Policies

Description of Business

Harleysville Group consists of Harleysville Group Inc. and its subsidiaries (all wholly owned). Those subsidiaries are:

- Harleysville-Atlantic Insurance Company (Atlantic)
- Harleysville Insurance Company (HIC)
- Harleysville Insurance Company of New Jersey (HNJ)
- Harleysville Insurance Company of New York (HIC New York)
- Harleysville Insurance Company of Ohio (HIC Ohio)
- Harleysville Lake States Insurance Company (Lake States)
- Harleysville Preferred Insurance Company (Preferred)
- Harleysville Worcester Insurance Company (Worcester)
- Mid-America Insurance Company (Mid-America)
- Harleysville Ltd., a real estate partnership that owns the home office

Harleysville Group is approximately 54% owned by Harleysville Mutual Insurance Company (Mutual).

Harleysville Group underwrites property and casualty insurance in both the personal and commercial lines of insurance. The personal lines of insurance include both auto and homeowners, and the commercial lines include auto, commercial multi-peril and workers compensation. The business is marketed primarily in the eastern and midwestern United States through independent agents.

Principles of Consolidation and Basis of Presentation

The accompanying financial statements include the accounts of Harleysville Group prepared in conformity with U.S. generally accepted accounting principles, which differ in some respects from those followed in reports to insurance regulatory authorities. All significant intercompany balances and transactions have been eliminated in consolidation.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, including loss and loss settlement expenses, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses, including the determination of other-than-temporary declines in investments, during the reporting period. Actual results could differ from these estimates.

Investments

Accounting for fixed maturities depends on their classification as held to maturity, available for sale or trading. Fixed maturities classified as held to maturity are carried at amortized cost. Fixed maturities classified as available for sale are carried at fair value. There were no investments classified as trading. Equity securities are carried at fair value. Short-term investments are recorded at cost, which approximates fair value.

Realized gains and losses on sales of investments are recognized in net income on the specific identification basis. A decline in the fair value of an investment below its cost that is deemed other than temporary is charged to earnings. Unrealized investment gains or losses on investments carried at fair value, net of applicable income taxes, are reflected directly in shareholders' equity as a component of comprehensive income and, accordingly, have no effect on net income.

Premiums

Premiums are recognized as revenue ratably over the terms of the respective policies. Unearned premiums are calculated on a pro rata basis.

Policy Acquisition Costs

Policy acquisition costs, such as commissions, premium taxes and certain other underwriting and agency expenses that vary with, and are primarily related to, the production of business, are deferred and amortized over the effective period of the related insurance policies in proportion to the premiums earned. The method followed in computing deferred policy acquisition costs limits the amount of such deferred costs to their estimated realizable value. The estimation of net realizable value takes into account the premium to be earned, related investment income over the claims paying period, losses and loss settlement expenses, and certain other costs expected to be incurred as the premium is earned. Future changes in estimates, the most significant of which is expected losses and loss settlement expenses, may require adjustments to deferred policy acquisition costs. If the estimation of net realizable value indicates that the acquisition costs are unrecoverable, further analyses are completed to determine if a reserve is required to provide for losses that may exceed the related unearned premiums.

Losses and Loss Settlement Expenses

The liability for losses and loss settlement expenses represents estimates of the ultimate unpaid cost of all losses incurred, which includes the gross liabilities to Harleysville Group's policyholders plus the net liability to Mutual under the pooling agreement. See Note 2(a). Such estimates may be more or less than the amounts ultimately paid when the claims are settled. These estimates are periodically reviewed and adjusted as necessary; such adjustments are reflected in current operations.

Share-Based Payments

Harleysville Group has several share-based compensation plans. Harleysville Group had accounted for the plans under the provisions of Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Accordingly, no compensation expense was recognized prior to 2006 for fixed stock option grants and an employee stock purchase plan. Effective January 1, 2006, Harleysville Group adopted Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), "Share-Based Payment" (SFAS No. 123(R)), which replaces SFAS No. 123 and supercedes APB Opinion No. 25, using the modified prospective application provisions. SFAS No. 123(R) requires that the cost resulting from all share-based payment transactions be recognized in the financial statements.

Implementing SFAS No. 123(R) did not have a material effect on income before cumulative effect of accounting change and basic or diluted earnings per share before cumulative effect of accounting change in the year ended December 31, 2006. A cumulative effect of change in accounting benefit of \$942,000, net of tax of \$507,000, was recorded in the first quarter of 2006 related to the accounting for the Long Term Incentive Plan (LTIP). The LTIP has a cash component and a stock component which awards shares based on the total shareholder return of the Company's stock relative to the total shareholder return of a group of insurance company stocks. Under APB Opinion No. 25, this plan had been accounted for using the intrinsic method. Under SFAS No. 123(R), the cash component is accounted for under the liability method and the stock component is accounted for as an equity instrument. SFAS No. 123(R) eliminated the presentation of the contra-equity account on the face of the Consolidated Balance Sheets, "Deferred Compensation." As a result, \$1,012,000 was reclassified from "Deferred Compensation" to "Additional Paid-In Capital" as of January 1, 2006.

The following table illustrates the effect on net income and earnings per share as if the provisions of SFAS No. 123 (as amended by SFAS No. 148), "Accounting for Stock-Based Compensation," had been applied to in 2005 and 2004.

	<u>2005</u>	<u>2004</u>
	(in thousands, except per share data)	
Net income, as reported	\$ 61,431	\$ 46,878
Plus: Stock-based employee compensation expense included in reported net income, net of related tax effects	799	429
Less: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(2,934)	(2,898)
Pro forma net income	<u>\$ 59,296</u>	<u>\$ 44,409</u>
Basic earnings per share:		
As reported	\$ 2.02	\$ 1.56
Pro forma	\$ 1.95	\$ 1.48
Diluted earnings per share:		
As reported	\$ 2.01	\$ 1.55
Pro forma	\$ 1.94	\$ 1.47

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Depreciation is calculated primarily on the straight-line basis over the estimated useful lives of the assets (up to 40 years for buildings and three to 15 years for equipment).

Income Taxes

Deferred income tax assets and liabilities are recognized for the expected future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases.

Earnings Per Share

Basic earnings per share is computed by dividing earnings by the weighted-average number of common shares outstanding during the year. Diluted earnings per share includes the dilutive effect of the stock incentive plans described in Note 10.

New Accounting Standards

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140." This accounting standard permits fair value remeasurement for any hybrid financial instrument containing an embedded derivative that otherwise would require bifurcation; clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133; establishes a requirement to evaluate interests in securitized financial assets to identify them as freestanding derivatives or as hybrid financial instruments containing an embedded derivative requiring bifurcation; clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and amends SFAS No. 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument pertaining to a beneficial interest other than another derivative financial instrument. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year beginning after September 15, 2006. The impact of adopting this statement on Harleysville Group's results of operations and financial condition is not material.

In June 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109." This Interpretation clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." This Interpretation is effective for fiscal years beginning after December 15, 2006. The impact of adopting this Interpretation on Harleysville Group's results of operations and financial condition is not expected to be material.

In September 2006, the Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin (SAB) No. 108 to address diversity in practice in quantifying financial statement misstatements. SAB 108 requires that registrants quantify the impact on the current year's financial statements of correcting all misstatements, including the carryover and reversing effects of prior years' misstatements, as well as the effects of errors arising in the current year. SAB 108 is effective as of the first fiscal year ending after November 15, 2006, allowing a one-time transitional cumulative effect adjustment to retained earnings as of January 1, 2006, for errors that were not previously deemed material, but are material under the guidance in SAB No. 108. Adoption of SAB No. 108 will have no impact on Harleysville Group.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This statement applies under other accounting pronouncements that require or permit fair value measurements. The statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. The impact of adopting this statement is currently being evaluated.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132(R)." This statement requires an employer to recognize the overfunded or underfunded status of a single-employer defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in the funded status in the year in which the changes occur through comprehensive income. An employer with publicly traded equity securities is required to initially recognize the funded status of defined benefit post-retirement plans and provide required disclosures as of the end of the fiscal year ending after December 15, 2006. Adoption of SFAS No. 158 had no impact on accumulated other comprehensive income as of December 31, 2006, as the projected benefit obligation was equal to the accumulated benefit obligation due to the freeze of the plan in 2006, and a minimum liability equal to the difference between the fair value of plan assets and the accumulated benefit obligation had been recognized in accumulated other comprehensive income as of that date.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities--Including an amendment of FASB Statement No. 115." SFAS No. 159 permits companies to choose to measure many financial instruments and certain other items at fair value at specified election dates. Upon adoption, an entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. Most of the provisions apply only to entities that elect the fair value option. However, the amendment to SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," applies to all entities with available for sale and trading securities. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The impact of adopting this statement is currently being evaluated.

2 - Transactions with Affiliates

(a) Underwriting

The insurance subsidiaries participate in a reinsurance pooling agreement with Mutual whereby such subsidiaries cede to Mutual all of their insurance business and assume from Mutual an amount equal to their participation in the pooling agreement. All losses and loss settlement expenses and other underwriting expenses are prorated among the parties on the basis of participation in the pooling agreement. The agreement pertains to all insurance business written or earned on or after January 1, 1986. Harleysville Group's participation was 72% for 2006, 2005, and 2004.

Because this agreement does not relieve Harleysville Group of primary liability as the originating insurer, there is a concentration of credit risk arising from business ceded to Mutual. However, the reinsurance pooling agreement provides for the right of offset, and the amount of credit risk with Mutual was not material at December 31, 2006 and 2005. Mutual has an A. M. Best rating of "A-" (Excellent).

The following amounts represent reinsurance transactions between Harleysville Group and Mutual under the pooling arrangement:

	<u>2006</u>	<u>2005</u>	<u>2004</u>
		(in thousands)	
Ceded:			
Premiums written	<u>\$ 750,516</u>	<u>\$ 743,170</u>	<u>\$ 739,658</u>
Premiums earned	<u>\$ 742,752</u>	<u>\$ 740,273</u>	<u>\$ 731,819</u>
Losses incurred	<u>\$ 482,599</u>	<u>\$ 490,517</u>	<u>\$ 531,539</u>
Assumed:			
Premiums written	<u>\$ 838,817</u>	<u>\$ 847,856</u>	<u>\$ 848,300</u>
Premiums earned	<u>\$ 838,821</u>	<u>\$ 850,379</u>	<u>\$ 846,262</u>
Losses incurred	<u>\$ 539,213</u>	<u>\$ 566,770</u>	<u>\$ 606,583</u>
Net assumed from Mutual:			
Unearned premiums	<u>\$ 33,850</u>	<u>\$ 41,618</u>	<u>\$ 47,038</u>
Unpaid losses and loss settlement expenses	<u>\$ 178,327</u>	<u>\$ 187,293</u>	<u>\$ 187,172</u>

Harleysville Group had a reinsurance agreement with Mutual whereby Mutual reinsured accumulated catastrophe losses in a quarter up to \$14,400,000 in excess of \$3,600,000 in return for a reinsurance premium. The agreement was terminated on December 31, 2005. The agreement excluded catastrophe losses resulting from earthquakes, terrorism or hurricanes, and supplemented the existing external catastrophe reinsurance program. Under this agreement, Harleysville Group ceded to Mutual no premiums earned for 2006, and premiums earned of \$8,812,000 and \$8,597,000, for 2005 and 2004, respectively. Losses incurred ceded to Mutual under the agreement were \$184,000, \$(178,000) and \$664,000 for 2006, 2005 and 2004, respectively.

(b) Property

Harleysville Ltd. leases the home office to Mutual, which shares the facility with Harleysville Group. Rental income under the lease was \$4,051,000, \$3,961,000 and \$3,697,000 for 2006, 2005, and 2004, respectively, and is included in other income after elimination of intercompany amounts of \$2,479,000, \$2,424,000 and \$2,262,000 in 2006, 2005 and 2004, respectively.

(c) Management Agreements

Harleysville Group Inc. received \$6,420,000, \$6,697,000 and \$6,782,000 of management fee income in 2006, 2005 and 2004, respectively, under agreements whereby Harleysville Group Inc. provides management services to Mutual and other affiliates. Such amounts are included in other income.

(d) Intercompany Balances

Intercompany balances are created primarily from the pooling arrangement (settled quarterly), allocation of common expenses, collection of premium balances and payment of claims (settled monthly). No interest is charged or received on intercompany balances due to the timely settlement terms and nature of the items. Interest expense on the loan from Mutual described in Note 7 was \$1,016,000, \$699,000 and \$395,000 in 2006, 2005 and 2004, respectively.

Harleysville Group has off-balance-sheet credit risk related to approximately \$77,000,000 and \$73,000,000 of premium balances due to Mutual from agents and insureds at December 31, 2006 and 2005, respectively.

3 - Investments

The amortized cost and estimated fair value of investments, including amounts on loan under the securities lending agreement, in fixed maturity and equity securities are as follows:

	December 31, 2006			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(in thousands)			
Held to maturity:				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$ 3,881		\$ (45)	\$ 3,836
Obligations of states and political subdivisions	218,188	\$ 2,090	(1,449)	218,829
Corporate securities	160,388	1,696	(2,914)	159,170
Total held to maturity	382,457	3,786	(4,408)	381,835
Available for sale:				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	268,424	1,846	(2,713)	267,557
Obligations of states and political subdivisions	496,484	6,400	(2,785)	500,099
Corporate securities	578,276	7,122	(4,687)	580,711
Mortgage-backed securities	374,467	2,892	(2,852)	374,507
Total available for sale	1,717,651	18,260	(13,037)	1,722,874
Total fixed maturities	<u>\$ 2,100,108</u>	<u>\$ 22,046</u>	<u>\$ (17,445)</u>	<u>\$ 2,104,709</u>
Total equity securities	<u>\$ 62,932</u>	<u>\$ 8,550</u>	<u>\$ (36)</u>	<u>\$ 71,446</u>

	December 31, 2005			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
	(in thousands)			
Held to maturity:				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$ 3,989	\$ 25	\$ (51)	\$ 3,963
Obligations of states and political subdivisions	255,998	4,589	(1,320)	259,267
Corporate securities	173,662	3,400	(2,405)	174,657
Total held to maturity	433,649	8,014	(3,776)	437,887
Available for sale:				
U.S. Treasury securities and obligations of U.S. government corporations and agencies	190,562	2,126	(2,324)	190,364
Obligations of states and political subdivisions	571,628	10,471	(2,170)	579,929
Corporate securities	383,092	8,285	(4,453)	386,924
Mortgage-backed securities	229,277	1,847	(1,901)	229,223
Total available for sale	1,374,559	22,729	(10,848)	1,386,440
Total fixed maturities	<u>\$ 1,808,208</u>	<u>\$ 30,743</u>	<u>\$ (14,624)</u>	<u>\$ 1,824,327</u>
Total equity securities	<u>\$ 139,371</u>	<u>\$ 42,287</u>	<u>\$ (1,678)</u>	<u>\$ 179,980</u>

The amortized cost and estimated fair value of fixed maturity securities at December 31, 2006 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Estimated Fair Value
	(in thousands)	
Held to maturity:		
Due in one year or less	\$ 73,295	\$ 73,766
Due after one year through five years	178,973	178,143
Due after five years through ten years	126,827	126,575
Due after ten years	<u>3,362</u>	<u>3,351</u>
	<u>382,457</u>	<u>381,835</u>
Available for sale:		
Due in one year or less	148,248	148,417
Due after one year through five years	652,081	654,526
Due after five years through ten years	480,486	481,778
Due after ten years	<u>62,369</u>	<u>63,646</u>
	<u>1,343,184</u>	<u>1,348,367</u>
Mortgage-backed securities	<u>374,467</u>	<u>374,507</u>
	<u>1,717,651</u>	<u>1,722,874</u>
Total fixed maturities	<u>\$ 2,100,108</u>	<u>\$ 2,104,709</u>

The amortized cost of fixed maturities on deposit with various regulatory authorities at December 31, 2006 and 2005 amounted to \$36,942,000 and \$34,883,000, respectively.

The estimated fair value and unrealized loss for temporarily impaired securities is as follows:

	December 31, 2006					
	Less than 12 Months		12 Months or Longer		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
	(in thousands)					
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$ 37,270	\$ 74	\$ 144,974	\$ 2,683	\$ 182,244	\$ 2,757
Obligations of states and political subdivisions	53,962	380	143,437	3,855	197,399	4,235
Corporate securities	133,135	1,608	209,562	5,993	342,697	7,601
Mortgage-backed securities	<u>71,476</u>	<u>426</u>	<u>105,413</u>	<u>2,426</u>	<u>176,889</u>	<u>2,852</u>
Total fixed maturities	<u>295,843</u>	<u>2,488</u>	<u>603,386</u>	<u>14,957</u>	<u>899,229</u>	<u>17,445</u>
Total equity securities	<u>1,564</u>	<u>18</u>	<u>22</u>	<u>18</u>	<u>1,586</u>	<u>36</u>
Total temporarily impaired securities	<u>\$ 297,407</u>	<u>\$ 2,506</u>	<u>\$ 603,408</u>	<u>\$ 14,975</u>	<u>\$ 900,815</u>	<u>\$ 17,481</u>

	December 31, 2005					
	Less than 12 Months		12 Months or Longer		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
	(in thousands)					
U.S. Treasury securities and obligations of U.S. government corporations and agencies	\$ 116,339	\$ 1,178	\$ 40,071	\$ 1,197	\$ 156,410	\$ 2,375
Obligations of states and political subdivisions	116,230	1,144	71,701	2,346	187,931	3,490
Corporate securities	167,003	3,613	97,787	3,245	264,790	6,858
Mortgage-backed securities	116,546	1,777	3,959	124	120,505	1,901
Total fixed maturities	516,118	7,712	213,518	6,912	729,636	14,624
Total equity securities	27,253	1,663	223	15	27,476	1,678
Total temporarily impaired securities	\$ 543,371	\$ 9,375	\$ 213,741	\$ 6,927	\$ 757,112	\$ 16,302

Of the total fixed maturity securities with an unrealized loss at December 31, 2006, securities with a fair value of \$729.2 million and an unrealized loss of \$13.0 million are classified as available for sale and are carried at fair value on the balance sheet while securities with a fair value of \$170.0 million and an unrealized loss of \$4.4 million are classified as held to maturity on the balance sheet and are carried at amortized cost.

The fixed maturity investments with continuous unrealized losses for less than twelve months were primarily due to the impact of higher market interest rates rather than a decline in credit quality. There are \$603.4 million in fixed maturity securities, at fair value, that at December 31, 2006, had been below amortized cost for over 12 months. The \$15.0 million of unrealized losses on such securities primarily relates to securities which carry an investment grade debt rating and have declined in fair value roughly in line with market interest rate changes. Harleysville Group currently has the ability and intent to hold these securities until recovery.

There are 2 positions that comprise the unrealized loss in equity investments at December 31, 2006. They have not been below cost for significant continuous amounts of time. Harleysville Group has been monitoring these securities and it is possible that some may be written down in the income statement in the future.

A summary of net investment income is as follows:

	2006	2005 (in thousands)	2004
Interest on fixed maturities	\$ 95,101	\$ 86,463	\$ 84,367
Dividends on equity securities	2,585	3,018	3,129
Interest on short-term investments	6,110	2,780	1,105
Total investment income	103,796	92,261	88,601
Investment expense	1,187	1,689	1,430
Net investment income	\$ 102,609	\$ 90,572	\$ 87,171

Realized gross gains (losses) from investments and the change in difference between fair value and cost of investments, before applicable income taxes, are as follows:

	<u>2006</u>	<u>2005</u> (in thousands)	<u>2004</u>
Fixed maturity securities:			
Held to maturity:			
Gross gains	\$ 28		\$ 91
Gross losses			(50)
Available for sale:			
Gross gains		\$ 123	162
Gross losses	(128)	(247)	
Equity securities:			
Gross gains	43,058	4,558	14,761
Gross losses	(2,353)	(4,201)	(2,297)
Net realized investment gains	<u>\$ 40,605</u>	<u>\$ 233</u>	<u>\$ 12,667</u>
Change in difference between fair value and cost of investments ⁽¹⁾ :			
Fixed maturity securities	\$ (11,518)	\$ (46,843)	\$ (27,771)
Equity securities	(32,095)	855	(647)
Total	<u>\$ (43,613)</u>	<u>\$ (45,988)</u>	<u>\$ (28,418)</u>

(1) Parentheses indicate a net unrealized decline in fair value.

Income taxes on realized investment gains were \$14,212,000, \$81,000 and \$4,433,000 for 2006, 2005 and 2004, respectively.

Deferred income tax liabilities applicable to net unrealized investment gains included in shareholders' equity were \$4,808,000 and \$18,371,000 at December 31, 2006 and 2005, respectively.

At December 31, 2006, Harleysville Group held cash collateral of \$124,755,000 related to securities on loan with a market value of \$121,028,000. Harleysville Group's policy is to require initial collateral of 102% of the market value of loaned securities plus accrued interest, which is required to be maintained daily by the borrower at no less than 100% of such market value plus accrued interest over the life of the loan. Acceptable collateral includes cash and money market instruments, government securities, "A" rated corporate obligations, "AAA" rated asset-backed securities or GICs and Funding Agreements from issuers rated "A" or better.

Harleysville Group has not held or issued derivative financial instruments during the periods presented.

4 - Reinsurance

In the ordinary course of business, Harleysville Group cedes insurance to, and assumes insurance from, insurers to limit its maximum loss exposure through diversification of its risks. See Note 2(a) for discussion of reinsurance with Mutual. Reinsurance contracts do not relieve Harleysville Group of primary liability as the originating insurer. After excluding reinsurance transactions with Mutual under the pooling arrangement, the effect of Harleysville Group's share of other reinsurance on premiums written and earned is as follows:

	<u>2006</u>	<u>2005</u> (in thousands)	<u>2004</u>
Premiums written:			
Direct	\$ 904,970	\$ 907,880	\$ 902,238
Assumed	21,222	25,885	27,522
Ceded	(87,375)	(94,721)	(90,057)
Net premiums written	<u>\$ 838,817</u>	<u>\$ 839,044</u>	<u>\$ 839,703</u>
Premiums earned:			
Direct	\$ 900,029	\$ 907,670	\$ 891,094
Assumed	23,181	27,036	34,852
Ceded	(84,389)	(93,139)	(88,281)
Net premiums earned	<u>\$ 838,821</u>	<u>\$ 841,567</u>	<u>\$ 837,665</u>

Losses and loss settlement expenses are net of reinsurance recoveries of \$40,633,000, \$141,449,000 and \$84,960,000 for 2006, 2005 and 2004, respectively. Reinsurance recoveries for 2005 include approximately \$129,000,000 in recoveries from the National Flood Insurance Program, primarily relating to Hurricane Katrina.

5 - Property and Equipment

Property and equipment consisted of land and buildings with a cost of \$29,679,000 and \$29,220,000, and equipment, including software, with a cost of \$11,579,000 and \$12,542,000 at December 31, 2006 and 2005, respectively. Accumulated depreciation related to such assets was \$24,568,000 and \$23,724,000 at December 31, 2006 and 2005, respectively.

Rental expense under leases with non-affiliates amounted to \$3,033,000, \$2,753,000 and \$3,073,000 for 2006, 2005 and 2004, respectively. Operating lease commitments were not material at December 31, 2006.

6 - Liability for Unpaid Losses and Loss Settlement Expenses

Activity in the liability for unpaid losses and loss settlement expenses is summarized as follows:

	2006	2005 (in thousands)	2004
Liability at January 1	\$ 1,480,802	\$ 1,317,735	\$ 1,219,977
Less reinsurance recoverables	243,712	186,126	157,317
Net liability at January 1	<u>1,237,090</u>	<u>1,131,609</u>	<u>1,062,660</u>
Incurred related to:			
Current year	557,908	584,929	593,198
Prior years	(18,085)	(17,533)	12,462
Total incurred	<u>539,823</u>	<u>567,396</u>	<u>605,660</u>
Paid related to:			
Current year	165,409	183,645	186,629
Prior years	281,655	278,270	350,082
Total paid	<u>447,064</u>	<u>461,915</u>	<u>536,711</u>
Net liability at December 31	1,329,849	1,237,090	1,131,609
Plus reinsurance recoverables	<u>163,796</u>	<u>243,712</u>	<u>186,126</u>
Liability at December 31	<u>\$ 1,493,645</u>	<u>\$ 1,480,802</u>	<u>\$ 1,317,735</u>

In 2006, Harleysville Group recognized net favorable development of \$18,085,000 in the provision for insured events of prior years, primarily due to lower-than-expected claims severity in casualty lines in accident years 2002 through 2005, partially offset by adverse development in prior accident years. The favorable development consisted of \$8,096,000 in commercial lines and \$9,989,000 in personal lines.

A reduction in commercial automobile severity in accident years 2002 through 2004 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in commercial automobile severity in accident year 2005 and in accident years prior to 2002 was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$5,136,000 in favorable development was recognized in the commercial automobile line during 2006.

A reduction in workers compensation severity in accident years 2002 through 2005 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in workers compensation medical severity in accident years 1997 through 2001 was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$341,000 in adverse development was recognized in the workers compensation line during 2006.

A reduction in commercial multi-peril severity in accident years 2002 through 2005 was observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in commercial multi-peril severity in the liability portion of the line in accident years prior to 2002 was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$3,110,000 in favorable development was recognized in the commercial multi-peril line during 2006.

A reduction in personal automobile severity for accident years 2002 through 2005 observed during 2006 and led to the recognition of favorable development for those accident years in 2006. An increase in personal automobile severity for 1997 and prior accident years was observed during 2006 and led to the recognition of adverse development for those accident years in 2006. In total, \$4,968,000 of favorable development was recognized in the personal automobile line during 2006.

A reduction in homeowners severity was broadly observed during 2006 and led to the recognition of favorable development of \$5,505,000 in this line in 2006.

Harleysville Group recognized favorable development in the provision for insured events of prior years of \$17,533,000 in 2005 primarily due to lower-than-expected claims severity in accident years 2004 and 2003, partially offset by greater-than-expected claims severity in commercial lines in 2002 and prior accident years. The favorable development consisted of \$3,940,000 in commercial lines and \$13,593,000 in personal lines.

A reduction in commercial automobile severity in accident years 2004 and 2003 was observed during 2005 and led to the recognition of favorable development for those accident years in 2005. An increase in commercial automobile severity in accident years prior to 2003 was observed during 2005 and led to the recognition of adverse development for those accident years in 2005. In total, \$3,027,000 in favorable development was recognized in the commercial automobile line during 2005.

A reduction in workers compensation severity in accident years 2004 and 2003 was observed during 2005 and led to the recognition of favorable development for those accident years in 2005. An increase in workers compensation severity in accident years prior to 2003 was observed during 2005 and led to the recognition of adverse development for those accident years in 2005. In total, \$573,000 in adverse development was recognized in the workers compensation line during 2005.

A reduction in commercial multi-peril severity in accident years 2004 and 2003 was observed during 2005 and led to the recognition of favorable development for those accident years in 2005. An increase in commercial multi-peril severity in accident years prior to 2003 was observed during 2005 and led to the recognition of adverse development for those accident years in 2005. In total, \$3,717,000 in favorable development was recognized in the commercial multi-peril line during 2005.

A reduction in both personal automobile and homeowners severity was broadly observed during 2005 and led to the recognition of favorable development for those lines of business in 2005. In total, \$9,595,000 in favorable development was recognized in the personal automobile line and \$4,782,000 in favorable development was recognized in the homeowners line during 2005.

Harleysville Group recognized adverse development in the provision for insured events of prior years of \$12,462,000 in 2004, primarily due to greater-than-expected claims severity in commercial lines. The adverse (favorable) development consisted of \$16,368,000 in commercial lines in 2004, and \$(3,906,000) in personal lines in 2004.

Harleysville Group records the actuarial best estimate of the ultimate unpaid losses and loss settlement expenses incurred. Actuarial loss reserving techniques and assumptions, which rely on historical information as adjusted to reflect current conditions, have been consistently applied, after including consideration of recent case reserve activity, during the periods presented. Changes in the estimate of the liability for unpaid losses and loss settlement expenses reflect actual payments and evaluations of new information and data since the last reporting date.

Because of the nature of insurance claims, there are uncertainties inherent in the estimates of ultimate losses. Harleysville Group's reorganization of its claims operation in recent years has resulted in new people and processes involved in settling claims. As a result, more recent statistical data reflects different patterns than in the past and gives rise to uncertainty as to the pattern of future loss settlements. There are uncertainties regarding future loss cost trends particularly related to medical treatments and automobile repair. Court decisions, regulatory changes and economic conditions can affect the ultimate cost of claims that occurred in the past.

In establishing the liability for unpaid losses and loss settlement expenses, management considers facts currently known and the current state of the law and coverage litigation. Liabilities are recognized for known losses (including the cost of related litigation) when sufficient information has been developed to indicate the involvement of

a specific insurance policy, and management can reasonably estimate its liability. In addition, liabilities have been established to cover additional exposures on both known and unasserted losses. Estimates of the liabilities are reviewed and updated on a regular basis.

The property and casualty insurance industry has received significant publicity about environmental-related losses from exposures insured many years ago. Since the intercompany pooling agreement pertains to insurance business written or earned on or after January 1, 1986, Harleysville Group has not incurred significant environmental-related losses.

7 - Borrowings

Debt

Debt is as follows:

	December 31,	
	2006	2005
	(in thousands)	
Notes, 5.75%, due 2013	\$ 100,000	\$ 100,000
Demand term-loan payable to Mutual, LIBOR plus 0.45%, due 2012	18,500	18,500
Total debt	<u>\$ 118,500</u>	<u>\$ 118,500</u>

The fair value of the notes was \$97,394,000 and \$97,515,000 at December 31, 2006 and 2005, respectively, based on quoted market prices for the same or similar debt. The carrying value of the remaining debt approximates fair value.

Interest paid was \$6,760,000, \$6,462,000 and \$6,174,000 in 2006, 2005 and 2004 respectively.

Credit Facility

On August 18, 2006, Harleysville Group Inc. entered into a credit agreement with HSBC Bank USA, National Association, as Administrative Agent and participating lenders relating to a five year \$100 million revolving credit facility. At Harleysville Group Inc.'s election, interest will be calculated at the LIBOR Rate plus a Margin (currently 0.750% based on the credit rating of the Company's debt) or the Alternate Base Rate (the greater of the Prime Rate or the Federal Funds Effective Rate plus 1/2 of 1%). In addition, there is a fee of 0.150% per annum on the loan commitment amount, regardless of usage. The agreement requires compliance with certain covenants, which include minimum net worth and leverage and fixed charge coverage ratios. There have been no borrowings under the credit facility. The Company is in compliance with all applicable covenants.

8 - Shareholders' Equity

Comprehensive income consisted of the following:

	2006	2005	2004
		(in thousands)	
Net income	\$ 111,069	\$ 61,431	\$ 46,878
Other comprehensive loss:			
Unrealized investment holding gains (losses) arising during period, net of taxes (benefits) of \$639, \$(11,170) and \$(2,099)	1,186	(20,744)	(3,899)
Less:			
Reclassification adjustment for gains included in net income, net of taxes of \$(14,202) \$(81) and \$(4,419)	(26,375)	(152)	(8,207)
Net unrealized investment losses	<u>(25,189)</u>	<u>(20,896)</u>	<u>(12,106)</u>
Minimum pension liability adjustment, net of (taxes) benefits of \$(2,646), \$467 and \$3,388	4,915	(867)	(6,293)
Other comprehensive loss	<u>(20,274)</u>	<u>(21,763)</u>	<u>(18,399)</u>
Comprehensive income	<u>\$ 90,795</u>	<u>\$ 39,668</u>	<u>\$ 28,479</u>

A source of cash for the payment of dividends is dividends from subsidiaries. Harleysville Group Inc.'s insurance subsidiaries are required by law to maintain certain minimum surplus on a statutory basis, and are subject to risk-based capital requirements and to regulations under which payment of a dividend from statutory surplus is restricted and may require prior approval of regulatory authorities. Applying the current regulatory restrictions as of December 31, 2006, \$117,505,000 would be available for distribution to Harleysville Group Inc. during 2007 without prior approval.

Various states have adopted the National Association of Insurance Commissioners (NAIC) risk-based capital (RBC) standards that require insurance companies to calculate and report statutory capital and surplus needs based on a formula measuring underwriting, investment and other business risks inherent in an individual company's operations. These RBC standards have not affected the operations of Harleysville Group since each of the Company's insurance subsidiaries has statutory capital and surplus in excess of RBC requirements.

These RBC standards require the calculation of a ratio of total adjusted capital to Authorized Control Level. Insurers with a ratio below 200% are subject to different levels of regulatory intervention and action. Based upon their 2006 statutory financial statements, the ratio of total adjusted capital to the Authorized Control Level for the Company's nine insurance subsidiaries at December 31, 2006 ranged from 580% to 704%.

The following table contains selected information for Harleysville Group Inc.'s property and casualty insurance subsidiaries, as determined in accordance with prescribed statutory accounting practices:

	<u>2006</u>	<u>2005</u> (in thousands)	<u>2004</u>
Statutory capital and surplus	<u>\$ 686,149</u>	<u>\$ 566,802</u>	<u>\$ 509,301</u>
Statutory unassigned surplus	<u>\$ 551,880</u>	<u>\$ 432,533</u>	<u>\$ 375,032</u>
Statutory net income	<u>\$ 131,263</u>	<u>\$ 62,330</u>	<u>\$ 45,776</u>

9 - Income Taxes

The components of income tax expense (benefit) are as follows:

	<u>2006</u>	<u>2005</u> (in thousands)	<u>2004</u>
Current	\$ 33,118	\$ 15,991	\$ 8,969
Deferred	<u>13,123</u>	<u>1,499</u>	<u>(210)</u>
	<u>\$ 46,241</u>	<u>\$ 17,490</u>	<u>\$ 8,759</u>

Cash paid (refunded) for federal income taxes in 2006, 2005 and 2004 was \$32,750,000, \$14,100,000 and \$(11,659,000), respectively.

The actual income tax rate differed from the statutory federal income tax rate applicable to income before income taxes as follows:

	<u>2006</u>	<u>2005</u>	<u>2004</u>
Statutory federal income tax rate	35.0%	35.0%	35.0%
Tax-exempt income	(5.5)	(12.8)	(19.3)
Other, net	<u>0.1</u>	<u></u>	<u></u>
	<u>29.6%</u>	<u>22.2%</u>	<u>15.7%</u>

The tax effects of the significant temporary differences that give rise to deferred tax liabilities and assets are as follows:

	December 31,	
	2006	2005
	(in thousands)	
Deferred tax liabilities:		
Deferred policy acquisition costs	\$ 35,811	\$ 36,461
Unrealized investment gains	4,808	18,371
Other	9,667	9,650
Total deferred tax liabilities	50,286	64,482
Deferred tax assets:		
Unearned premiums	28,455	28,455
Losses incurred	55,873	54,802
Pension plan	5,477	8,153
AMT credit carryforward	10,103	26,009
Other	11,021	10,420
Total deferred tax assets	110,929	127,839
Net deferred tax asset	\$ 60,643	\$ 63,357

A valuation allowance is required to be established for any portion of the deferred tax asset that management believes will not be realized. In the opinion of management, it is more likely than not that the benefit of the deferred tax asset will be realized through the generation of future income. Therefore, no such valuation allowance has been established.

10 - Incentive Plans

Under SFAS No. 123(R), the compensation expense for the various share-based compensation plans that has been charged against income before income taxes and cumulative effect of accounting change was \$4,529,000 for 2006, with a corresponding income tax benefit of \$1,467,000. In accordance with APB Opinion No. 25, the compensation expense that was charged against income before tax was \$1,229,000 and \$659,000 for 2005 and 2004, respectively, with a corresponding income tax benefit of \$430,000 and \$231,000, respectively.

Fixed Stock Option Plans

Harleysville Group has an Equity Incentive Plan (EIP) for key employees. Awards may be made in the form of stock options, stock appreciation rights (SARs), restricted stock, restricted stock units or any combination of the above. The EIP was amended in 1997 and 2006 and limited future awards to an aggregate of 1,000,000 shares, plus the remaining shares under the 1997 plan, of Harleysville Group Inc.'s common stock. Such shares may be authorized and unissued shares or treasury shares. The plan provides that stock options may become exercisable from six months to 10 years from the date of grant with an exercise price not less than fair market value on the date of grant. Options granted prior to 2006 normally vest 50% at the end of one year and 50% at the end of two years from the date of grant. Options granted in 2006 normally vest 33 1/3% at the end of one year, 33 1/3% at the end of two years and 33 1/3% at the end of three years from the date of grant. SARs have not been material. Restricted stock awards have vesting periods of three to five years and vest 100% at the end of the period.

In determining the expense to be recorded for stock options, the fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model. The significant assumptions utilized in applying the Black-Scholes option pricing model are the risk-free interest rate, expected term, dividend yield, and expected volatility. The risk-free interest rate is the implied yield currently available on U.S. Treasury zero-coupon issues with a remaining term equal to the expected term used as the assumption in the model. The expected term of an option award is based on historical experience of similar awards. The dividend yield is determined by dividing the per share-dividend by the grant date stock price. The expected volatility is based on the volatility of the Company's stock price

over a historical period comparable to the expected term. The weighted average assumptions used in applying the Black-Scholes valuation model are shown below:

	For the year ended December 31,		
	2006	2005	2004
Risk-free interest rate	4.96%	4.05%	3.36%
Expected term	6 years	6 years	6 years
Dividend yield	2.38%	3.18%	3.53%
Expected volatility	34.67%	36.14%	38.67%

A summary of share option activity under the plan is as follows:

	Number Of Shares	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2003	2,258,346	\$ 22.44		
Granted—2004	541,454	19.31		
Exercised—2004	(135,382)	15.15		
Forfeited—2004	(128,986)	23.96		
Outstanding at December 31, 2004	2,535,432	22.09		
Granted—2005	545,638	21.45		
Exercised—2005	(253,790)	17.05		
Forfeited—2005	(358,783)	23.21		
Outstanding at December 31, 2005	2,468,497	22.30		
Granted—2006	311,840	29.38		
Exercised—2006	(900,154)	21.92		
Forfeited—2006	(49,529)	24.34		
Outstanding at December 31, 2006	<u>1,830,654</u>	<u>\$ 23.65</u>	<u>6.5</u>	<u>\$ 20,451</u>
Exercisable at:				
December 31, 2006	<u>1,330,141</u>	<u>\$ 22.69</u>	<u>4.1</u>	<u>\$ 16,130</u>

The per share weighted-average fair value of options granted during 2006, 2005 and 2004 was \$9.70, \$6.36 and \$5.64, respectively. The total intrinsic value of options exercised was \$9,375,000, \$1,594,000 and \$854,000 for 2006, 2005 and 2004, respectively.

The expense to be recorded over the vesting period for restricted stock awards is determined utilizing the number of awards granted and the grant date fair market value.

A summary of restricted stock activity under the plan is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value
Restricted stock awards at January 1, 2006	56,637	\$ 22.60
Granted 2006	93,437	28.98
Vested 2006	(2,619)	23.47
Forfeited 2006	(8,827)	25.92
Restricted stock awards at December 31, 2006	<u>138,628</u>	<u>\$ 26.67</u>

The total fair market value of shares which vested during 2006 was \$92,000.

For share options and restricted stock awards granted under the plan, the Company recognized compensation expense of \$3,109,000 in 2006. The Company recognized compensation expense for restricted stock of \$61,000 and \$57,000 in 2005 and 2004, respectively. As of December 31, 2006 the Company's total unrecognized compensation cost related to nonvested share-based compensation arrangements (including share options and restricted stock awards) granted under the plan was \$4,086,000. The cost is expected to be recognized over a weighted average period of 2.8 years.

Other Stock Purchase and Incentive Plans

Harleysville Group Inc. is authorized to issue up to 1,650,000 shares of common stock under the terms of the 1995 Employee Stock Purchase Plan as amended in 2003. Such shares may be authorized and unissued shares or treasury shares. Virtually all employees are eligible to participate in the plan, under which a participant may elect to have up to 15% of base pay withheld to purchase shares. The purchase price of the stock is 85% of the lower of the beginning-of-the-subscription-period or end-of-the-subscription-period fair market value. Subscription periods run from January 15 through July 14, or July 15 through January 14 in each year.

In determining the expense to be recorded for the employee stock purchase plan, the fair value of each option award is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions:

	Employee Stock Purchase Plan		
	For the year ended December 31,		
	2006	2005	2004
Risk-free interest rate	4.84%	3.03%	1.29%
Expected term	6 months	6 months	6 months
Dividend yield	2.39%	3.05%	3.41%
Expected volatility	23.33%	30.59%	30.93%

The weighted-average fair value of options granted under the employee stock purchase plan was \$6.11, \$4.90 and \$4.30 for 2006, 2005 and 2004, respectively. The total intrinsic value of options exercised under the plan was \$581,000, \$471,000 and \$348,000 for 2006, 2005 and 2004, respectively. Compensation expense of \$336,000 related to grants under the plan was recognized in 2006. As of December 31, 2006, there was \$14,000 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the plan. The cost is expected to be recognized over a period of one month.

The 1996 Directors' Stock Purchase Plan provided for the issuance of up to 200,000 shares of Harleysville Group Inc. common stock to outside directors of Harleysville Group Inc. and Mutual. The purchase price of the stock was 85% of the lower of the beginning-of-the-subscription-period or end-of-the-subscription-period fair market value. In 2005 and 2004 respectively, there were 3,887 and 4,475 shares issued under the plan for which \$23,000 and \$12,000 of expense was recognized. This plan was discontinued and the last subscription period ended January 14, 2005.

The 2005 Non-Employee Directors' Deferred Stock Unit Plan provides for the grant of up to 110,000 fully vested deferred stock units to outside directors of Harleysville Group Inc. and Mutual. Each stock unit represents the right to receive, without payment to the Company, one share of common stock of Harleysville Group Inc. At each April Board of Directors meeting, through the April 2009 meeting, each non-employee director shall receive a number of deferred stock units equal to the result of dividing \$30,000 by the fair market value of a share of HGI common stock.

The expense to be recorded for the deferred stock units is determined utilizing the number of awards granted and the grant date fair market value. The expense is recognized at the date of grant as the awards are fully vested. In 2006 and 2005, respectively, there were 10,050 and 13,500 units issued under the plan for which \$254,000 and \$232,000 of expense was recognized.

The Long Term Incentive Plan (LTIP) provides for the issuance of up to 600,000 shares of Harleysville Group Inc. common stock, which may be authorized and unissued shares or treasury shares. Shares are awarded to key employees based on the total shareholder return of the Company's stock relative to the total shareholder return of a group of insurance company stocks for a three year period. Current plans are in effect for the three year period January 1, 2004 through December 31, 2006 and January 1, 2005 through December 31, 2007. The fair value of the stock component of the plan was estimated on the date of grant using a 10,000 trial simulation with the following assumptions:

	Plan Years	
	2004-2006	2005-2007
Risk-free interest rate	2.16%	3.63%
Expected volatility	42.6%	37.2%
Target number of shares to be issued	58,481	68,608

The weighted-average grant date fair value of the 2004-2006 plan and 2005-2007 plan stock awards was \$19.65 and \$19.64 per share, respectively. Compensation expense of \$823,000, \$832,000 and \$500,000 was recognized related

to the stock component of the LTIP for 2006, 2005 and 2004, respectively. As of December 31, 2006, there was \$434,000 of unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the LTIP. This cost is expected to be recognized over a period of one year. No shares were issued under the plan in 2006, 2005 and 2004.

The LTIP also has a cash component. This component had been accounted for under the intrinsic method of APB Opinion No. 25. Effective January 1, 2006, it is now being accounted for under the liability method of SFAS No. 123(R). Compensation expense of \$616,000, \$250,000 and \$208,000 was recognized related to the cash component of the LTIP for 2006, 2005 and 2004, respectively. As of December 31, 2006, there was \$167,000 of unrecognized compensation cost related to the cash component. This cost is expected to be recognized over a period of one year.

Cash received from option exercises under all share-based payment arrangements for 2006, 2005 and 2004 was \$20,050,000, \$5,101,000 and \$3,684,202, respectively. The actual tax benefit realized for the tax deductions from option exercises of the share-based payment arrangements was \$3,281,000, \$557,828 and \$299,000, respectively, for 2006, 2005 and 2004.

Harleysville Group has incentive bonus plans. The plans were amended in 2006 to include virtually all employees. Cash bonuses are earned on a formula basis depending upon the performance of Harleysville Group and Mutual in relation to certain targets. Harleysville Group's expense for such plans was \$6,901,000, \$3,836,000 and \$1,495,000 for 2006, 2005 and 2004, respectively.

11 - Pension and Other Benefit Plans

Harleysville Group Inc. has a pension plan that covers substantially all full-time employees. Retirement benefits are a function of both the years of service and level of compensation. Harleysville Group Inc.'s funding policy is to contribute annually an amount equal to at least the minimum required contribution in accordance with minimum funding standards established by ERISA. Contributions are intended to provide for benefits attributed to service through March 31, 2006. Harleysville Group Inc. uses a December 31, measurement date for the pension plan. The plan was frozen at the then current benefit levels as of March 31, 2006, at which time the accrual of future benefits for eligible employees ceased. The curtailment loss for the qualified plan has been reflected in the year-end status of the plan as of December 31, 2005 and in the net periodic pension cost for 2005. The curtailment benefit for the supplemental executive retirement plan of \$146,000 was recognized in the first quarter of 2006.

The following table sets forth the year-end status of the plan including Mutual:

	2006	2005
	(in thousands)	
Change in benefit obligation		
Benefit obligation at January 1	\$ 185,553	\$ 211,595
Service cost	2,365	8,910
Interest cost	10,565	11,897
Amendments	58	298
Net actuarial gain	(3,238)	(2,634)
Benefits paid	(6,463)	(5,969)
Curtailment	(437)	(38,544)
Benefit obligation at December 31	<u>\$ 188,403</u>	<u>\$ 185,553</u>
Accumulated benefit obligation at December 31	<u>\$ 188,403</u>	<u>\$ 184,752</u>
Change in plan assets		
Fair value of plan assets at January 1	\$ 146,951	\$ 137,442
Actual return on plan assets	18,156	3,346
Contributions	3,000	12,000
Benefits paid	(6,333)	(5,837)
Fair value of plan assets at December 31	<u>\$ 161,774</u>	<u>\$ 146,951</u>
Funded status	\$ (26,629)	\$ (38,602)
Unrecognized net actuarial loss	20,730	32,397
Unrecognized prior service cost		78
Unrecognized transition obligation		53
Accrued pension cost:		
Entire plan	<u>\$ (5,899)</u>	<u>\$ (6,074)</u>
Harleysville Group portion	<u>\$ (4,665)</u>	<u>\$ (4,784)</u>
Amounts recognized in the statement of financial position consist of:		
Accrued pension cost	\$ (18,381)	\$ (26,061)
Accumulated other comprehensive income	<u>13,716</u>	<u>21,277</u>
Net amount recognized	<u>\$ (4,665)</u>	<u>\$ (4,784)</u>
Accumulated other comprehensive income consists of:		
Net actuarial loss	\$ 13,716	\$ 21,277

The accumulated benefit obligation for the entire plan was \$184,752,000 at December 31, 2005. This differs from the projected benefit obligation of \$185,553,000 because the changes to the supplemental executive retirement plan were not recognized until the first quarter of 2006.

The net periodic pension cost for the plan including Mutual consists of the following components:

	2006	2005	2004
	(dollars in thousands)		
Components of net periodic pension cost:			
Service cost	\$ 2,365	\$ 8,910	\$ 7,999
Interest cost	10,565	11,897	11,182
Expected return on plan assets	(11,698)	(11,617)	(12,241)
Recognized net actuarial loss	1,927	4,459	2,234
Amortization of prior service cost	5	207	208
Net transition amortization	13	53	53
Curtailment (gain) loss	(222)	802	
Net periodic pension cost:			
Entire plan	\$ 2,955	\$ 14,711	\$ 9,435
Harleysville Group portion	\$ 1,945	\$ 9,735	\$ 6,240
Additional information:			
Change in minimum liability included in other comprehensive income—Harleysville Group portion	\$ (7,561)	\$ 1,334	\$ 9,681
Weighted-average assumptions used to determine benefit obligations at December 31:			
Discount rate	5.95%	5.70%	5.75%
Rate of compensation increase - pension plan	N/A	N/A	4.50%
Rate of compensation increase - supplemental executive retirement plan	N/A	4.50%	4.50%
Weighted-average assumptions used to determine net cost for years ended December 31:			
Discount rate	5.70%	5.75%	6.25%
Expected return on plan assets	8.25%	8.25%	9.00%
Rate of compensation increase - pension plan	N/A	4.50%	4.50%
Rate of compensation increase - supplemental executive retirement plan through March 31, 2006	4.50%	4.50%	4.50%

Amounts in accumulated other comprehensive income expected to be recognized as components of net periodic pension cost in 2007 are as follows: net actuarial loss \$1,127,000.

The discount rate assumption used to determine the benefit obligation was based on high quality bond yields that relate to the estimated timing of benefit payouts of the plan.

Harleysville Group's pension plan asset allocations at December 31, 2006 and 2005 are as follows:

Asset Category:	2006	2005
Cash and cash equivalents	4%	3%
Equity securities	74%	74%
Debt securities	22%	23%
Total	100%	100%

The pension plan assets are managed to maximize total return over the long-term while providing sufficient liquidity and current return in order to satisfy the cash flow requirements of the plan. In order to meet these objectives, the target allocation for equity securities is a range of 65% to 75% of the market value of the fund's portfolio and the target allocation for debt securities is a range of 25% to 35% of the market value of the fund's portfolio.

To develop the expected long-term rate of return on assets assumption, the company considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension plan portfolio. This resulted in the selection of the 8.25% long-term rate of return on assets assumption.

Cash Flows

The expected 2007 contribution to the pension plan is \$3,210,000 of which \$2,119,000 is Harleysville Group's expected portion.

The following benefit payments, which reflect service through March 31, 2006, are expected to be paid:

	December 31,	
	Total Plan	Harleysville Group's Portion
2007	\$ 6,806,000	\$ 4,492,000
2008	7,224,000	4,768,000
2009	7,701,000	5,083,000
2010	7,976,000	5,264,000
2011	8,396,000	5,541,000
2012-2016	50,957,000	33,632,000

Harleysville Group has profit-sharing plans covering qualified employees. Harleysville Group's expense under the plans was \$3,956,000, \$2,565,000 and \$1,839,000 for 2006, 2005 and 2004, respectively. The plan was amended, effective April 1, 2006, to require a Company core contribution, equal to 5% of salary, to be automatically contributed to all eligible employees' accounts on a biweekly basis regardless of the employees' salary deferral amounts into the plan. Harleysville Group's expense for the Company core contribution was \$2,866,000 in 2006.

12 - Segment Information

As an underwriter of property and casualty insurance, Harleysville Group has three reportable segments, which consist of the investment function, the personal lines of insurance and the commercial lines of insurance. Using independent agents, Harleysville Group markets personal lines of insurance to individuals, and commercial lines of insurance to small and medium-sized businesses.

Harleysville Group evaluates the performance of the personal lines and commercial lines primarily based upon underwriting results as determined under statutory accounting practices (SAP). Assets are not allocated to the personal and commercial lines, and are reviewed in total by management for purposes of decision making. Harleysville Group operates only in the United States, and no single customer or agent provides 10 percent or more of revenues.

Financial data by segment is as follows:

	2006	2005 (in thousands)	2004
Revenues:			
Premiums earned:			
Commercial lines	\$ 693,229	\$ 687,135	\$ 664,405
Personal lines	145,592	154,432	173,260
Total premiums earned	838,821	841,567	837,665
Net investment income	102,609	90,572	87,171
Realized investment gains	40,605	233	12,667
Other	17,136	15,968	15,889
Total revenues	<u>\$ 999,171</u>	<u>\$ 948,340</u>	<u>\$ 953,392</u>
Income before income taxes and cumulative effect of accounting change:			
Underwriting gain (loss):			
Commercial lines	\$ (2,972)	\$ (31,066)	\$ (49,062)
Personal lines	14,611	13,196	(977)
SAP underwriting gain (loss)	11,639	(17,870)	(50,039)
GAAP adjustments	(3,721)	2,009	3,010
GAAP underwriting gain (loss)	7,918	(15,861)	(47,029)
Net investment income	102,609	90,572	87,171
Realized investment gains	40,605	233	12,667
Other	5,236	3,977	2,828
Income before income taxes and cumulative effect of accounting change	<u>\$ 156,368</u>	<u>\$ 78,921</u>	<u>\$ 55,637</u>

13 - Earnings Per Share

The computation of basic and diluted earnings per share is as follows:

	2006	2005	2004
	(dollars in thousands, except per share data)		
Numerator for basic and diluted earnings per share:			
Income before cumulative effect of accounting change	\$ 110,127	\$ 61,431	\$ 46,878
Denominator for basic earnings per share – weighted-average shares outstanding	31,011,310	30,375,109	30,028,723
Effect of stock incentive plans	514,344	210,804	125,530
Denominator for diluted earnings per share	31,525,654	30,585,913	30,154,253
Basic earnings per share			
Income before cumulative effect of accounting change	\$ 3.55	\$ 2.02	\$ 1.56
Diluted earnings per share			
Income before cumulative effect of accounting change	\$ 3.49	\$ 2.01	\$ 1.55

The following options to purchase shares of common stock were not included in the computation of diluted earnings per share because the exercise price of the options was greater than the average market price:

	2005	2004
	(in thousands)	
Number of options	1,179	1,379

14 - Quarterly Results of Operations (Unaudited)

	2006				
	(in thousands, except per share data)				
	First	Second	Third	Fourth	Total
Revenues	\$ 239,537	\$ 276,538	\$ 241,123	\$ 241,973	\$ 999,171
Losses and expenses	211,309	211,151	210,646	209,697	842,803
Income before cumulative effect of accounting change	20,708	44,730	21,792	22,897	110,127
Net income	21,650	44,730	21,792	22,897	111,069
Earnings per common share:					
Basic					
Income before cumulative effect of accounting change	\$.68	\$ 1.45	\$.70	\$.73	\$ 3.55
Net income	\$.71	\$ 1.45	\$.70	\$.73	\$ 3.58
Diluted					
Income before cumulative effect of accounting change	\$.67	\$ 1.43	\$.69	\$.71	\$ 3.49
Net income	\$.70	\$ 1.43	\$.69	\$.71	\$ 3.52
	2005				
	(in thousands, except per share data)				
	First	Second	Third	Fourth	Total
Revenues	\$ 232,724	\$ 236,669	\$ 239,201	\$ 239,746	\$ 948,340
Losses and expenses	218,268	218,246	217,788	215,117	869,419
Net income	11,982	14,527	16,441	18,481	61,431
Earnings per common share:					
Basic	\$.40	\$.48	\$.54	\$.61	\$ 2.02
Diluted	\$.39	\$.48	\$.54	\$.60	\$ 2.01

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Harleysville Group Inc.:

We have audited the accompanying consolidated balance sheets of Harleysville Group Inc. and Subsidiaries as of December 31, 2006 and 2005, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2006. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Harleysville Group Inc. and Subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the consolidated financial statements, Harleysville Group Inc. and Subsidiaries adopted the provisions of Statement of Financial Accounting Standards No. 123(R), "Share-Based Payment", on January 1, 2006.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Harleysville Group Inc.'s internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated March 9, 2007 expressed an unqualified opinion on management's assessment of, and the effective operation of, internal control over financial reporting.

/s/ **KPMG LLP**

Philadelphia, PA
March 9, 2007

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

Item 9A. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

Harleysville Group Inc.'s Chief Executive Officer and Chief Financial Officer have evaluated the Company's disclosure controls and procedures as of the end of the period covered by this report and they have concluded that these controls and procedures are effective.

(b) Management's Annual Report on Internal Control over Financial Reporting

The management of Harleysville Group Inc. and its Subsidiaries, is responsible for establishing and maintaining adequate internal control over financial reporting. With the participation of the Chief Executive Officer and the Chief Financial Officer, management has evaluated the effectiveness of its internal control over financial reporting as of December 31, 2006 based on the control criteria established in *Internal Control-Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on such evaluation, management has concluded that Harleysville Group's internal control over financial reporting is effective as of December 31, 2006.

The registered independent public accounting firm of KPMG LLP, as auditors of Harleysville Group's consolidated financial statements, has issued an audit report on management's assessment of Harleysville Group's internal control over financial reporting.

/s/ MICHAEL L. BROWNE

Michael L. Browne
President and
Chief Executive Officer

March 9, 2007

/s/ ARTHUR E. CHANDLER

Arthur E. Chandler
Senior Vice President and
Chief Financial Officer

(c) Attestation Report of the Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Harleysville Group Inc.:

We have audited management's assessment, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting, that Harleysville Group Inc. maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Harleysville Group Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Harleysville Group Inc. maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also, in our opinion, Harleysville Group Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Harleysville Group Inc. and Subsidiaries as of December 31, 2006 and 2005, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2006, and our report dated March 9, 2007 expressed an unqualified opinion on those consolidated financial statements.

/s/ **KPMG LLP**

Philadelphia, PA
March 9, 2007

(d) Changes in Internal Control over Financial Reporting

There have been no significant changes in internal control over financial reporting that occurred during the fourth quarter of 2006, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART III

Item 10. Directors, Executive Officers and Corporate Governance.

The information required under this Item is incorporated herein by reference to our definitive Proxy Statement for our annual meeting of stockholders to be held on April 25, 2007, which shall be filed with the SEC within 120 days after the end of our fiscal year.

Item 11. Executive Compensation.

The information required under this Item is incorporated herein by reference to our definitive Proxy Statement for our annual meeting of stockholders to be held on April 25, 2007, which shall be filed with the SEC within 120 days after the end of our fiscal year.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholders Matters.

The information required under this Item is incorporated herein by reference to our definitive Proxy Statement for our annual meeting of stockholders to be held on April 25, 2007, which shall be filed with the SEC within 120 days after the end of our fiscal year.

Item 13. Certain Relationships and Related Transactions and Director Independence.

The information required under this Item is incorporated herein by reference to our definitive Proxy Statement for our annual meeting of stockholders to be held on April 25, 2007, which shall be filed with the SEC within 120 days after the end of our fiscal year.

Item 14. Principal Accounting Fees and Services.

The information required under this Item is incorporated herein by reference to our definitive Proxy Statement for our annual meeting of stockholders to be held on April 25, 2007, which shall be filed with the SEC within 120 days after the end of our fiscal year.

PART IV

Item 15. Exhibits and Financial Statement Schedules.

- (a) (1) The following consolidated financial statements are filed as a part of this report:

Consolidated Financial Statements	<u>Page</u>
Consolidated Balance Sheets as of December 31, 2006 and 2005	42
Consolidated Statements of Income for Each of the Years in the Three-year Period Ended December 31, 2006	43
Consolidated Statements of Shareholders' Equity for Each of the Years in the Three- year Period Ended December 31, 2006	44
Consolidated Statements of Cash Flows for Each of the Years in the Three-year Period Ended December 31, 2006	46
Notes to Consolidated Financial Statements	47
Report of Independent Registered Public Accounting Firm	68

- (2) The following consolidated financial statement schedules for the years 2006, 2005 and 2004 are submitted herewith:

Financial Statement Schedules

Schedule I.	Summary of Investments - Other Than Investments in Related Parties	77
Schedule II.	Condensed Financial Information of Parent Company	78
Schedule III.	Supplementary Insurance Information	81
Schedule IV.	Reinsurance	82
Schedule VI.	Supplemental Insurance Information Concerning Property and Casualty Subsidiaries	83

Report and Consent of Independent Registered Public Accounting Firm
(filed as Exhibit 23)

All other schedules are omitted because they are not applicable or the required information is included in the financial statements or notes thereto.

(b) Exhibits

<u>Exhibit No.</u>	<u>Description of Exhibits</u>
(3)(A)	Amended and restated Certificate of Incorporation of Registrant - incorporated herein by reference to Exhibit (4)(A) to the Registrant's Form S-8 Registration Statement No. 333-03127 filed May 3, 1996.
(3)(B)	Amended and Restated By-laws of Registrant - incorporated herein by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed May 3, 2005.
(4)	Indenture between the Registrant and J. P. Morgan Trust Company, N.A., dated as of July 7, 2003 - incorporated herein by reference to Exhibit 4.1 to the Registrant's Form 8-K Report dated July 7, 2003.
(10)(A)*	Standard Deferred Compensation Plan for Directors of Harleysville Mutual Insurance Company and Harleysville Group Inc. Amended and Restated November 17, 1999 - incorporated herein by reference to Exhibit 10(A) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1999.
(10)(B)*	Harleysville Insurance Companies Director Deferred Compensation Plan Approved by the Board of Directors November 25, 1987 - incorporated herein by reference to Exhibit 10(B) to the Registrant's Form S-3 Registration Statement No. 33-28948 filed May 25, 1989.
(10)(C)*	Harleysville Group Inc. Non-qualified Deferred Compensation Plan Amended and Restated as of January 1, 2006 - incorporated herein by reference to Exhibit 10.1 to the Registrant's Report on Form 8-K filed February 27, 2006 .
(10)(D)*	Pension Plan of Harleysville Group Inc. and Associated Employers Amended and Restated as of March 31, 2006 .
(10)(E)*	Harleysville Mutual Insurance Company/ Harleysville Group Inc. Senior Management Incentive Compensation Plan As Amended and Restated November 17, 1999 - incorporated herein by reference to Exhibit 10(E) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1999.
(10)(F)*	Equity Incentive Plan of Registrant, Amended and Restated as of April 26, 2006 - incorporated herein by reference to Exhibit 4.3 to the Registrant's Registration Statement on Form S-8 filed September 9, 2006.
(10)(G)	Tax Allocation Agreement dated December 24, 1986 among Harleysville Insurance Company of New Jersey, Huron Insurance Company, Worcester Insurance Company, McAlear Associates, Inc. and the Registrant - incorporated herein by reference to Exhibit 10(Q) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1986.
(10)(H)	Amended and Restated Financial Tax Sharing Agreement dated March 20, 1995 among Huron Insurance Company, Harleysville Insurance Company of New Jersey, Worcester Insurance Company, Harleysville-Atlantic Insurance Company, New York Casualty Insurance Company, Connecticut Union Insurance Company, Great Oaks Insurance Company, Lakes States Insurance Company and the Registrant - incorporated herein by reference to Exhibit (10)(L) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1994.
(10)(I)	Proportional Reinsurance Agreement effective as of January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company and Harleysville Insurance Company of New Jersey -incorporated herein by reference to Exhibit 10(N) to the Registrant's Form S--1 Registration Statement No. 33-4885 declared effective May 23, 1986.
(10)(J)	Amendment, effective July 1, 1987, to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey and Atlantic Insurance Company of Savannah - incorporated herein by reference to the Registrant's Form 8-K Report dated July 1, 1987.

Exhibit No.	Description of Exhibits
(10)(K)	Amendment, effective January 1, 1989, to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey, Atlantic Insurance Company of Savannah and Worcester Insurance Company - incorporated herein by reference to Exhibit 10(U) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1988.
(10)(L)	Amendment, effective January 1, 1991, to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey, Atlantic Insurance Company of Savannah, Worcester Insurance Company, Phoenix General Insurance Company and New York Casualty Insurance Company - incorporated herein by reference to Exhibit (10)(O) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1990.
(10)(M)	Amendments, effective January 1, 1995 and 1993, respectively, to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey, Harleysville-Atlantic Insurance Company, Worcester Insurance Company, Connecticut Union Insurance Company, New York Casualty Insurance Company and Great Oaks Insurance Company - incorporated herein by reference to Exhibit (10)(P) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1994.
(10)(N)	Amendment, effective January 1, 1996 to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey, Harleysville-Atlantic Insurance Company, Worcester Insurance Company, Connecticut Union Insurance Company, New York Casualty Insurance Company, Great Oaks Insurance Company and Pennland Insurance Company - incorporated herein by reference to Exhibit (10)(O) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1995.
(10)(O)	Amendment, effective January 1, 1997 to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey, Harleysville-Atlantic Insurance Company, Worcester Insurance Company, Mid-America Insurance Company, New York Casualty Insurance Company, Great Oaks Insurance Company, Pennland Insurance Company and Lake States Insurance Company - incorporated herein by reference to Exhibit (10)(P) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1996.
(10)(P)	Amendment, effective January 1, 1998 to the Proportional Reinsurance Agreement effective January 1, 1986 among Harleysville Mutual Insurance Company, Huron Insurance Company, Harleysville Insurance Company of New Jersey, Harleysville-Atlantic Insurance Company, Worcester Insurance Company, Mid-America Insurance Company, New York Casualty Insurance Company, Great Oaks Insurance Company, Pennland Insurance Company, Lake States Insurance Company and Minnesota Fire and Casualty Company - incorporated herein by reference to Exhibit (10)(Q) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1997.
(10)(Q)	Lease and amendment effective January 1, 2000 between Harleysville, Ltd. and Harleysville Mutual Insurance Company - incorporated herein by reference to Exhibit 10(R) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1999.
(10)(R)	Second amendment to lease agreement, effective January 1, 2005 between Harleysville Ltd. and Harleysville Mutual Insurance Company - incorporated herein by reference to Exhibit (10)(R) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004.
(10)(S)*	1995 Directors' Stock Option Program of Registrant - incorporated herein by reference to Exhibit (10)(S) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1993.
(10)(T)*	Harleysville Group Inc. Year 2000 Directors' Stock Option Program of Registrant - incorporated herein by reference to Exhibit (4)(C) to the Registrant's Form S-8 Registration Statement No. 333-85941, filed August 26, 1999.

Exhibit No.	Description of Exhibits
(10)(U)	Loan Agreement dated as of March 19, 1998 by and between Harleysville Group Inc. and Harleysville Mutual Insurance Company - incorporated herein by reference to Exhibit (10)(V) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1997.
(10)(V)	Amendment to loan agreement, effective March 1, 2005 by and between Harleysville Group Inc. and Harleysville Mutual Insurance Company - incorporated herein by reference to Exhibit (10)(V) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004.
(10)(W)	Form of Management Agreements dated January 1, 1994 between Harleysville Group Inc. and Harleysville Mutual Insurance Company, Harleysville-Garden State Insurance Company, Mainland Insurance Company, Pennland Insurance Company, Berkshire Mutual Insurance Company and Harleysville Life Insurance Company - incorporated herein by reference to Exhibit (10)(U) to the Registrant's Annual Statement on Form 10-K for the year ended December 31, 1993.
(10)(X)	Form of Salary Allocation Agreements dated January 1, 1993 between Harleysville Group Inc. and Harleysville Mutual Insurance Company, Harleysville-Garden State Insurance Company, Mainland Insurance Company, Pennland Insurance Company, Berkshire Mutual Insurance Company and Harleysville Life Insurance Company - incorporated herein by reference to Exhibit (10)(U) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1992.
(10)(Y)	Equipment and Supplies Allocation Agreement dated January 1, 1993 between Harleysville Mutual Insurance Company and Harleysville Group Inc. - incorporated herein by reference to Exhibit (10)(V) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1992.
(10)(Z)*	Form of Change of Control Employment Agreements dated January 1, 2005 - incorporated herein by reference to Exhibit 10(Z) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004.
(10)(Z)(1)*	List of Executive Officers who have executed a Change of Control Agreement with the Company substantially similar to the form described in Exhibit (10)(Z).
(10)(AA)*	Harleysville Group Inc. Supplemental Retirement Plan Amended and Restated as of March 31, 2006 - incorporated herein by reference to Exhibit 10.1 to the Registrant's Report on Form 8-K filed January 26, 2006.
(10)(AB)*	1996 Directors' Stock Purchase Plan of Registrant - incorporated herein by reference to Exhibit (4)(C) to the Registrant's Form S-8 Registration Statement No. 333-03127 filed May 3, 1996.
(10)(AC)*	Directors Equity Award Program of Registrant - incorporated herein by reference to Exhibit (4)(C) to the Registrant's Form S-8 Registration Statement No. 333-09701 filed August 7, 1996.
(10)(AD)*	Excess Stock Purchase Plan of Registrant - incorporated herein by reference to Exhibit 4.3 to the Registrant's Form S-8 Registration Statement No. 333-37212 filed May 17, 2000.
(10)(AE)*	Long Term Incentive Plan of Registrant - Amended and Restated - incorporated herein by reference to Appendix "B" to the Registrant's Definitive Proxy Statement on Form 14-A filed March 30, 2005.
(10)(AF)*	Non-Qualified Excess Contribution and Match Program - Amended and Restated as of January 1, 2006 - incorporated herein by reference to Exhibit 10.2 to the Registrant's Report on Form 8-K filed January 26, 2006.
(10)(AG)	Agency Stock Purchase Plan - incorporated herein by reference to Exhibit 4(A) to the Registrant's Form S-3 Registration Statement No. 33-90810 filed December 6, 2005.
(10)(AH)*	Harleysville Group Inc. Directors' Deferred Stock Unit Plan - incorporated herein by reference to Exhibit 4.4 to the Registrant's Registration Statement on Form S-8 filed September 9, 2006.

Exhibit No.	Description of Exhibits
(10)(AI)*	Agreement and Release, dated October 24, 2006, between the Registrant and Catherine B. Strauss.
(10)(AJ)*	Non-Employee Director Compensation
(10)(AK)*	Form of Non-Qualified Stock Option Award Agreement - incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed January 5, 2006.
(10)(AL)*	Form of Restricted Stock Award Agreement - incorporated by reference to Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed January 5, 2006.
(10)(AM)*	Form of Restricted Stock Award Agreement for Reporting Persons - incorporated by reference to Exhibit 10.4 to the Registrant's Current Report on Form 8-K filed January 5, 2006.
(21)	Subsidiaries of Registrant.
(23)	Report and Consent of Independent Registered Public Accounting Firm
(31.1)	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(31.2)	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32.1)	Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(32.2)	Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(99)	Form 11-K Annual Report for the Harleysville Group Inc. Employee Stock Purchase Plan for the year ended December 31, 2006.

* A management contract, compensatory plan or arrangement required to be separately identified by reason of the provision of Item 14(a)(3).

HARLEYSVILLE GROUP

SCHEDULE I - SUMMARY OF INVESTMENTS - OTHER THAN INVESTMENTS IN RELATED PARTIES

December 31, 2006
(in thousands)

Type of Investment	Cost	Value	Amount at Which Shown in the Balance Sheet
Fixed maturities:			
United States government and government agencies and authorities	\$ 272,305	\$ 271,393	\$ 271,438
States, municipalities and political subdivisions	714,672	718,928	718,287
Mortgage-backed securities	374,467	374,507	374,507
All other corporate bonds	<u>738,664</u>	<u>739,881</u>	<u>741,099</u>
Total fixed maturities	<u>2,100,108</u>	<u>2,104,709</u>	<u>2,105,331</u>
Equity securities:			
Common stocks:			
Banks, trust and insurance companies	39	22	22
Industrial, miscellaneous and all other	<u>62,893</u>	<u>71,424</u>	<u>71,424</u>
Total equities	<u>62,932</u>	<u>71,446</u>	<u>71,446</u>
Short-term investments	<u>72,237</u>		<u>72,237</u>
Total investments	<u>\$ 2,235,277</u>		<u>\$ 2,249,014</u>

See accompanying report of independent registered public accounting firm.

HARLEYSVILLE GROUP INC.

SCHEDULE II - CONDENSED FINANCIAL INFORMATION OF PARENT COMPANY

CONDENSED BALANCE SHEETS

(in thousands, except share data)

	December 31,	
	2006	2005
ASSETS		
Short-term investments	\$ 21,964	\$ 20,089
Fixed maturities:		
Available for sale, at fair value (cost \$15 and \$15)	15	15
Investments in common stock of subsidiaries (equity method)	800,311	706,510
Accrued investment income	99	63
Due from affiliate	5,879	7,376
Other assets	13,712	13,102
Total assets	<u>\$ 841,980</u>	<u>\$ 747,155</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Debt	\$ 118,500	\$ 118,500
Accounts payable and accrued expenses	10,926	11,007
Federal income tax payable	392	3,265
Total liabilities	<u>129,818</u>	<u>132,772</u>
Shareholders' equity:		
Preferred stock, \$1 par value; authorized 1,000,000 shares, none issued		
Common stock, \$1 par value; authorized 80,000,000 shares; issued 2006, 33,060,600 and 2005, 32,008,142 shares; outstanding 2006, 31,662,691 and 2005, 30,610,233 shares	33,061	32,008
Additional paid-in capital	197,607	169,881
Accumulated other comprehensive income	14	20,288
Retained earnings	505,967	417,705
Deferred compensation		(1,012)
Treasury stock, at cost, 1,397,909 shares	(24,487)	(24,487)
Total shareholders' equity	<u>712,162</u>	<u>614,383</u>
Total liabilities and shareholders' equity	<u>\$ 841,980</u>	<u>\$ 747,155</u>

See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.

HARLEYSVILLE GROUP INC.

SCHEDULE II - CONDENSED FINANCIAL INFORMATION OF PARENT COMPANY

CONDENSED STATEMENTS OF INCOME (in thousands)

	Year Ended December 31,		
	2006	2005	2004
Revenues	\$ 7,579	\$ 7,289	\$ 7,046
Expenses:			
Interest	6,943	6,626	6,322
Expenses other than interest	<u>3,206</u>	<u>2,252</u>	<u>1,994</u>
	(2,570)	(1,589)	(1,270)
Income tax benefit	<u>(1,375)</u>	<u>(762)</u>	<u>(436)</u>
Loss before equity in income of subsidiaries and cumulative effect of accounting change	(1,195)	(827)	(834)
Equity in income of subsidiaries	111,399	62,258	47,712
Cumulative effect of accounting change, net of income taxes	<u>865</u>		
Net income	<u>\$ 111,069</u>	<u>\$ 61,431</u>	<u>\$ 46,878</u>

See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.

HARLEYSVILLE GROUP INC.

SCHEDULE II - CONDENSED FINANCIAL INFORMATION OF PARENT COMPANY

CONDENSED STATEMENTS OF CASH FLOWS (in thousands)

	Year Ended December 31,		
	2006	2005	2004
Cash flows from operating activities:			
Net income	\$ 111,069	\$ 61,431	\$ 46,878
Adjustments to reconcile net income to net cash provided (used) by operating activities:			
Cumulative effect of accounting change, net of tax	(865)		
Equity in undistributed earnings of subsidiaries	(111,399)	(62,258)	(47,712)
Increase in accrued investment income	(36)	(44)	(5)
Increase (decrease) in accrued income taxes	(2,887)	3,000	19,938
Other, net	3,427	(6,218)	(16,056)
Net cash provided (used) by operating activities	(691)	(4,089)	3,043
Cash flows from investing activities:			
Purchases of fixed maturity investments		(15)	
Maturities of fixed maturity investments		50	
Net sales (purchases) of short-term investments	(1,875)	3,062	(14,097)
Net cash provided (used) by investing activities	(1,875)	3,097	(14,097)
Cash flows from financing activities:			
Issuance of common stock	22,011	6,970	4,826
Dividends from subsidiaries	36	15,030	26,668
Dividends paid	(22,807)	(21,008)	(20,440)
Excess tax benefits from share-based payment arrangements	3,326		
Net cash provided by financing activities	2,566	992	11,054
Change in cash	—	—	—
Cash at beginning of year	—	—	—
Cash at end of year	\$ —	\$ —	\$ —

See accompanying notes to consolidated financial statements and report of independent registered public accounting firm.

HARLEYSVILLE GROUP

SCHEDULE III - SUPPLEMENTARY INSURANCE INFORMATION

Years Ended December 31, 2006, 2005 and 2004
(in thousands)

	Deferred Policy Acquisition Costs	Liability For Unpaid Losses and Loss Settlement Expenses	Unearned Premiums	Earned Premiums	Net Investment Income	Losses And Loss Settlement Expenses	Amortization Of Deferred Policy Acquisition Costs	Other Underwriting Expense	Premiums Written
Year ended									
December 31, 2006									
Commercial lines		\$ 1,210,307	\$ 331,391	\$ 693,229		\$ 453,941			\$ 695,888
Personal lines		119,542	75,105	145,592		85,088			142,929
GAAP adjustments(1)		163,796	37,242			794			
Total	\$ 102,317	\$ 1,493,645	\$ 443,738	\$ 838,821		\$ 539,823	\$ 212,872	\$ 78,208	\$ 838,817
Net investment income					\$ 102,609				
Year ended									
December 31, 2005									
Commercial lines		\$ 1,105,647	\$ 328,731	\$ 687,135		\$ 474,625			\$ 692,356
Personal lines		131,443	77,768	154,432		92,323			146,688
GAAP adjustments(1)		243,712	34,256			448			
Total	\$ 104,173	\$ 1,480,802	\$ 440,755	\$ 841,567		\$ 567,396	\$ 210,665	\$ 79,367	\$ 839,044
Net investment income					\$ 90,572				
Year ended									
December 31, 2004									
Commercial lines		\$ 989,820	\$ 323,510	\$ 664,405		\$ 483,568			\$ 678,418
Personal lines		141,789	85,512	173,260		122,353			161,285
GAAP adjustments(1)		186,126	32,675			(261)			
Total	\$ 100,755	\$ 1,317,735	\$ 441,697	\$ 837,665		\$ 605,660	\$ 205,605	\$ 73,429	\$ 839,703
Net investment income					\$ 87,171				

(1) GAAP adjustments are not determined separately for commercial and personal lines.

See Note 12 of the Notes to Consolidated Financial Statements.

See accompanying report of independent registered public accounting firm.

HARLEYSVILLE GROUP

SCHEDULE IV - REINSURANCE

Years Ended December 31, 2006, 2005 and 2004
(in thousands)

	<u>Gross Amount</u>	<u>Ceded to</u>		<u>Assumed From</u>		<u>Net Amount</u>	<u>Percentage of Amount Assumed to Net</u>
		<u>Outside Companies</u>	<u>Affiliated Companies(1)</u>	<u>Outside Companies</u>	<u>Affiliated Companies(1)</u>		
Property and casualty premiums for year ended December 31,							
2006	\$803,960	\$84,389	\$742,752	\$23,181	\$838,821	\$838,821	102.8%
2005	\$797,564	\$93,139	\$740,273	\$27,036	\$850,379	\$841,567	104.3%
2004	\$776,651	\$88,281	\$731,819	\$34,852	\$846,262	\$837,665	105.2%

(1) These columns include the effect of the intercompany pooling.

See accompanying report of independent registered public accounting firm.

HARLEYSVILLE GROUP

SCHEDULE VI - SUPPLEMENTAL INSURANCE INFORMATION CONCERNING PROPERTY AND CASUALTY SUBSIDIARIES

Years Ended December 31, 2006, 2005 and 2004
(in thousands)

Year ended:	Liability For Unpaid Losses and Loss Settlement Expenses	Discount, If Any, Deducted From Reserves(1)	Losses and Loss Settlement Expense (Benefits) Incurred Related To		Paid Losses And Loss Settlement Expenses
			Current Year	Prior Years	
December 31, 2006	\$ 1,493,645	\$ 7,423	\$ 557,908	\$ (18,085)	\$ 447,064
December 31, 2005	\$ 1,480,802	\$ 9,563	\$ 584,929	\$ (17,533)	\$ 461,915
December 31, 2004	\$ 1,317,735	\$ 9,529	\$ 593,198	\$ 12,462	\$ 536,711

Notes: (1) The amount of discount relates to certain long-term disability workers' compensation cases. A discount rate of 3.5% (5% on New Jersey cases) was used.

(2) Information required by remaining columns is contained in Schedule III.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Harleysville Group Inc.

Date: March 9, 2007

By: /s/ MICHAEL L. BROWNE
Michael L. Browne
President, Chief Executive Officer
and a Director
(principal executive officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Registrant in the capacities and on the dates indicated.

Signature	Title	Date
<u>/s/ MICHAEL L. Browne</u> Michael L. Browne	President, Chief Executive Officer and a Director (principal executive officer)	March 9, 2007
<u>/s/ ARTHUR E. CHANDLER</u> Arthur E. Chandler	Senior Vice President and Chief Financial Officer (principal financial officer and principal accounting officer)	March 9, 2007
<u>/s/ WILLIAM W. SCRANTON</u> William W. Scranton	Chairman of the Board and a Director	March 9, 2007
<u>/s/ LOWELL R. BECK</u> Lowell R. Beck	Director	March 9, 2007
<u>/s/ W. THACHER BROWN</u> W. Thacher Brown	Director	March 9, 2007
<u>/s/ G. LAWRENCE BUHL</u> G. Lawrence Buhl	Director	March 9, 2007
<u>/s/ MIRIAN M. GRADDICK-WEIR</u> Mirian M. Graddick-Weir	Director	March 9, 2007
<u>/s/ FRANK E. REED</u> Frank E. Reed	Director	March 9, 2007
<u>/s/ JERRY S. ROSENBLOOM</u> Jerry S. Rosenbloom	Director	March 9, 2007

Directors

Harleysville Group Inc.

William W. Scranton III Non-executive Chairman of the Board; Former Lieutenant Governor of Pennsylvania

Lowell R. Beck Retired President and Chief Executive Officer, National Association of Independent Insurers

W. Thacher Brown Retired President, 1838 Investment Advisors, LLC

Michael L. Browne President and Chief Executive Officer

G. Lawrence Buhl Retired Audit Partner, Ernst & Young

Miriam M. Graddick-Weir Senior Vice President, Human Resources, Merck

Frank E. Reed Retired President and Chief Executive Officer, CoreStates/Philadelphia National Bank

Jerry S. Rosenbloom Frederick H. Ecker Emeritus Professor of Insurance and Risk Management, and Academic Director of the Certified Employee Benefit Specialist Program at the Wharton School, University of Pennsylvania

Harleysville Mutual Insurance Company

William W. Scranton III Non-executive Chairman of the Board; Former Lieutenant Governor of Pennsylvania

W. Thacher Brown Retired President, 1838 Investment Advisors, LLC

Michael L. Browne President and Chief Executive Officer

G. Lawrence Buhl Retired Audit Partner, Ernst & Young

Nicholas DeBenedictis Chairman, Aqua America, Inc.

Michael L. Lapeyrouse Chief Executive Officer, The American Equity Underwriters, Inc.

Frank E. Reed Retired President and Chief Executive Officer, CoreStates/Philadelphia National Bank

Jerry S. Rosenbloom Frederick H. Ecker Emeritus Professor of Insurance and Risk Management, and Academic Director of the Certified Employee Benefit Specialist Program at the Wharton School, University of Pennsylvania

William E. Storts Retired Senior Executive, Accenture

Corporate leadership

President and Chief Executive Officer

Michael L. Browne

Executive Vice President

Mark R. Cummins Chief Investment Officer and Treasurer

Senior Vice Presidents

Allan R. Becker Chief Actuary

David K. Bond Commercial Lines

Arthur E. Chandler Chief Financial Officer

Thomas E. Clark Field Operations

Donna M. Dever Performance Excellence

Robert A. Kauffman Secretary, General Counsel and Chief Governance Officer

Theodore A. Majewski Personal Lines

Kevin M. Toth Claims

Akhil Tripathi Chief Information Officer

Robert G. Whitlock Jr. Chief Underwriting Officer

Field leadership

Regional Presidents

Clinton Bothwell Southeast

William D. Granato Midwest

Ronald F. Gorman Mid-Atlantic

Dennis J. Otmaskin Northeast

Resident Vice Presidents

Paul A. Anderson

Gregory S. Barth

Steven E. Duncan

Regina M. Fleming

Kevin P. Glancy

Douglas J. Holtz

John J. Iannello

David V. McDonnell

Robert R. Southard Jr.

Robert S. Wendt

Shareholder information

Annual shareholders' meeting

Date: Wednesday, April 25, 2007

Time: 10:30 a.m.

Place: Corporate headquarters

Corporate headquarters

355 Maple Avenue
Harleysville, PA 19438-2297
215.256.5000

Internet address

www.harleysvillegroup.com

Common stock information

Traded on the NASDAQ
National Market System
Symbol: HGIC

Dividend payment schedule

Historically, dividends on Harleysville Group common stock have been paid quarterly in March, June, September and December.

Financial information

In addition to this report and the accompanying proxy statement, shareholders may obtain the following information at no charge from the investor relations department:

- Forms 10-Q and 8-K (if any) as filed with the Securities and Exchange Commission
- Prospectus with information about the company's dividend reinvestment and stock purchase plan

Requests should be submitted to investor relations using the contact information that follows.

Investor relations contact

Mark R. Cummins
Executive Vice President,
Chief Investment Officer and Treasurer

Mail: Harleysville Group Inc.
355 Maple Avenue
Harleysville, PA 19438-2297

Phone: 215.256.5151

Fax: 215.256.5601

E-mail: investorrelations@harleysvillegroup.com

Registrar and transfer agent

Mellon Investor Services
Shareholder Relations
PO Box 3315
South Hackensack, NJ 07606

Shareholder inquiries: 888.525.8792
www.melloninvestor.com/isd



Harleysville

Good people to know[®]

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END